

MANATEE COUNTY GOVERNMENT

INTENT TO AWARD

IFB NO. / TITLE	24-R082994DJ HVAC Preventative Maintenance	DATE POSTED	MC _____ DS _____
PROCUREMENT REPRESENTATIVE	Dave Janney, Procurement Agent III	PROJECTED AWARD DATE	February 27, 2024
DEPARTMENT/DIVISION	Property Management	AUTHORIZED BY DATE	Jacob Erickson, Purchasing Official

NOTICE OF INTENT TO AWARD

The Manatee County Procurement Division provides notice of its intent to award a contract with Air Mechanical & Service Corp. for the provision of HVAC Preventative Maintenance.

ENABLING/REGULATING AUTHORITY

Manatee County Procurement Ordinance, Sec 2-26.

BACKGROUND/EVALUATION

Contractor shall provide all expertise, materials, labor, and equipment necessary to perform HVAC, preventative maintenance.

The solicitation was advertised on November 1, 2023, on the Manatee County website and DemandStar. It was also provided to the Manatee County Chamber of Commerce, the Manasota Black Chamber of Commerce, Gulf Coast Builders Exchange and Gulf Coast Latin Chamber of Commerce for release to their members. Responses were received from the following firms:

1. Advance Industrial Mechanical, LLC., St. Petersburg, FL
2. Air Mechanical & Service Corp., Tampa, FL
3. Daikin Applied Americas, Inc., Minneapolis, MN
4. Sherman Mechanical Contractors, LLC., Ocala, FL

The following firms were deemed non-responsive/non-responsible: None

EVALUATION SUMMARY:

Air Mechanical & Service Corp. was the lowest responsible, responsive bidder(s). A bid tabulation of the results is attached to this Notice of Intent to Award.

RECOMMENDATION

The Procurement Division and the Property Management Department recommend award to Air Mechanical & Service Corp.

ATTACHMENTS (List in order of attached)	Bid Tabulation	COST	Agreement Aggregate \$2,700,000.00
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TAB SHEET IFB 24-R082994DJ HVAC PREVENTATIVE MAINTENANCE							Advance Industrial			AMSCO			Daikin			Sherman Mechanical		
Item #	Locations	Number of Chillers	Cooling Tower	Fan Coil Units	Includes Pumps	Includes AHU		Quarterly Maintenance	Annual Maintenance		Quarterly Maintenance	Annual Maintenance		Quarterly Maintenance	Annual Maintenance		Quarterly Maintenance	Annual Maintenance
1	Administration Building (PBX Room), FULL SERVICE, CRAC UNIT	1						\$590.00	\$2,360.00		\$850.00	\$300.00		\$1,140.00	\$4,010.00		\$10,159.00	\$6,773.00
2	Administration Building (Data Room.), FULL SERVICE, CRAC UNIT	3	3					\$1,573.75	\$6,295.00		\$1,700.00	\$800.00		\$2,580.00	\$2,480.00		\$30,629.00	\$20,419.00
3	Judicial Center	2	2		Yes	No		\$5,690.25	\$22,761.00		\$2,400.00	\$7,000.00		\$6,150.00	\$10,615.00		\$9,636.00	\$6,424.00
4	Judicial Center/Hensley Data Center, FULL SERVICE, CRAC UNIT	2	2					\$1,785.00	\$7,140.00		\$1,700.00	\$500.00		\$2,280.00	\$2,395.00		\$20,489.00	\$13,659.00
5	Central Energy Plant	2	2		Yes	No		\$5,535.00	\$22,142.00		\$1,200.00	\$2,500.00		\$6,465.00	\$11,455.00		\$21,446.00	\$14,298.00
6	Health Department: Negative Air Machine	1						\$999.75	\$3,999.00		\$1,200.00	\$600.00		\$1,140.00	\$1,680.00		\$4,277.00	\$2,851.00
7	Desoto Center	2			Yes	No		N/A	N/A		N/A	N/A		N/A	N/A		N/A	N/A
8	Desoto Center, FULL SERVICE, CRAC UNIT	2	1					\$2,859.00	\$11,436.00		\$1,400.00	\$800.00		\$2,280.00	\$2,080.00		\$18,041.00	\$12,027.00
9	Tax Collector	1			Yes	Yes		\$794.25	\$3,177.00		\$300.00	\$900.00		\$1,920.00	\$1,280.00		\$14,027.00	\$2,685.00
10	Tax Collectors Office – Air Handler Units	2						\$684.25	\$2,737.00		\$1,200.00	\$800.00		\$2,280.00	\$2,420.00		\$7,973.00	\$5,315.00
11	Public Safety Center (PSC/EOC)	2			Yes	No		\$2,570.25	\$10,281.00		\$1,800.00	\$1,200.00		\$4,155.00	\$2,560.00		\$8,407.00	\$5,605.00
12	Public Safety Center / EOC, FULL SERVICE, CRAC UNIT	5						\$3,068.25	\$12,273.00		\$1,600.00	\$600.00		\$5,700.00	\$5,485.00		\$29,899.00	\$19,993.00
13	Crosley Estate	2			Yes	Yes		\$794.75	\$3,179.00		\$1,700.00	\$800.00		\$4,260.00	\$2,560.00		\$6,490.00	\$4,326.00
14	Crosley Estate: Air Handler Units	7						\$846.00	\$3,384.00		\$2,800.00	\$1,400.00		\$9,120.00	\$9,670.00		\$13,577.00	\$9,051.00
15	Jail	3	2		Yes	No		\$8,753.25	\$35,013.00		\$1,800.00	\$2,800.00		\$2,520.00	\$11,455.00		\$21,446.00	\$14,298.00
16	Jail Medical Wing, FULL SERVICE			7	No	No		\$1,420.50	\$5,682.00		\$2,500.00	\$1,500.00		\$7,980.00	\$8,460.00		\$25,735.00	\$17,157.00
17	Bradenton Area Convention Center	4			Yes	Yes		\$6,041.75	\$24,161.00		\$11,874.00	\$4,740.00		\$7,680.00	\$5,120.00		\$14,875.00	\$9,917.00
18	Bradenton Area Convention Center: Air Handler Units	7						\$3,392.50	\$13,570.00		\$3,380.00	\$2,258.00		\$10,260.00	\$10,880.00		\$12,230.00	\$8,154.00
Labor Costs for Repairs (If Needed)																		
	Description	Estimated Hours						Hourly Rate	Total		Hourly Rate	Total		Hourly Rate	Total		Hourly Rate	Total
1	Charge Per Hour for Labor as Directed (M-F, 8-5) (On-Site Time Only, No Travel Charges Will Be Accepted)	80						\$110.00	\$8,800.00		\$88.00	\$7,040.00		\$160.00	\$12,800.00		\$105.00	\$8,400.00
2	Overtime Charge Per Hour for Labor as Directed (Hours Other Than M-F, 8-5) (On-Site Time Only, No Travel Charges Will Be Accepted)	10						\$165.00	\$1,650.00		\$132.00	\$1,320.00		\$240.00	\$2,400.00		\$157.50	\$1,575.00
Subtotal - Labor Costs for Repairs									\$10,450.00			\$8,360.00			\$15,200.00			\$9,975.00
Repair Parts and Replacement Equipment																		
	Description						%	Estimated Value	Total	%	Estimated Value	Total	%	Estimated Value	Total	%	Estimated Value	Total
1	Percentage Markup for Equipment, Parts, and Materials						40%			25%			25%			30%		