

MANATEE COUNTY GOVERNMENT INTENT TO AWARD

SUBJECT	Water and Wastewater Treatment Chemicals	DATE POSTED	MC <u>2/19/16</u> ✓SE DS <u>2/19/16</u> ✓SE CC <u>N/A</u>
PURCHASING REPRESENTATIVE	Bonnie Sietman, Sr. Buyer x3046	DATE CONTRACT SHALL BE AWARDED	Contingent upon BCC approval – Regular Commission Meeting on February 23, 2016
DEPARTMENT	Utilities	CONSEQUENCES IF DEFERRED	N/A
SOLICITATION	IFB #15-2920BLS	AUTHORIZED BY DATE	

NOTICE OF INTENT TO AWARD

Notice of Intent to Award, Invitation for Bid (IFB) 15-2920BLS, Water and Wastewater Treatment Chemicals (as required) to the lowest responsive, responsible bidders by line item.

ENABLING/REGULATING AUTHORITY

Federal/State law(s), administrative ruling(s), Manatee County Comp Plan/Land Development Code, ordinances, resolutions, policy.

Manatee County Code of Laws

BACKGROUND/DISCUSSION

- It is the intent of the County to establish an agreement to procure, on an "as required" basis, Water and Wastewater Treatment Chemicals for delivery to various locations within Manatee County.
- The County solicited bids for Water and Wastewater Treatment Chemicals. Notice of IFB 15-2920BLS was solicited on MyManatee.org, Manatee County Chamber, and to fifty-three (53) planholders and fifteen (15) supplemental bidders on Demand Star.
- Formal competitive sealed bid procedures were followed resulting in twenty-one (21) bids and four (4) no bids (see attachment).
- Carbon Dioxide (CO2) - The County is not awarding item #6. Two vendors submitted bids, but took exception to the terms and conditions therefore have been deemed non-responsive. The County will issue a new RFQ solicitation for CO2, item #6 only.
- February 16, 2016, received a letter from Katie Gilmore, Water Treatment Plant Superintendent recommending award to the lowest responsive, responsible bidders by line item.

ATTACHMENTS (List in order of attached)	FUNDING SOURCE (Acct Number & Name)
• tabulation	<input checked="" type="checkbox"/> Funds Verified <input type="checkbox"/> Insufficient Funds
COST	AMT/FREQ OF RECURRING COSTS (Attach Fiscal Impact Statement)
Annual Estimate \$2,395,000.00	Chemicals, Water & Wastewater Treatment (various accounts)



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Item Author : View Agenda Item

Agenda

February 23, 2016 - Regular Meeting

Category

B. CONSENT AGENDA

Sub-Category

Financial Management

Approval Path

FM (Purchasing-Dennis)

Subject

IFB 15-2920BLS, Water & Wastewater Treatment Chemicals

Briefings

None

Contact and/or Presenter Information

Bonnie Sietman, Sr. Buyer, FMD, Purchasing Division, x3046
Katie Gilmore, Superintendent, Utilities, Water Treatment Plant, x5005

Action Requested

Authorization to award Invitation for Bid 15-2920BLS, Water & Wastewater Treatment Chemicals, to multiple lowest, responsive, responsible bidders per line item as indicated.

- Zinc Metaphosphate - Sterling Water Technologies, LLC
- Sodium Hypochlorite - Odyssey Manufacturing Company
- Calcium Hypochlorite - Allied Universal
- Anhydrous Ammonia - Airgas Specialty
- Quicklime - Chemrite, Inc.
- Coagulant Aid (surface) - Polydyne Inc.
- Coagulant Aid (ground) - Sterling Water Technologies, LLC
- Powder Activated Carbon - Cabot Norit America
- Sodium Percarbonate Algeacide - Biosafe Systems, LLC
- Hydrofluorosillicic Acid - Mosaic Global Sales, LLC

Enabling/Regulating Authority

Manatee County Code of Laws

Background Discussion

It is the intent of the County to establish an annual agreement to procure on an "as required" basis, Water and Wastewater Treatment Chemicals for delivery to various locations within Manatee County.

The County solicited bids for Water & Wastewater Treatment Chemicals. Notice of IFB 15-2920BLS was solicited on MyManatee.org, Manatee County Chamber, and Demand Star.

Formal competitive sealed bid procedures were followed resulting in twenty-one (21) bids and four (4) no offers.

The total estimated annual cost is \$2,394,487.00. This reflects a 19% cost savings from the previous year.

County Attorney Review

Not Reviewed (No apparent legal issues)

Explanation of Other

Reviewing Attorney
N/A

Instructions to Board Records
Please send a stamped approved copy of this item to:
bonnie.sietman@mymanatee.org

Cost and Funds Source Account Number and Name
Chemicals, Water & Wastewater Treatment (various account numbers). The total estimated annual cost is \$2,394,487.00.

Amount and Frequency of Recurring Costs
N/A

Attachments: (list)


[IFB 15-2920BLS Water Wastewater Treatment Chemicals Tab.pdf](#)


[IFB 15-2920BLS Water Wastewater Treatment Chemicals 2015 vs 2016 \\$.pdf](#)


[Ltr recommendation, WTP.pdf](#)

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Bonnie Sietman - ()
Role : Item Author

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Version: 1.2.1.3 - 1.2.7.5

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IFB #15-2920BLS, Tabulation				
WATER & WASTEWATER TREATMENT CHEMICALS				
Item	Description	Annual Estimated Quantity	IFB #15-2920BLS	IFB #12-2446BS
			Current Price 2016	Previous Price 2012 through 2015
			Sterling Water	Sterling Water
1	Zinc Metaphosphate, 50# Moisture Proof Bag Product Name Delivery Days Price/Pound Price/Ton	100 ton	0.8696 CP767D 7-10 days 0.8696 \$1,739.17	\$0.938 \$1,876.00
2015 - actual spend				\$188,000.00
2016 - projected spend			\$173,917.00	
			Odyssey Mfg	Allied
2	Sodium Hypochlorite, Liquid (12.5% available CL2, 10.8 weight percent NaOCl) Delivery Days Testing Laboratory Used Price/Gallon	1,500,000 gal	\$0.478 2 day aro Novachem \$0.478	\$0.524 \$1,421,000.00
2015 - actual spend				\$1,421,000.00
2016 - projected spend			\$717,000.00	
			Allied Univ	Chemrite Inc.
3	Calcium Hypochlorite, 100# drums Delivery Days Price/Ton	2 ton	\$2,180.00 3 day aro \$2,180.00	\$2,199.00 \$61,000.00
2015 - actual spend				\$61,000.00
2016 - projected spend			\$4,360.00	
			Airgas Spec	Airgas Spec
4	Anhydrous Ammonia, Industrial Grade, Bulk, 99.9% Delivery Days Price/Ton	100 ton	\$1,440.00 2 day aro \$1,440.00	\$1,405.20 \$152,000.00
2015 - actual				\$152,000.00
2016 - projected spend			\$144,000.00	
			Chemrite	Carmeuse
5	Quicklime, Bulk (truck) Delivery Days Price/Ton	3,000 ton	\$213.65 2 day aro \$213.65	\$215.27 \$557,000.00
2015 - actual spend				\$557,000.00
2016 - projected spend			\$640,950.00	
			Polydyne	KED Group
7	Coagulant Aid, (surface), 55.1# Moisture Proof Bag, Dry Product Name Ratio: \$/lb x Ratio = Competitive Price Delivery Days Price/Pound Price/Ton	7 ton	\$1.24 Clarifloc C3210 1.261 \$1.56364 3-7 day aro \$1.24 \$2,480.00	\$1.8498 \$3,699.60
2015 - actual spend				\$25,000.00
2016 - projected spend			\$21,891.00	
			Polydyne	Kemira Chem
8	Coagulant Aid, (ground), 55.1# Moisture Proof Bag, Dry Product Name Ratio: \$/lb x Ratio = Competitive Price Delivery Days Price/Pound Price/Ton	10 ton	\$1.24 Clarifloc C3223 1.5561 \$1.929564 3-7 day aro \$1.24 \$2,480.00	\$1.8586 \$3,717.20
2015 - actual spend				\$0.00
2016 - projected spend			\$34,029.00	
			Cabot Norit	Cabot Norit
9	Powder Activated Carbon, Bulk (Pressure Truck) Product Name Ratio: \$/ton x Ratio = Competitive Price Delivery Days Price/Ton	440 Ton	\$980.00 HydrodarcoM 2.249 \$2,204.02 5-7 day aro \$980.00	\$1,230.00 \$264,000.00
2015 - actual spend				\$264,000.00
2016 - projected spend			\$431,200.00	
			BioSafe	Morgan & Assoc
10	Sodium Percarbonate Algeacide, 50 # Bag Product Name Delivery Days Price/Pound Price/Ton	50 Ton	\$0.87 Greenclean Pro 3-5 day aro \$0.87 \$1,740.00	\$0.87 \$1,740.00
2015 - actual spend				\$159,000.00
2016 - projected spend			\$87,000.00	
			Mosaic	Mosaic
11	Hydrofluorosilicic Acid, Bulk (HFS) Delivery Days Price/Ton	140 Ton	\$410.00 5-7 day aro \$410.00	\$554.00 \$68,000.00
2015 - actual spend				\$68,000.00
2016 - projected spend			\$57,400.00	
2015 - actual spend - Grand Total				\$2,987,000.00
2016 - projected spend - Grand Total			\$2,394,487.00	

NO BID: Brenntag Mid South Inc., Cedarchem, LLC., KED Group Inc., Kemira Water Solutions, Inc.

IFB #15-2920BLS Tabulation

Green indicates lowest bidder for each line item

Item	Description	Annual Estimated Quantity	Airgas Specialty Lawrenceville, GA	Albia Universal Miami, FL	BioSafe Systems LLC F. Hartford, CT	Cabot Nerit America Marshall, TX	Carmeuse Lime & Stone Pittsburgh, PA	Carus Corporation Peru, IL	Chemtec, Inc. Dubois, GA	F2 Industries LLC Smyrna, TN	Florida Chemical Supply Inc. Tampa, FL	Hawkins, Inc. Apopka, FL (The Dumont Co.)	Lhoist North America of AL, LLC Lakeland, FL	Mosaic Global Sales, LLC Lithia, FL	Oxymer Mfg Co. Tampa, FL	Sepro Corporation Carmel, IN	Shannon Chemical Corporation Malvern, PA	Polydyne Inc Riceboro, GA	Quote #1 Standard Carbon LLC dba Standard Purification	Quote #2 Standard Carbon LLC dba Standard Purification	Sterling Water Technologies, LLC Columbia, TN	Univar USA Inc. Morrisville, PA
1	Zinc Metaphosphate, 50# Moisture Proof Bag Product Name Delivery Days Price/Pound Price/Ton	100 ton						\$ 0.975 Carus 3350 30 days ARO \$0.975 \$1950.00		\$1.029 ZPP 9000 7-10 days ARO \$1.029 \$2,058.00							\$ 0.894 Shan-No-Corr 10-14 days ARO \$ 0.894 \$ 1,788.00			\$ 0.864 CP 767 D 7-10 Bus Days ARO \$ 0.864 \$ 1,729.00		
2	Sodium Hypochlorite, Liquid (12.5% available CL2, 10.8 weight percent NaOCl) Delivery Days Testing Laboratory Used Price/Gallon	1,500,000 gal		\$ 0.483 1-2 days ARO Novachem \$ 0.483											\$ 10.483 1 day ARO Novachem 10-14 days ARO							
3	Calcium Hypochlorite, 100# drums Delivery Days Price/Ton	2 ton		\$ 2,180.00 1 day ARO \$ 2,180.00				\$2,270.00 2-4 days ARO \$2,270.00			\$ 3,000.00	\$ 2,480.00 3-5 days ARO \$ 2,480.00										
4	Anhydrous Ammonia, Industrial Grade, Bulk, 99.9% Delivery Days Price/Ton	100 ton	\$ 1,450.00 2 \$ 1,450.00																			
5	Quicklime, Bulk (truck) Delivery Days Price/Ton	3,000 ton					\$ 216.31 1-2 days ARO \$ 216.31	\$ 216.31 1-2 days ARO \$ 216.31					\$ 291.53									
7	Coagulant Aid, (surface), 55.1# Moisture Proof Bag, Dry Product Name Ratio \$/lb x Ratio = Competitive Price Delivery Days Price/Pound Price/Ton	7 ton										\$ 2.10 BASF Zetag 7523 1.0 \$ 2.10 3-5 days ARO \$ 2.10 \$ 4,158.00						\$ 1.24 Clarifloc C-3210* 1.261 \$ 1,563.64 3-7 days ARO \$ 1.24 \$ 3,127.28			\$ 1.8409 Organopol 6010* 1.0000 \$ 1.8409 7-10 Bus Days ARO \$ 1.8409 \$ 3,681.79	
8	Coagulant Aid, (ground), 55.1# Moisture Proof Bag, Dry Product Name Ratio \$/lb x Ratio = Competitive Price Delivery Days Price/Pound Price/Ton	10 ton										\$ 1.84 BASF Magnafloc LT27 1.0 \$ 1.84 3-5 days ARO \$ 1.84 \$ 3,643.70						\$ 1.24 Clarifloc C-3223 1.5561 \$1,929.564 3-7 days ARO \$ 1.24 \$ 3,859.13			\$ 1.7015 Magnafloc LT 27 1.0000 \$ 1.7015 7-10 Bus Days ARO \$ 1.7015 \$ 3,402.92	
9	Powder Activated Carbon, Bulk, (Pressure Truck) Product Name Ratio \$/ton x Ratio = Competitive Price Delivery Days Price/Ton	440 Ton				\$ 980.00 Hydrocaro M 2.249 \$ 2,204.02 5-7 ARO													\$ 1,413.00 Watercarb-800 2.856 \$ 4,035.000 5-7 days ARO \$ 1,413.00	\$1,739.00 Aqua Nuchar 1.336 \$ 2,323.00 5-7 days ARO \$ 2,323.00		
10	Sodium Percarbonate Algaecide, 50 # Bag Product Name Delivery Days Price/Pound Price/Ton	50 Ton			\$ 0.87 GreenClean PRO 3-5 \$ 0.87 \$ 1,740.00											\$ 0.94 Pak 27 3-5 days ARO \$ 0.94 \$ 1,880.00						
11	Hydrofluorosilicic Acid, Bulk. (HFS) Delivery Days Price/Ton	140 Ton									\$ 560.00 2 days ARO \$ 560.00	\$ 610.00 3-5 days ARO \$ 610.00	\$ 410.00 5-7 days ARO \$ 410.00									\$ 449.48 2-5 days ARO \$ 449.48

NO BID:
Brenntag Mid South Inc., Cedarchem, LLC., KED Group Inc., Kemira Water Solutions, Inc.