

MANATEE COUNTY GOVERNMENT

INTENT TO AWARD

IFB NO. / TITLE	20-R072838SR Landscape Maintenance Services	DATE POSTED	MC _____ DS _____	CC _____ BCC _____
PROCUREMENT REPRESENTATIVE	Stacia Raposa	PROJECTED AWARD DATE	January 2020	
DEPARTMENT/DIVISION	Utilities	AUTHORIZED BY DATE	Jacob Erickson, Procurement Manager	

NOTICE OF INTENT TO AWARD

The Manatee County Procurement Division provides notice of its intent to award a contract with Yellowstone Landscape for the provision of Landscape Maintenance Services.

ENABLING/REGULATING AUTHORITY

Manatee County Procurement Ordinance, Sec 2-26.

BACKGROUND/EVALUATION

There are currently nineteen Utility Department facilities that each require customized lawn maintenance services. The landscape maintenance services includes but is not limited to: mowing; edging; weeding; aquatic plant control; fertilizing; bush trimming; tree pruning; herbicide and pesticide application services; furnishing and installing plants such as grass, shrubs and trees; and shrub, tree and stump removal.

The solicitation was advertised on November 26, 2019 on the Manatee County website and DemandStar. It was also provided to the Manatee County Chamber of Commerce and the Manasota Black Chamber of Commerce for release of its members. Responses were received from the following firms:

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|---|---|
| 1. Yellowstone Landscape, Bradenton, FL | 4. Amerson Landscaping, Terra Ceia, FL |
| 2. Lawns Today, Palmetto, FL | 5. Central Florida Landscaping, Bradenton, FL |
| 3. Ruffio Services, Bradenton, FL | 6. Walkers Service, Bradenton, FL |

EVALUATION SUMMARY:

Yellowstone Landscape was the lowest responsible, responsive bidder(s). A bid tabulation of the results is attached to this Notice of Intent to Award.

RECOMMENDATION

The Procurement Division and the Utilities Department recommend award to Yellowstone Landscape.

ATTACHMENTS (List in order of attached)	Bid Tabulation	NAME AND NUMBER OF FUNDING SOURCE	Various Accounts
COST	\$120,000 / Annual Estimate	FUNDS VERIFIED	Yes

BID TABULATION LANDSCAPE MAINTENANCE SERVICES IFB 20-R072838SR																	
						YELLOWSTONE LANDSCAPE Bradenton FL		LAWNS TODAY Palmetto, FL		RUFFIO SERVICES Bradenton, FL		AMERSON LANDSCAPING Terra Ceia, FL		CENTRAL FLORIDA LANDSCAPING Bradenton, FL		WALKERS SERVICE Bradenton, FL	
Line Item	Site Location	Address	Estimated Mowing Acres	Estimated Number of Trees	Quantity of Cuts	Unit Price Per Cut	Extended Price	Unit Price Per Cut	Extended Price	Unit Price Per Cut	Extended Price	Unit Price Per Cut	Extended Price	Unit Price Per Cut	Extended Price	Unit Price Per Cut	Extended Price
Group A-1	Southwest Wastewater Treatment Plant (Reference SOW, Technical Spec: #1)	5101 65th Street West, Bradenton	20	30	30	\$500.00	\$ 15,000.00	\$600.00	\$18,000.00	\$520.00	\$ 15,600.00	\$1,728.00	\$ 51,840.00	\$1,051.00	\$ 31,530.00	\$1,184.00	\$ 35,520.00
Group A-2	63rd Avenue Mars Station (Reference SOW, Technical Spec: #1)	3550 63rd Avenue East, Sarasota	1	5	30	\$25.00	\$ 750.00	\$60.00	\$1,800.00	\$30.00	\$ 900.00	\$63.00	\$ 1,890.00	\$53.00	\$ 1,590.00	\$80.00	\$ 2,400.00
Group B-1	Southeast Wastewater Treatment Plant (Reference SOW, Technical Spec: #2)	3331 Lena Road, Bradenton	30	20	30	\$740.00	\$ 22,200.00	\$500.00	\$15,000.00	\$780.00	\$ 23,400.00	\$936.00	\$ 28,080.00	\$961.00	\$ 28,830.00	\$1,060.00	\$ 31,800.00
Group B-2	Rye Road Mars Station (Reference SOW, Technical Spec: #2)	14405 Waterline Road, Bradenton	3	10	30	\$75.00	\$ 2,250.00	\$60.00	\$1,800.00	\$84.00	\$ 2,520.00	\$63.00	\$ 1,890.00	\$142.00	\$ 4,260.00	\$140.00	\$ 4,200.00
Group C-1	North County Wastewater Treatment Plant (Referenece SOW, Technical Spec: #3)	8500 69th Street East, Palmetto	20	50	30	\$500.00	\$ 15,000.00	\$575.00	\$17,250.00	\$520.00	\$ 15,600.00	\$515.00	\$ 15,450.00	\$1,051.00	\$ 31,530.00	\$1,020.00	\$ 30,600.00
Group C-2	Spencer Parrish Mars Station (Referenece SOW, Technical Spec: #3)	7665 Spencer Parrish Rd, Parrish	4	10	30	\$100.00	\$ 3,000.00	\$75.00	\$2,250.00	\$112.00	\$ 3,360.00	\$84.00	\$ 2,520.00	\$171.00	\$ 5,130.00	\$150.00	\$ 4,500.00
Group D-1	Central Laboratory Facility (Reference SOW, Technical Spec: #4)	4751 66th Street West, Bradenton	1.5	17	30	\$37.00	\$ 1,110.00	\$60.00	\$1,800.00	\$42.00	\$ 1,260.00	\$84.00	\$ 2,520.00	\$146.00	\$ 4,380.00	\$360.00	\$ 10,800.00
Group E-1	Water Treatment Plant (Reference SOW, Technical Spec: #5)	17915 Waterline Road, Bradenton	28	45	30	\$700.00	\$ 21,000.00	\$675.00	\$20,250.00	\$728.00	\$ 21,840.00	\$1,200.00	\$ 36,000.00	\$1,514.00	\$ 45,420.00	\$1,252.00	\$ 37,560.00
Group E-2	Palmetto Elevated Storage Tank (Reference SOW, Technical Spec: #5)	200 25th Street West, Palmetto	0.67	36	30	\$17.00	\$ 510.00	\$25.00	\$750.00	\$30.00	\$ 900.00	\$34.63	\$ 1,038.90	\$30.00	\$ 900.00	\$93.00	\$ 2,790.00
Group E-3	Northwest First Street Elevated Storge (Reference SOW, Technical Spec: #5)	7212 1st Avenue West, Bradenton	0.46	29	30	\$11.00	\$ 330.00	\$45.00	\$1,350.00	\$30.00	\$ 900.00	\$33.78	\$ 1,013.40	\$20.00	\$ 600.00	\$72.00	\$ 2,160.00
Group E-4	North County Elevated Storage Tank (Reference SOW, Technical Spec: #5)	8100 Erie Road, Palmetto	2.55	34	30	\$63.00	\$ 1,890.00	\$130.00	\$3,900.00	\$72.00	\$ 2,160.00	\$131.81	\$ 3,954.30	\$120.00	\$ 3,600.00	\$240.00	\$ 7,200.00
Group E-5	Port Manatee Elevated Storage Tank (Reference SOW, Technical Spec: #5)	2112 Piney Point Road, Palmetto	0.22	25	30	\$10.00	\$ 300.00	\$35.00	\$1,050.00	\$30.00	\$ 900.00	\$34.00	\$ 1,020.00	\$20.00	\$ 600.00	\$47.00	\$ 1,410.00
Group E-6	Cortez Road Elevated Storage Tank (Reference SOW, Technical Spec: #5)	4403 60th Street West, Bradenton	0.60	37	30	\$17.00	\$ 510.00	\$18.00	\$540.00	\$30.00	\$ 900.00	\$36.01	\$ 1,080.30	\$40.00	\$ 1,200.00	\$90.00	\$ 2,700.00
Group E-7	Cortez Road Booster Station (Reference SOW, Technical Spec: #5)	119th Street West and Cortez Road, Bradenton	0.69	0	30	\$17.00	\$ 510.00	\$20.00	\$600.00	\$30.00	\$ 900.00	\$36.01	\$ 1,080.30	\$60.00	\$ 1,800.00	\$98.00	\$ 2,940.00
Group E-8	Elwood Park I (Reference SOW, Technical Spec: #5)	44th Ave and 45th Street East, Bradenton	3.77	17	30	\$93.00	\$ 2,790.00	\$80.00	\$2,400.00	\$110.00	\$ 3,300.00	\$194.87	\$ 5,846.10	\$200.00	\$ 6,000.00	\$260.00	\$ 7,800.00
Group E-9	Elwood Park II (Reference SOW, Technical Spec: #5)	5432 39th Street East, Bradenton	2.5	13	30	\$60.00	\$ 1,800.00	\$60.00	\$1,800.00	\$75.00	\$ 2,250.00	\$129.23	\$ 3,876.90	\$129.00	\$ 3,870.00	\$195.00	\$ 5,850.00
Group E-10	Quattlebaum House (Reference SOW, Technical Spec: #5)	1451 Dam Road, Bradenton	0.75	10	30	\$19.00	\$ 570.00	\$25.00	\$750.00	\$30.00	\$ 900.00	\$38.77	\$ 1,163.10	\$88.40	\$ 2,652.00	\$126.00	\$ 3,780.00
Group E-11	Site of Former Water Booster Plant (Area outside of fenced in Lift Station) (Reference SOW, Technical Spec: #5)	326 47th Street West, Palmetto	0.55	0	30	\$14.00	\$ 420.00	\$20.00	\$600.00	\$30.00	\$ 900.00	\$28.43	\$ 852.90	\$40.00	\$ 1,200.00	\$85.00	\$ 2,550.00
Group E-12	Northwest Booster Station (Reference SOW, Technical Spec: #5)	9798 17th Avenue Northwest, Bradenton	0.03	19	30	\$1.00	\$ 30.00	\$15.00	\$450.00	\$84.00	\$ 2,520.00	\$34.00	\$ 1,020.00	\$30.00	\$ 900.00	\$25.00	\$ 750.00

						YELLOWSTONE LANDSCAPE Bradenton FL		LAWNS TODAY Palmetto, FL		RUFFIO SERVICES Bradenton, FL		AMERSON LANDSCAPING Terra Ceia, FL		CENTRAL FLORIDA LANDSCAPING Bradenton, FL		WALKERS SERVICE Bradenton, FL	
Line Item	Site Location	Address	Estimated Mowing Acres	Estimated Number of Trees	Quantity of Cuts	Unit Price Per Cut	Extended Price	Unit Price Per Cut	Extended Price	Unit Price Per Cut	Extended Price	Unit Price Per Cut	Extended Price	Unit Price Per Cut	Extended Price	Unit Price Per Cut	Extended Price
Total amount for award purposes - Groups A through E							\$ 89,970.00		\$ 92,340.00		\$ 101,010.00		\$ 162,136.20		\$ 175,992.00		\$ 197,310.00

NON-SCHEDULED MAINTENANCE						YELLOWSTONE LANDSCAPE			LAWNS TODAY			RUFFIO SERVICES			Yellow Stone Landscaping			CENTRAL FLORIDA LANDSCAPING			WALKERS SERVICE		
1	MARK UP - All material prices (trees, plants, sod, plugs, sprinkler materials, etc.) shall be at vendor's discounted price plus the Contractor's markup percentage of profit: (markup not to exceed 30% of cost): Note - Original material invoice to be submitted with request for payment.					__30__ % / percent markup			__30__ % / percent markup			__20__ % / percent markup			__30__ % / percent markup			__30__ % / percent markup			__30__ % / percent markup		
2	Removal of designated trees and/or stumps, diameter at 4 feet above ground level:					DIAMETER TO 12"	DIAMETER 12" TO 36"	DIAMETER OVER 36"	DIAMETER TO 12"	DIAMETER 12" TO 36"	DIAMETER OVER 36"	DIAMETER TO 12"	DIAMETER 12" TO 36"	DIAMETER OVER 36"	DIAMETER TO 12"	DIAMETER 12" TO 36"	DIAMETER OVER 36"	DIAMETER TO 12"	DIAMETER 12" TO 36"	DIAMETER OVER 36"	DIAMETER TO 12"	DIAMETER 12" TO 36"	DIAMETER OVER 36"
	a. Cut tree and grind stump 6" below ground level:					\$ 675.00	\$ 1,480.00	\$ 2,360.00	\$ 900.00	\$ 1,800.00	\$ 4,000.00	\$ 200.00	\$ 400.00	\$ 500.00	\$ 550.00	\$ 1,050.00	\$ 1,950.00	\$ 520.00	\$ 1,100.00	\$ 1,900.00	\$ 650.00	\$ 1,800.00	\$ 3,600.00
	b. Grind stump 6" below ground level:					\$ 125.00	\$ 175.00	\$ 320.00	\$ 400.00	\$ 1,100.00	\$ 2,000.00	\$ 100.00	\$ 200.00	\$ 200.00	\$ 250.00	\$ 350.00	\$ 750.00	\$ 200.00	\$ 400.00	\$ 500.00	\$ 120.00	\$ 240.00	\$ 560.00
	c. Cut and remove tree and stump:					\$ 825.00	\$ 1,675.00	\$ 2,540.00	\$ 1,200.00	\$ 2,200.00	\$ 4,500.00	\$ 200.00	\$ 400.00	\$ 500.00	\$ 800.00	\$ 1,600.00	\$ 2,500.00	\$ 750.00	\$ 1,450.00	\$ 2,450.00	\$ 800.00	\$ 2,400.00	\$ 4,800.00
	d. Cut and remove tree:					\$ 550.00	\$ 1,305.00	\$ 2,040.00	\$ 700.00	\$ 1,600.00	\$ 2,800.00	\$ 100.00	\$ 250.00	\$ 400.00	\$ 450.00	\$ 850.00	\$ 1,550.00	\$ 400.00	\$ 800.00	\$ 1,500.00	\$ 280.00	\$ 1,600.00	\$ 3,200.00
	e. Remove stump:					\$ 275.00	\$ 370.00	\$ 500.00	\$ 500.00	\$ 1,000.00	\$ 2,500.00	\$ 100.00	\$ 200.00	\$ 300.00	\$ 400.00	\$ 800.00	\$ 1,500.00	\$ 450.00	\$ 700.00	\$ 1,000.00	\$ 270.00	\$ 860.00	\$ 1,600.00
3	Removal of designated shrubs, diameter at base ground level of plant					DIAMETER TO 3"	DIAMETER 3" TO 6"	DIAMETER OVER 6"	DIAMETER TO 3"	DIAMETER 3" TO 6"	DIAMETER OVER 6"	DIAMETER TO 3"	DIAMETER 3" TO 6"	DIAMETER OVER 6"	DIAMETER TO 3"	DIAMETER 3" TO 6"	DIAMETER OVER 6"	DIAMETER TO 3"	DIAMETER 3" TO 6"	DIAMETER OVER 6"	DIAMETER TO 3"	DIAMETER 3" TO 6"	DIAMETER OVER 6"
	a. Complete shrub removal:					\$ 45.00	\$ 90.00	\$ 135.00	\$ 50.00	\$ 70.00	\$ 150.00	\$ 20.00	\$ 30.00	\$ 50.00	\$ 20.00	\$ 70.00	\$ 110.00	\$ 12.50	\$ 25.00	\$ 45.00	\$ 32.00	\$ 90.00	\$ 190.00
4	Replacement of designated trees, shrubs and repair of damaged turf areas including watering:					DIAMETER TO 3"	DIAMETER 3" TO 6"	DIAMETER OVER 6"	DIAMETER TO 3"	DIAMETER 3" TO 6"	DIAMETER OVER 6"	DIAMETER TO 3"	DIAMETER 3" TO 6"	DIAMETER OVER 6"	DIAMETER TO 3"	DIAMETER 3" TO 6"	DIAMETER OVER 6"	DIAMETER TO 3"	DIAMETER 3" TO 6"	DIAMETER OVER 6"	DIAMETER TO 3"	DIAMETER 3" TO 6"	DIAMETER OVER 6"
	a. Cost Per hour:					\$ 45.00	\$ 55.00	\$ 65.00	\$ 20.00	\$ 20.00	\$ 30.00	\$ 40.00	\$ 40.00	\$ 40.00	\$ 45.00	\$ 45.00	\$ 45.00	\$ 40.00	\$ 40.00	\$ 40.00	\$ 48.00	\$ 48.00	\$ 48.00