

**MANATEE COUNTY GOVERNMENT  
NOTICE OF INTENT TO AWARD  
A SINGLE SOURCE CONTRACT**

<b>SUBJECT/TITLE</b>	Lifecast Body Simulators with Defibrillator Pads & CPR Accessories	<b>DATE POSTED</b>	MC Website _____
<b>PROCUREMENT REPRESENTATIVE</b>	Charles Bentley	<b>DATE CONTRACT SHALL BE AWARDED</b>	February 18, 2020
<b>DEPARTMENT</b>	Public Safety	<b>REQUISITION NO.</b>	R073715
<b>AUTHORIZED BY</b>	Procurement Official	<b>SIGNATURE DATE</b>	

**NOTICE OF INTENT TO NEGOTIATE FOR AWARD**

The Manatee County Procurement Division provides notice of its intent to award a single source contract with a value of \$72,588.40 with Echo Healthcare Incorporated for the provision of Lifecast ALS body simulators, one each of five different sizes, patient monitor simulators with defibrillator pads and accessories, and Auris simulation stethoscopes.

**ENABLING/REGULATING AUTHORITY**

**Federal/State law(s), administrative ruling(s), Manatee County Comp Plan/Land Development Code, ordinances, resolutions, policy.**

Manatee County Code of Laws

**BACKGROUND/DISCUSSION**

Manatee County Procurement Division has completed a due diligence review and intends to procure Lifecast ALS body simulators, one each of five different sizes, patient monitor simulators with defibrillator pads and accessories, and Auris simulation stethoscopes from Echo Healthcare Incorporated without conducting a competitive solicitation process for the following reason(s):

Although the REALTi and Auris items can be purchased directly from iSimulate, a company based in Albany, NY, they would be quoted at the same price. Echo Healthcare is a partner of iSimulate.

Public Safety EMS has decided to standardize on these Lifecast model simulators based on their unique, realistic responses to procedures done to them as a real human body would react. Other simulators do not provide this level of reaction and cost more.

Any company that believes it can provide this good/service, must submit detailed information about its good/service to the Manatee County Procurement Division at [purchasing@mymanatee.org](mailto:purchasing@mymanatee.org) no later than February 14, 2020 for evaluation and consideration.