

**MANATEE COUNTY GOVERNMENT**  
***NOTICE OF INTENT TO AWARD***  
**A SINGLE SOURCE CONTRACT**

<b>SUBJECT/TITLE</b>	Dell Marketing LP/ VBlock Renewal	<b>DATE POSTED</b>	MC Website _____
<b>PROCUREMENT REPRESENTATIVE</b>	Brooke Baker, CPPB, Procurement Team Leader	<b>DATE CONTRACT SHALL BE AWARDED</b>	July 7, 2021
<b>DEPARTMENT</b>	Information Technology Department	<b>REQUISITION NO.</b>	R077142
<b>AUTHORIZED BY</b>	Jacob Erickson, MBA, CPPO, NIGP-CPP, Procurement Official	<b>SIGNATURE</b>	

**NOTICE OF INTENT TO NEGOTIATE FOR AWARD**

The Manatee County Procurement Division provides notice of its intent to award a single source contract with a value of \$168,512.56 to Dell Marketing LP for the provision of VBlock renewal.

**ENABLING/REGULATING AUTHORITY**

**Federal/State Laws, Administrative Rulings, Manatee County Comp Plan/Land Development Code,  
Ordinances, Resolutions, Policy**

Manatee County Code of Laws

**BACKGROUND/DISCUSSION**

The Manatee County Procurement Division has completed a due diligence review and intends to procure VBlock renewal from Dell Marketing LP without conducting a competitive solicitation process for the following reasons:

- The County has been utilizing Dell Marketing LP to provide VBlock hardware, software, and services for the Information Technology Department's converged infrastructure platform for countywide servers and data storage since 2016, giving the company institutional knowledge of the required services and County practices.
- Procuring the VBlock renewal from Dell Marketing LP will ensure compatibility with the County's existing converged infrastructure platform for countywide servers and data storage and will ensure that the requirements and needs of the County are met.
- A competitive solicitation process cannot reasonably be used, or, if used, will result in significantly higher administrative costs with an unknown outcome.

Any company that believes it can provide this good/service, must submit detailed information about its good/service to the Manatee County Procurement Division at [purchasing@mymanatee.org](mailto:purchasing@mymanatee.org) no later than July 6, 2021 for evaluation and consideration.