

DATE: January 20, 2010

TO: All Proposers

RE: Request For Proposal (RFP) #10-0620-MA

Concessions at County Facilities on Coquina Beach

ADDENDUM #2

The following items are issued to add to, modify and clarify the original Request For Proposal document. Proposals are to be submitted on the specified time and date due, in conformance with the additions, clarifications and revision listed herein. Responses are provided to the following questions:

1. Q: Is there hookup to septic or sewer system for the pavilions? (Submitted by Sunrise-Sunset Concessions Inc.)

A: No.

- 2. **Q: Does Manatee County have a contractual obligation to any named sponsors:** (Submitted by United Park Services, Inc.)
 - A: The Parks and Recreation Department has not established any contractual agreements with any named sponsors at this time.
- 3. Q: Does the Manatee Beach Parks and Recreation Department or either facility have a specific "mission statement"? (Submitted by United Park Services, Inc.)
 - A: The mission statement of the Recreation and Parks Department is:
 - "To Create Lifelong Memories For You By Offering Diverse Leisure Activities in a Safe and Beautiful Environment that will Enhance Your Quality of Life in Manatee County"
- 4. Q: Is the <u>hand delivery</u> address for the RFP response the same as the mail delivery address: Manatee County Purchasing, 1112 Manatee Ave. W., Suite 803, Bradenton, FL 34205? (Submitted by United Park Services, Inc.)

A: Yes.

Mailing Address: P.O. BOX 1000, Bradenton, FL 34206 Street Address: 1112 Manatee Ave W, Bradenton, FL 34205 * PHONE: 941.749.3014 * FAX: 941.749.3034 Financial Management Department, Purchasing Division * www.mymanatee.org Addendum two
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- 5. Q: Page 28 of RFP #10-0620-MA indicates the cleaning and maintenance of bathrooms as an "optional service". Verbal indication at the meeting of 1/13/10 was that it is a requirement of the contract, please clarify. (Submitted by United Park Services, Inc.)
 - A: It is not mandatory that the proposer add cleaning and maintenance of restrooms to their offer. Offering or not offering this service in your proposal is solely at the choice of the proposer.
- 6. Q: For Page 18 of RFP 10-0620-MA, please clarify Item B06, Item 6 where it states "including the level of detail in B04 Item 5. (Submitted by United Park Services, Inc.)
 - A: This is the Proposal <u>including capital investment.</u> A five (5) year projected budget for this Proposal is requested, including the additional detail to be provided:
 - 1. State the amount due monthly as the base payment to Manatee County.
 - 2. State the percentage of total gross sales up to \$1,000,000 per annum that is to be paid to Manatee County in addition to the monthly payment.
 - 3. State the percentage of total sales over \$1,000,000 per annum that is to be paid to Manatee County in addition to the monthly payment.
- 7 Q: I would like to request the following information as soon as possible: 1) name and corporation on present contract, 2) What is present rent or payment you receive, 3) who pays electric gas- garbage, 4) how many parking spaces. (Submitted by Sunrise-Sunset Concessions, Inc.)
 - A: 1) Mike Whelan, Policy Program Coordinator for Manatee County Parks and Recreation has the historical information available for review. Mr. Whelan may be reached at 941-721-5923. 2) See item 8 of this addendum; 3) Electric, propane gas and garbage fees are paid by the Contractor. 4) The parking lot is a shell based surface without striping. The number of parking spaces can be estimated, however the public determine capacity based upon the alignment of the parked vehicles.
- 8. Q: What is the current monthly fee being paid to the County? (Question asked at Information Conference)
 - A: \$17,900 per month plus \$1,500 per month flat fee for Beer and Wine license; however, it must be noted that these figures cover both Manatee and Coquina Beach Concessions. Note: There is no current beer and wine license at the Coquina Beach facility.

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- 9. Q: Will the County provide for the installation and payment of the hood system at the Coquina Beach location? (Submitted by United Park Services)
 - A: There are no plans to replace the hood system. Also see item 14 of this addendum.
- 10. Q: Can we be provided with a copy of the construction shell plan to properly determine build out costs? (Submitted by United Park Services)
 - A: Attached are the current site plans and floor plans in PDF. The specific construction plan has not yet been developed other than the limitations stated on page 24 of this document. It is anticipated that the construction plans may be finalized in the Spring of 2010. The design will be reviewed and, based upon the selected proposers' capital investment, may be negotiated to facilitate both the County renovations and the selected concessionaires' proposed investment in the structure.
- 11. Q: At what stage in the permitting process is the County with the demolition? (Question posed at Information Conference)
 - A: The County is in the process of preparing applications to the applicable permitting agencies. The goal is to apply for State permitting in February, 2010.
- 12. Q: Are the cooking facilities gas or propane? (Question posed at Information Conference)
 - A: Propane.
- 13. Q: Can beer and/or wine be offered here? (Question posed at Information Conference)
 - A: You will need to perform your due diligence and investigate city ordinances and local rules and laws. If this is included in your proposal, details on your confirmed means of obtaining the local licensing, specific revenue projections and the proposed income sharing with the County must be specified.
- 14. Q: When the building is leveled, will the hood be put back in. (Question asked at Information Conference)
 - A: No. There are no plans to retain the existing hood or to replace it as part of the County renovation. The proposer is to determine what size/type hood is needed to protect the size/type of equipment he/she proposes to install. This is a budget item to be included in your proposal.

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15. Q: Will the stone picnic tables stay or go? (Question asked at Information Conference)

A. They will be demolished during the construction and are not salvageable. Proposers are to consider investment in appropriate tables and seating for this facility. This is a budget item to be included in your proposal.

The deadline for clarification requests was established to maintain fair treatment for all potential proposers. No additional questions will be considered at this time.

Proposals are to be prepared as instructed in this Request For Proposals and shall be received at Manatee County Purchasing Office, 1112 Manatee Avenue West, Bradenton, Florida, FL 34205 until **4:00 P.M., Friday, January 29, 2010**.

Cordially,

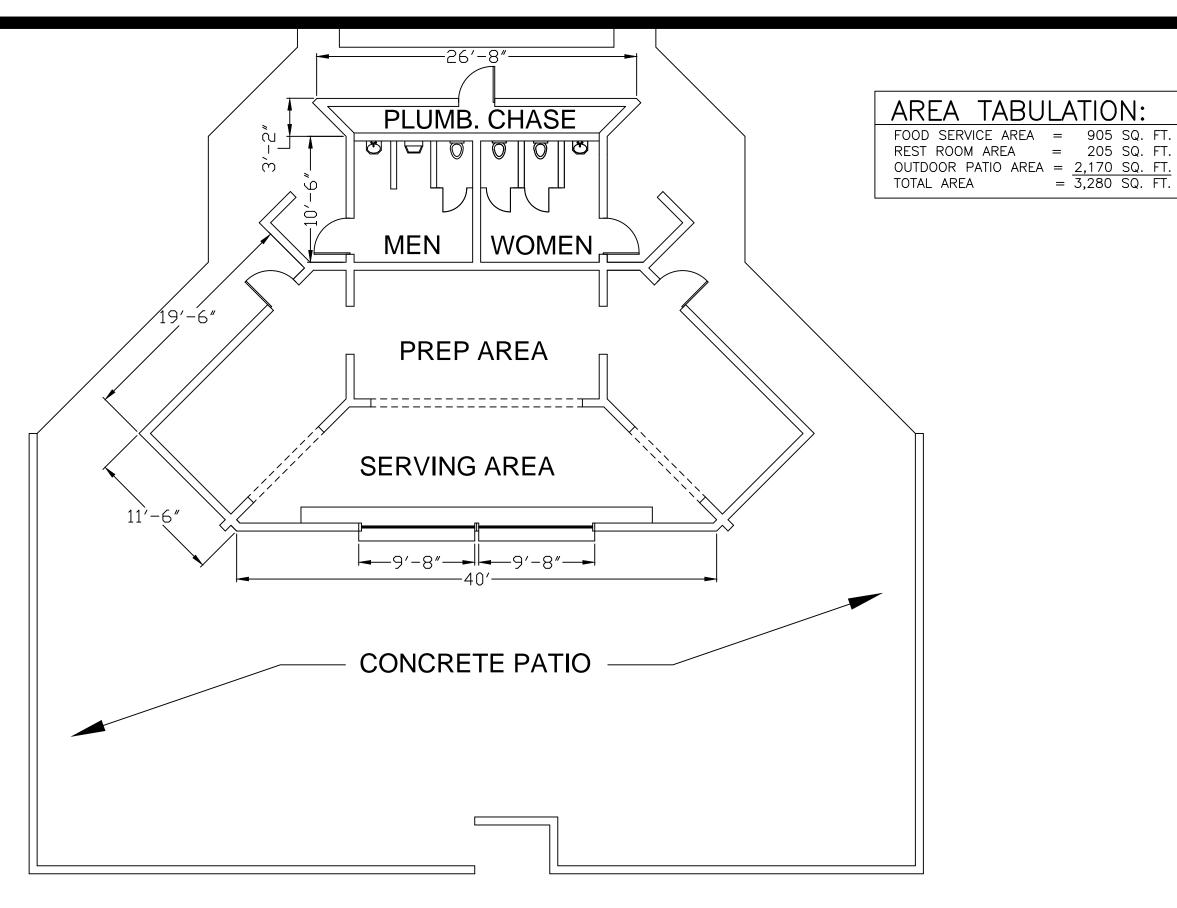
Melissa W. Assha

Contract & Buyer Manager

Attachments:

Coquina Beach Concession Drawings in PDF format





MANATEE COUNTY GOVERNMEN

905 SQ. FT.



Property Managemen

1112 Manatee Avenue W Suite 868, P.D. Box 10 Bradenton, Florida 34

COQUINA CONCESSION 3650 GULF DRIVE SOUTH BRADENTON BEACH, FLORIDA

EXISTING FLOOR PLAN

Drawn by

11-24-2009

DDC

Drawing Number



SCALE: 1/8" = 1'-0"

NOTE:

DIMENSIONS SHOWN ARE APPROXIMATE AND SHOULD BE USED FOR TAKE OFF PURPOSES ONLY. ACTUAL DIMENSIONS SHALL BE VERIFIED IN FIELD.