

MANATEE COUNTY GOVERNMENT  
**SOLE SOURCE INTENT TO AWARD**

<b>SUBJECT</b>	Hoffman equipment, service and parts	<b>DATE POSTED</b>	MC <u>7/20/15</u> ✓SE
<b>PURCHASING REPRESENTATIVE</b>	George Earnest CPPB, Buyer, X 3044	<b>DATE CONTRACT SHALL BE AWARDED</b>	Contingent upon the acceptance of Purchasing Official (5 days)
<b>DEPARTMENT</b>	Utilities, SEWRF	<b>CONSEQUENCES IF DEFERRED</b>	Inability to operate sludge holding tanks
<b>SOLICITATION</b>	SS #201500300 Task #152444 Valid 7/24/2015	<b>AUTHORIZED BY DATE</b>	George Earnest CPPB, Buyer July 20, 2015 <i>GE</i>

**NOTICE OF INTENT TO AWARD**

Sole Source Request #201500300 notice of Intent to Award to TSC-Jacobs/JAWS, Inc. to provide Hoffman blower equipment, maintenance and parts.

**ENABLING/REGULATING AUTHORITY**

Federal/State law(s), administrative ruling(s), Manatee County Comp Plan/Land Development Code, ordinances, resolutions, policy.

Manatee County Code of Laws, Sections 2-26-40 & 2-26-45

**BACKGROUND/DISCUSSION**

► TSC-Jacobs is the sole representative in Florida for Gardner Denver centrifugal blowers under the brand name Hoffman and Lamson.

► Manatee County has Hoffman centrifugal blowers operating in the sludge holding tanks of the SEWRF and other treatment facilities. These units must be maintained with factory authorized parts and service.

If a vendor believes this item is not a noncompetitive procurement, Manatee County Purchasing Division requires prospective vendors provide information regarding their ability to supply the commodity or contractual services described prior to the date indicated for "date contract shall be awarded".

<b>ATTACHMENTS</b> (List in order of attached)	• Sole Source Procurement Request Form	<b>FUNDING SOURCE</b> (Acct Number & Name)	<input checked="" type="checkbox"/> Funds Verified <input type="checkbox"/> Insufficient Funds
<b>COST</b>	\$65,588.42	<b>AMT/FREQ OF RECURRING COSTS</b> (Attach Fiscal Impact Statement)	None



SS # 201500300

**Sole Source/Noncompetitive Purchasing Request**

Department: Utilities / SEWRF Contact: Donny Adams Ext: 8024

Purchase Request (PR) Number: R061359 Date: 7/17/15

Description:  
(Explain request in detail) Hoffman Blower for Sludge Holding Tanks

Vendor: TSC-Jacobs/JAWS Jacobs  
Aire Water Sytems, Inc. Phone: 813-2354 Cost: \$65,588.42

**PART I – SOLE SOURCE PROCUREMENT** (*Sole source procurement* is defined as a situation where commodities or services are available only from a single source.)

1. Are these goods or services available only from one single source?  Yes  No

2. Explain why the product/service being requested is the only product/service that can meet your needs and why are alternatives unacceptable? Be specific regarding specifications, features, capability, compatibility, etc.

This request is for vibration analysis testing on all five (5) of the aeration basin blowers. TSC Jacobs, Inc. is the exclusive local sales representative with the Gardner Denver Blower CF Division, for the complete state of Florida, for all markets including all of the municipal and industrial wastewater and/or water treatment blower applications.

3. Why is this vendor the only source from which to make this purchase? Describe efforts made to verify this information. Attach documentation (sole source letter) from vendor.

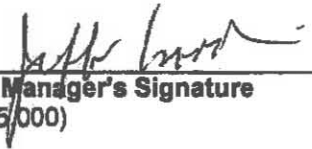
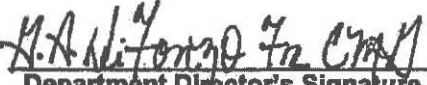
TSC Jacobs, Inc. is the exclusive local sales representative with the Gardner Denver Blower CF Division, for the complete state of Florida, for all markets including all of the municipal and industrial wastewater and/or water treatment blower applications. They are trained and certified to provide vibration testing for the Gardner Denver CF Division Blower product line. See sole source letter attached from the manufacturer.

4. Explain the consequence to the County or its taxpayers, including a dollar amount of the financial impact, if the sole source procurement is not approved.

Vibration Testing Procedures include building a machine database for vibration collection and storage. Vibration data will be collected on each bearing point in the horizontal, vertical and axial planes and will be taken in in/s (inches-per-second) peak velocity. When complete, the spectral data will be analyzed to determine the units' mechanical condition, revealing bearing faults, balance or




I hereby request that a sole source/noncompetitive request be approved for the purchase of the above statement of work, material, equipment, commodity, or service.

 Division Manager's Signature (up to \$25,000)	Jeff Goodwin Print Name	7/12/15 Date
 Department Director's Signature (Greater than \$25,000)	C. Mike Gore Print Name	7/17/15 Date

**FOR PURCHASING DIVISION USE:**

**Sole Source:** **Posting:** Categories Three and Four require an electronic posting for a minimum of five (5) business days. Category Five requires BCC approval and will be posted via board agenda for a minimum of seven (7) calendar days prior to board meeting.

**Noncompetitive:** **Posting:** Category Three requires an electronic posting for a minimum of five (5) business days prior to award. Categories Four and Five require BCC approval and will be posted via board agenda for a minimum of seven (7) calendar days prior to board meeting.

Reviewed and Approved by:  George Earnest 7-17-15  
Buyer Name / Date  
(up to \$100,000)

\_\_\_\_\_  
Contracts/Buyer Manager / Date  
(up to \$250,000)

\_\_\_\_\_  
Purchasing Official / Date  
(Greater than \$250,000)



July 17, 2015

Re: Sole Source Status

To –Manatee County Utilities:

Please be advised that **TSC Jacobs** is the exclusive representative for centrifugal blowers in the Water / Wastewater Treatment market segment in the State of Florida for Gardner Denver, Inc. As such, Hoffman and Lamson multistage centrifugal blowers, Hoffman Revolution high speed turbo blowers, Turbotron regenerative blowers, blower accessories, parts and service are available for quotation and purchase only through TSC Jacobs for this market and territory

Gardner Denver, Inc. is the sole owner and manufacturer of Lamson and Hoffman multistage centrifugal blowers, Hoffman Revolution high speed turbo blowers, and Turbotron regenerative blowers and parts for those blowers.

Orders may be placed directly with Gardner Denver.

Gardner Denver's mailing address for orders is:

Gardner Denver Nash LLC  
PO Box 130  
Bentleyville, PA 15314

If you have any questions, please contact me directly.

Sincerely,

George Hubbard  
Southeast Territory Sales Manager