## MANATEE COUNTY GOVERNMENT INTENT TO AWARD

| ITQ NO./TITLE | 19-R071951SA - PAINT AND PAINT RELATED SUPPLIES | DATE POSTED | $\mathrm{BCC}$ <br> DS | MCC <br> MBC |
| :---: | :---: | :---: | :---: | :---: |
| PROCUREMENT REPRESENTATIVE | Sherry Anderson | PROJECTED <br> AWARD DATE | September 13, |  |
| DEPARTMENT/DIVISION | Property Management | AUTHORIZE <br> D BY <br> DATE | Maria Gold <br> Maria Goldarez | signed by Maria Goldaraz <br> Maria Goldaraz, o=Manatee County BCC, 19.09.11 09:48:14-04'00' <br> ent Team Leader |
| NOTICE OF INTENT TO AWARD |  |  |  |  |
| The Manatee County Procurement Division provides notice of its intent to award a contract with Florida Paints and Coatings, LLC for the provision of Paint and Paint Related Supplies. |  |  |  |  |

## ENABLING/REGULATING AUTHORITY

Manatee County Procurement Ordinance, Sec 2-26.

## BACKGROUND/DISCUSSION

The County regularly has requirements for paint and paint supplies on an as-needed basis. The County maintains hundreds of facilities and various equipment ranging in many sizes and functional purposes, all of which require ongoing maintenance and repair. Various departments within the county will have need for paint and paint supplies to be delivered to job sites. The County also may occasionally need help with specifications to properly paint a project.

The solicitation was advertised on July 26, 2019 on the Manatee County website and Gulf Coast Builders. It was also provided to the Manatee County Chamber of Commerce and the Manasota Black Chamber of Commerce for release of its members. Responses were received from the following firms:

Florida Paints and Coatings, LLC.
PPG Architectural Finishes, Inc.
The Sherwin-Williams Company

## EVALUATION RESULTS SUMMARY:

Florida Paints and Coatings, LLC. was the lowest responsive, responsible bidder. A bid tabulation of the results is attached to this Notice of Intent to Award.

The Procurement Division and the Property Management division recommend award to Florida Paints and Coatings, LLC.

| ATTACHMENTS <br> (List in order of attached) | 19-R071951SA - Bid Tab | NAME OF FUNDING SOURCE |  |
| ---: | :---: | ---: | :--- | :--- |
| COST | $\$ 35,000$ | FUNDS VERIFIED | Yes |

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| GROUP A |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Item | Product | Description | PPG Architectural <br> Finishes Extended Price |  | Florida Paints and Coatings, LLC Extended Price |  | The Sherwin Williams Co. Extended Price |  |
| 1 | Interior <br> Acrylic Latex, <br> Semi-Gloss <br> Enamel | Non-yellowing and mildew resistant Coverage: Min. 300-400 sq. ft per gallon, depending on type of application. <br> VOC : Max. $30 \mathrm{gms} / \mathrm{ltr}$ <br> Solids by Weight: Min. 43\%, <br> Solids by Volume: Min. 32.4\% <br> Drying Time Recoat: Max. 4 hours <br> Touch: Max. 1 hour | \$ | 2,578.00 | \$ | 2,550.00 | \$ | 3,398.00 |
| 2 | Exterior 100\% <br> Acrylic Semi- <br> gloss <br> Supercoat <br> Latex | Non-yellowing and mildew proof Coverage: Min. 300-450 sq. ft per gallon, depending on type of application. <br> VOC : Max. 178 gms/itr <br> Solids by Weight: Min. 48\% <br> Solids by Volume: Min. 34\% <br> Drying Time Recoat: Max. 4 hours <br> Touch: Max. 1 hour | \$ | 12,262.50 | \$ | 11,325.00 | \$ | 12,937.50 |
| 3 | Interior and Exterior Latex Acrylic SemiGloss | High Adhesion Acrylic Semi-Gloss Coverage: Min. 300-400 sq. ft per gallon, depending on type of application. <br> VOC: Max. 195 gms/Itr <br> Solids by Weight: Min. 47\%, <br> Solids by Volume: Min. 33\% <br> Drying Time Recoat: Max. 4 hours <br> Touch: Max. 30 minutes | \$ | 2,022.30 | \$ | 1,207.50 | \$ | 1,312.50 |
| 4 | Primer and <br> Sealer Latex <br> Surface <br> Conditioner <br> White | Fast dry to medium low sheen Coverage: Min. 200-400 sq. ft per gallon, depending on type of application. <br> VOC: Max. 225 gms/tr <br> Solids by Weight: Min. 33.5\% <br> Solids by Volume: Min. 26\% <br> Drying Time Recoat: Max. 2 hours <br> Touch: Max. 30 minutes | \$ | 3,980.00 | \$ | 2,700.00 | \$ | 2,598.00 |

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| 5 | 100\% Acrylic Elastomeric Hi Build Coating | To contain blends of mildewcides, premium titanium dioxide and $100 \%$ acrylic emulsions, and mildew proof warranty. <br> Coverage: Min. 55 sq. ft per gallon, depending on type of application. VOC: Max. 54 gms/Itr Solids by Weight: Min. 60\% Solids by Volume: Min. 50\% Drying Time Recoat: Max. 12 hours Touch: Max. 1 hour | \$ | 2,086.00 | \$ | 2,135.00 | \$ | 2,349.00 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 6 | Latex Drywall Primer | Finish being matte flat with vinyl acrylic emulsion Coverage: Min. 300-400 sq. ft per gallon, depending on type of application. <br> VOC: Max. 25 gms/ltr <br> Solids by Weight: Min. 51\% <br> Solids by Volume: Min. 33\% <br> Drying Time Recoat: Max. 3 hours <br> Touch: Max. 45 minutes | \$ | 778.50 | \$ | 712.50 | \$ | 899.25 |
| 7 | Acrylic Latex Gloss Enamel | Gloss, interior latex gloss enamel, super adhesion over a variety of surfaces, to flow similar to alkyd enamels, ability to scrub and is durable <br> Coverage: Min. 300-400 sq. ft per gallon, depending on type of application. <br> VOC: Max. $105 \mathrm{gms} / \mathrm{tr}$ <br> Solids by Weight: Min. 43.8\% <br> Solids by Volume: Min. 31 \% <br> Drying Time Recoat: Max. 4 hours <br> Touch: Max. 1 hour | \$ | 3,306.00 | \$ | 1,950.00 | \$ | 2,199.00 |
| 8 | Exterior 100\% <br> Acrylic Flat <br> Stucco | Mildew resistant <br> Coverage: Min. 200-300 sq. ft per gallon, depending on type of application. <br> VOC: Max. 102KU <br> Solids by Weight: Min. 47\% <br> Solids by Volume: Min. 31\% <br> Drying Time Recoat: Max. 2 hours <br> Touch: Max. 1 hour | \$ | 550.75 | \$ | 352.50 | \$ | 356.25 |

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| 9 | Interior or Exterior Ultra 100\% Acrylic Gloss Supercoat | Mildew and sulfide stain resistant Coverage: Min. 350-400 sq. ft per gallon, depending on type of application. <br> VOC: Max. 183KU <br> Solids by Weight: Min. 47\% <br> Solids by Volume: Min. 34\% <br> Drying Time Recoat: Max. 4 hours <br> Touch: Max. 45 minutes | \$ | 495.90 | \$ | 585.00 | \$ | 517.50 |
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| 10 | Sealer and Bonding Latex Surface Condition Clear | Fast dry to medium low sheen, priming new stucco, primer on galvanized and anodized metal, PVC pipe and glass <br> Coverage: Min. 200-400 sq. ft per gallon, depending on type of application. <br> VOC: Max. $220 \mathrm{gms} / \mathrm{Itr}$ <br> Solids by Weight: Min. 20\% <br> Solids by Volume: Min. 16\% <br> Drying Time Recoat: Max. 2 hours <br> Touch: Max. 30 minutes | \$ | 317.25 | \$ | 250.00 | \$ | 324.75 |
| 11 |  <br> Exterior <br> Polythane <br> Alkyd <br> Polyurethane <br> Gloss Enamel | Low odor, ability to scrub and is durable, resists yellowing and easy brushing <br> Coverage: Min. 350-450 sq. ft per gallon depending on type of application. <br> VOC: Max. $380 \mathrm{gms} / \mathrm{Itr}$ <br> Solids by Weight: Min. 67 <br> Solids by Volume: Min. 54\% <br> Drying Time Recoat: Max. 16 hours <br> Touch: Max. 6 hours | \$ | 699.80 | \$ | 627.00 | \$ | 559.80 |
| 12 | Ultra 100\% <br> Acrylic Flat <br> Supercoat | Mildew, fade and sulfide stain resistant <br> Coverage: Min. 250-400 sq. ft per gallon, depending on type of application. <br> VOC: Max. 125 gms/ltr <br> Solids by Weight: Min. 44.8\% <br> Solids by Volume: Min. 31 \% <br> Drying Time Recoat: Max. 4 hours <br> Touch: Max. 45 minutes | \$ | 394.60 | \$ | 291.00 | \$ | 285.00 |

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| 13 | Ultra 100\% Acrylic Velvet Supercoat | Mildew, fade and sulfide stain resistant Coverage: Min. 250-400 sq. ft per gallon, depending on type of application. <br> VOC: Max. 170 gms/Itr <br> Solids by Weight: Min. 44.8\% <br> Solids by Volume: Min. $31 \%$ <br> Drying Time Recoat: Max. 4 hours <br> Touch: Max. 45 minutes | \$ | 481.00 | \$ | 318.00 | \$ | 305.00 |
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| 14 | Ultra 100\% <br> Acrylic <br> Supercoat <br> Primer | Mildew, fade and sulfide stain resistant <br> Coverage: Min. 250-400 sq. ft per gallon, depending on type of application. <br> VOC: Max. 105 gms/ltr <br> Solids by Weight: Min. 43\% <br> Solids by Volume: Min. 31 \% <br> Drying Time Recoat: Max. 4 hours <br> Touch: Max. 45 minutes | \$ | 363.80 | \$ | 279.00 | \$ | 399.80 |
| 15 |  <br> Exterior <br> Polythane <br> Alkyd <br> Polyurethane <br> Semi-Gloss <br> Enamel | Low odor <br> Coverage: Min. 400-450 sq. ft per gallon, depending on type of application. <br> VOC: Max. 380 gms/Itr Solids by Weight: Min. 67\% <br> Solids by Volume: Min. 54\% <br> Drying Time Recoat: Max. 12 hours <br> Touch: Max. 6 hours | \$ | 559.00 | \$ | 627.00 | \$ | 559.80 |
| 16 | Exterior Alkyd Super-Seal Primer | A premium quality, high-hiding, easy to apply primer <br> Coverage: Min. 300-400 sq. ft per gallon, depending on type of application. <br> VOC: Max. $350 \mathrm{gms} / \mathrm{ltr}$ <br> Solids by Weight: Min. 70\% <br> Solids by Volume: Min. 55\% <br> Drying Time Recoat: Max. 16 hours <br> Touch: Max. 4 hours | \$ | 626.60 | \$ | 417.60 | \$ | 399.80 |

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| 17 | Interior Latex Matte Wall Finish | Superior durability, and scrub ability. Stain resistant <br> Coverage: Min. 300-400 sq. ft per gallon, depending on type of application. <br> VOC: Max. 40 gms/ltr <br> Solids by Weight: Min. 50\% <br> Solids by Volume: Min. 33\% <br> Drying Time Recoat: Max. 2 hours <br> Touch: Max. 45 minutes | \$ | 399.00 | \$ | 230.00 | \$ | 339.80 |
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| 18 | Interior Latex <br> Satin Wall <br> Finish | Superior durability, and scrub ability. Stain resistant Coverage: Min. 250-350 sq. ft per gallon, depending on type of application. <br> VOC: Max. $40 \mathrm{gms} / \mathrm{Itr}$ <br> Solids by Weight: Min. 45\% <br> Solids by Volume: Min. 30\% <br> Drying Time Recoat: Max. 2-3 hours <br> Touch: Max. 45 minutes | \$ | 375.00 | \$ | 249.00 | \$ | 339.80 |
| 19 | Fast Dry Stain Block Primer | Fast drying, high hiding. Sandable in 12 hours <br> Coverage: Min. 300-400 sq. ft per gallon, depending on type of application. <br> VOC: Max. $450 \mathrm{gms} / \mathrm{Itr}$ <br> Solids by Weight: Min. 65\% <br> Solids by Volume: Min. 44\% <br> Drying Time Recoat: Max. 2 hours <br> Touch: Max. 30 minutes | \$ | 398.00 | \$ | 389.00 | \$ | 399.80 |
| 20 | Latex Ceiling <br> Paint | Dead Flat, high hiding ceiling paint. Thick consistency to allow no-drip application. Fast drying, durable, low odor <br> Coverage: Min. 100-300 sq. ft per gallon, depending on type of application. <br> VOC: Max. 140 gms/Itr <br> Solids by Weight: Min. 50\% <br> Solids by Volume: Min. 30\% <br> Drying Time Recoat: Max. 4 hours <br> Touch: Max. 45 minutes | \$ | 254.40 | \$ | 195.60 | \$ | 279.80 |

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| 21 |  <br> Exterior <br> Acrylic <br> Aliphatic <br> Urethane <br> Gloss Enamel | High performing, fast drying, twocomponent acrylic/aliphatic urethane, excellent abrasion and water resistance, very durable extremely hard high gloss finish <br> Coverage: Min. 250-400 sq. ft per gallon, depending on type of application. <br> VOC: Max. 500 gms/ltr <br> Solids by Weight: Min. 63\% <br> Solids by Volume: Min. 48\% <br> Drying Time Recoat: Max. 5 hours <br> Touch: Max. 30 minutes | \$ | 1,788.20 | \$ | 1,145.60 | \$ | 1,189.80 |
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| 22 | Water-Based <br> Two-Part Industrial Finish Epoxy Gloss Enamel | Two-component high gloss epoxy, low odor high hiding; for use where a tough, highly cleanable, chemical and solvent resistant cleaning is needed Coverage: Min. 200-300 sq. ft per gallon, depending on type of application. <br> VOC: Max. 245 gms/Itr <br> Solids by Weight: Min. 45\% <br> Solids by Volume: Min. 35\% <br> Drying Time Recoat: Max. 12 hours <br> Touch: Max. 4 hours | \$ | 1,340.00 | \$ | 529.00 | \$ | 1,040.00 |
| 23 |  <br> Exterior <br> Silicone <br> Acrylic <br> Concrete <br> Sealer | Interior/Exterior concrete floor sealer, medium sheen, very durable and abrasion resistant. <br> Coverage: Min. 250-400 sq. ft per gallon, depending on type of application. <br> VOC: Max. $600 \mathrm{gms} / \mathrm{It}$ <br> Solids by Weight: Min. 48\% <br> Solids by Volume: Min. 30\% <br> Drying Time Recoat: Max. 24 hours <br> Touch: Max. 2 hours | \$ | 660.00 | \$ | 499.00 | \$ | 399.80 |

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| 24 |  <br> Exterior <br> Acrylic <br> Urethane <br> Floor \& Deck <br> Paint | High-hiding, fast-drying water based finish, floor and deck paint; for use on concrete and wood floors Coverage: Min. 200-400 sq. ft per gallon, depending on type of application. <br> VOC: Max. 11 o gms/Itr <br> Solids by Weight: Min. 39\% <br> Solids by Volume: Min. 30\% <br> Drying Time Recoat: Max. 6 hours <br> Touch: Max. 1 hour | \$ | 419.40 | \$ | 350.00 | \$ | 399.80 |
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| 25 | Premium <br> 100\% Solids <br> Epoxy Floor <br> Coating <br> Smooth | Splash and spill corrosion resistant, high wear ability, anti-skid surfaces when used in conjunction with a broadcasted aggregate Coverage: Min. 100 sq. ft per gallon, depending on type of application. <br> VOC: Max. $100 \mathrm{gms} / \mathrm{ltr}$ <br> Solids by Weight: 100\% <br> Solids by Volume: 100\% <br> Drying Time Recoat: Max. 10 hours | \$ | 765.80 | \$ | 627.60 | \$ | 1,451.80 |
| 26 |  <br> Exterior Alkyd <br> Enamel <br> Primer | General purpose modified alkyd primer for interior and exterior metal surfaces, rust inhibiting <br> Coverage: Min. 300-600 sq. ft per gallon, depending on type of application VOC: Max. $450 \mathrm{gms} / \mathrm{tr}$ Solids by Weight: Min. 62\% Solids by Volume: Min. 42\% Drying Time Recoat: Max. 24 hours Touch: Max. 2 hours | \$ | 642.00 | \$ | 664.00 | \$ | 499.80 |
| 27 | Primer-Sealer <br> (Water-Based) <br> Stain <br> Killer/Bond <br> Coat | White pigmented, styrenated acrylic Water-base primer-sealer stain killer \& bond coat Coverage: Min. 500 sq. ft per gallon, depending on type of application. VOC: Max. 100 gms/ltr Solids by Weight: Min. 50\% Solids by Volume: Min. 34\% Drying Time Recoat: Max. 1 hours Touch: Max. 35 minutes | \$ | 282.60 | \$ | 439.00 | \$ | 469.80 |

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| 28 | Primer-Sealer <br> (Water-Based) Deep Tint Stain Killer/Bond Coat | White pigmented, styrenated acrylic water-base deep-tint-capable primersealer stain killer \& bond coat Coverage: Min. 500 sq. ft per gallon, depending on type of application. VOC: Max. $100 \mathrm{gms} / \mathrm{Itr}$ Solids by Weight: Min. 50\% Solids by Volume: Min. 34\% Drying Time Recoat: Max. 1 hours Touch: Max. 35 minutes | \$ | 398.00 | \$ | 476.00 | \$ | 485.00 |
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| 29 | Primer-Sealer (Oil-Based) Cover-Stain Stain Killer | Oil based cover stain primer Coverage: Min. 400 sq. ft per gallon, depending on type of application. <br> VOC: Max. 450 gms/Itr <br> Solids by Weight: Min. 67\% <br> Solids by Volume: Min. 42\% <br> Drying Time Recoat: Max. 1 hours <br> Touch: Max. 35 minutes | \$ | 626.60 | \$ | 389.00 | \$ | 469.80 |
| 30 | Exterior <br> Acrylic <br> Urethane <br> Sealant Caulk | Waterborne exterior sealant caulk in cartridge tubes (10 oz. size) Coverage: Min. 45 linear ft per cartridge, depending on cavity size. VOC: Max. $52 \mathrm{gms} / \mathrm{Itr}$ Solids by Weight: Min. 75\% Solids by Volume: Min. 64\% Touch (tack free): Max. 1 hour | \$ | 342.00 | \$ | 330.00 | \$ | 418.80 |
| 31 | Interior <br> Acrylic Latex Caulk | Waterborne interior latex sealant caulk with silicone in cartridge tubes (10 oz. size) <br> Coverage: Min. 50 linear ft per cartridge, depending on cavity size. <br> VOC: Max. 58 gms/Itr <br> Solids by Weight: Min. 80\% <br> Solids by Volume: Min. 68\% <br> Touch (tack free): Max. 1 hour | \$ | 138.00 | \$ | 186.00 | \$ | 118.80 |
| 32 | Kilz Brand Primer | One-galion containers | \$ | 560.00 | \$ | 502.00 | \$ | 373.80 |
| 33 | Kilz Brand Primer | Spray cans to be ordered by the case, 12 cans to a case | \$ | 39.90 | \$ | 567.00 | \$ | 46.90 |
| 34 | Spray Paint <br> (Assorted Colors) | Spray Cans (12 oz. size) Kilz Brand or equal, to be ordered by the case, 12 cans per case | \$ | 34.90 | \$ | 350.40 | \$ | 36.90 |

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|  | TOTAL QUOTE PRICE | \$ 40,965.80 | 34,445.30 | 38,160.95 |
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| GROUP B <br> CENTAGE DISCOUNT FOR SUPPLIES, PAINT OR EQUIPMENT NOT LISTED IN THIS QUOTE PRICE LIST |  |  |  |  |
| 1 | Discount from retail or MSRP | 20\% | 51\% | 25\% |

All three Responders were responsive and responsible

