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Solicitation Addendum

Addendum No.:	1
Solicitation No.:	RFO No. 20-R074013BLS
Solicitation Title:	Professional Marketing, Public Relations and Trade
	Representation Services in Central Europe
Addendum Date:	July 9, 2020
Procurement Contact:	Bonnie Sietman

RFO No. 20-R074013BLS is amended as set forth herein. Responses to questions posed by prospective offerors are provided below. This addendum is hereby incorporated in and made a part of RFO No. 20-R074013BLS.

QUESTIONS AND RESPONSES:

Q1. When will the services be required?

- R1. The services will be required from October 1, 2020 through September 30, 2021 with six (6), one (1) year renewals.
- Q2. Where in Central Europe will the services be provided? Which regions, Countries and Cities?
- R2. The services will be primarily in Germany with some concentration in Austria and Switzerland.

Q3. What products, services, benefits will be marketed and represented?

- R3. The "product" being marketed is Manatee County as a vacation destination in the German speaking market.
- Q4. Why are the products, benefits and services being marketed and represented in Central Europe?
- R4. The destination is being marketed in Germany because it is our second largest international customer.
- Q5. Who (or which organization) will be primary contact following selection and approval process?
- R5. The Bradenton Area Convention and Visitors Bureau.

Page Two

- Q6. How will the decision-making process be facilitated, and what are the 3 key criteria that will affect the decision?
- R6. Reference Section B, Evaluation of Offers, B.01 and B.02.
- Q7. Who within Manatee County is making the award decision? Is it a board or committee? Can you provide names of the reviewers?
- R7. Refer to R5.
- Q8. Who has the contract now?
- R8. Gosh PR

NOTE: Items that are struck through are deleted. Items that are <u>underlined</u> have been added or changed. All other terms and conditions remain as stated in the RFO.

END OF ADDENDUM

INSTRUCTIONS:

Receipt of this addendum must be acknowledged as instructed in the solicitation document. Failure to acknowledge receipt of this Addendum may result in the response being deemed non-responsive.

AUTHORIZED FOR RELEASE