

MANATEE COUNTY GOVERNMENT

INTENT TO NEGOTIATE

SUBJECT	Supervisory Control and Data Acquisition (SCADA) Reporting Tool	DATE POSTED	MC <u>3/26/14</u> DS <u>3/26/14</u> CC <u>3/26/14</u>
PURCHASING REPRESENTATIVE	Frank Lambertson, 3042	DATE CONTRACT SHALL BE AWARDED	April 2, 2014 or later
DEPARTMENT	Utilities Department	CONSEQUENCES IF DEFERRED	None
SOLICITATION	RFP #14-0562FL	AUTHORIZED BY DATE	Melissa M. Wendel, CPPO March 26, 2014

NOTICE OF INTENT TO NEGOTIATE

Notice of Intent to Negotiate with Hach Inc., Loveland, CO to provide Supervisory Control and Data Acquisition (SCADA) Reporting Tool for the Wastewater Division, Utilities Department.

ENABLING/REGULATING AUTHORITY

Federal/State law(s), administrative ruling(s), Manatee County Comp Plan/Land Development Code, ordinances, resolutions, policy.

Manatee County Code of Laws

BACKGROUND/DISCUSSION

PROJECT BACKGROUND:

The Manatee County Utilities Wastewater Division has a need to acquire a reporting software package for the collection and reporting of data from disparate sources. The Perkin Elmer Labworks LIMS database, the Citect Supervisory Control and Data Acquisition (SCADA) historian, and manual entries on logs are all required to be combined into regulatory reports for the Florida Department of Environmental Protection, the Florida Department of Health, and other agencies at regular intervals or on an ad hoc basis. The objective of the SCADA reporting tool is to replace an existing system built by an engineering firm which is no longer affiliated with Manatee County Utilities Department, and which does not intend to continue providing support for their product.

The Manatee County Utilities Department Central Laboratory provides analytical services and data reports to the Southwest Regional Water Reclamation Facility, the Southeast Regional Water Reclamation Facility, the Southeast Bio Solids Facility, the North Regional Water Reclamation Facility, and in support of the Manatee Agricultural Reuse System. The SCADA system collects data from sites throughout the Manatee County Utilities Wastewater System infrastructure and various treatment process points

SOLICITATIONS:

The RFP was advertised on the Manatee County website, DemandStar, and was also provided to the Manatee County Chamber of Commerce for release to its members. Three (3) proposals were received.

Manatee County Firms that were directly solicited:

None

Manatee County Firms that submitted proposals:

None

ATTACHMENT	N/A	FUNDING SOURCE (Acct Number & Name)	401-0010200-531000 <input checked="" type="checkbox"/> Funds Verified <input type="checkbox"/> Insufficient Funds
COST	Estimated Cost \$65,000	AMT/FREQ OF RECURRING COSTS (Attach Fiscal Impact Statement)	N/A

Local firms that submitted proposals include:

None

Other (non-local) firms that submitted proposals include:

Allmax Software Inc., Kenton, OH
Hach Inc., Loveland, CO
WaterTrax, Vancouver, BC

EVALUATION COMMITTEE (VOTING) MEMBERS:

John Evans, Application Analyst, Information Technology Department
Jeff Goodwin, Wastewater Division Mgr., Utilities Department
Frank Lambertson, Contracts Negotiator, Financial Management Department (Chair)

Non-Voting Staff Attending:

Elizabeth Mayernick, Lab. Application Analyst, Utilities Department
Anthony Sinopoli, Business Sys. Support Analyst, Utilities Department
Chris Solan, Business Sys. Support Analyst, Utilities Department

EVALUATION RESULTS:

The Evaluation Committee convened on March 13, 2014 1:30 P.M. – 3:00 P.M. and determined that all oral interviews would not be required and discuss the offers based on the stated requirements in the RFP, continuing the acquisition process and determining a recommendation to the County Administrator.

Hach Inc., Loveland, CO - The firm demonstrated exceptional qualifications via their proposal and of particular: depth in waste water and engineering and software development; interfaces for Labworks LIMS and Citect SCADA are ready to use; Florida regulatory forms are ready to use; and Hach has performed successfully and responsively with previous work performed for the County. Additionally they have a large customer base and are willing to share user experiences.

Allmax Software Inc., Kenton, OH – The firm provided a professional proposal and demonstrated their grasp of the County's requirements. While impressed with the firm's qualification the Evaluation Committee perceived the higher evaluated firm to have a more compatible technical approach to the project and Allmax offered a proprietary database not supported by Manatee's Information Technology Department.

WaterTrax, Vancouver, BC – WaterTrax submitted a satisfactory proposal discussing their abilities to the Evaluation Committee in a concise manner. However it did not have the extensive background and experience of the higher evaluated firms, was not as strong in their previous Florida system experience and its solution was internet Cloud based making it difficult to create integration for reporting. Additionally, a concern was expressed as to size of the organization compared to the other proposers.

REMAINING RESPONDENTS:

None

ESTIMATED COST OF SERVICES: \$65,000 estimated

FUNDING: Water-Sewer Wastewater Lab / 401-0010200-531000

The above justifications are a generalized summary of major observations intended only to provide the County Administrator a sufficiently detailed overview of the main observations of a majority of Committee Members. Each Committee Member may have considered one or more facts or factors more or less important than the other Committee Members when voting, and this summary of the Evaluation Committee's decision is not an attempt to exhaustively describe each of the relevant factors which motivated each of the Committee Members to select the rankings described.

The Evaluation Committee voted 3-0 to proceed with Hach Inc., Loveland, CO.

The resulting agreement will be managed by Jeff Goodwin, Wastewater Division Mgr., Utilities Department.