

MANATEE COUNTY GOVERNMENT SOLE SOURCE INTENT TO AWARD

SUBJECT	Upgrade to the Utilities SCADA telemetry system	DATE POSTED	MC <u>1/15/16</u>
PURCHASING REPRESENTATIVE	George Earnest CPPB, Buyer, X 3044 <i>GE</i>	DATE CONTRACT SHALL BE AWARDED	Contingent upon the acceptance of Purchasing Official (5 days)
DEPARTMENT	Utilities	CONSEQUENCES IF DEFERRED	Inability to upgrade and maintain SCADA software <i>Man. H. Walker</i>
SOLICITATION	SS #201600118 Task #160938 Valid 1/21/2016	AUTHORIZED BY DATE	Dennis Wallace, Contracts & Buyer Manager January 14, 2016

NOTICE OF INTENT TO AWARD

Sole Source Request #201600118 notice of Intent to Award to Data Flow Systems.

ENABLING/REGULATING AUTHORITY

Federal/State law(s), administrative ruling(s), Manatee County Comp Plan/Land Development Code, ordinances, resolutions, policy.

Manatee County Code of Laws, Sections 2-26-40 & 2-26-45

BACKGROUND/DISCUSSION

- ▶ Manatee County Utilities Department, Water Services has need to upgrade the current North Regional Waste Water Treatment Plant SCADA system.
- ▶ The current system was provided by Data Flow Systems in 1986 and must be upgraded and maintained by Data Flow Systems. It is in the County's best interest to improve the current system as opposed to replacing it with another system.

If a vendor believes this item is not a sole source procurement, Manatee County Purchasing Division requires prospective vendors provide information regarding their ability to supply the commodity or contractual services described prior to the date indicated for "date contract shall be awarded".

ATTACHMENTS (List in order of attached)	<ul style="list-style-type: none"> • Sole Source Procurement Request Form 	FUNDING SOURCE (Acct Number & Name)	X Funds Verified Acct #4020021305-534000
ESTIMATED ANNUAL COST PER SUPPLIER	\$148,001.00	AMT/FREQ OF RECURRING COSTS (Attach Fiscal Impact Statement)	N/A



55# 201600118

Sole Source/Noncompetitive Purchasing Request

Department: Utilities / Lift Stations Contact: Nick Wagner Ext: 5377

Purchase Request (PR) Number: RO62808 Date: 1/12/2016

Description: (Explain request in detail) Repairs, Replacement and upgrade of Data Flow Systems, Inc. telemetry system components

Vendor: Data Flow Systems Phone: 321-259-5009 Cost: \$ 148,001⁰⁰ Unknown

PART I – SOLE SOURCE PURCHASING (*Sole source purchasing* is defined as the acquisition of commodities or services where there is only one available source for the required commodity or service. Ex: proprietary software or equipment, copyright)

1. Are these commodities or services only available from one single source? Yes No

2. Explain why the commodity/service being requested is the only commodity/service that can meet your needs and why alternatives are unacceptable. Be specific regarding specifications, features, capability, compatibility, etc.

In 1985 our consulting engineer Camp, Dresser and McGee evaluated available options for installing telemetry on the county's sewage lift stations. Following the evaluation process, they chose the TACII system manufactured by Data Flow Systems, Inc. In 1986 Manatee County began installing these radio telemetry systems to monitor 197 sewage lift stations located throughout the county. Since 1986 Manatee County has required installation of the Data Flow Systems, Inc. radio telemetry units on all new lift stations turned over to the county by new developments. Currently all 625 of the lift stations maintained by the Manatee County Utilities Department are equipped with the Data Flow Systems, Inc. telemetry system. In order to maintain a single source of responsibility, and insure compatibility of the lift station radio telemetry system hardware and software, since 1986 Manatee County has specified that only Data Flow Systems, Inc. units be used for lift station telemetry.

3. Why is this vendor the only source from which to make this purchase? Describe efforts made to verify this information. (Attach sole source letter from vendor as documentation)

Data Flow Systems, Inc. is the manufacturer and sole source for their products. See attached "sole source" letter.

4. Explain the consequence to the County or its taxpayers, including a dollar amount of the financial impact, if the sole source purchase is not approved.

I hereby request that a sole source/noncompetitive request be approved for the purchase of the above statement of work, material, equipment, commodity, or service.

Charles A. Froman III ^{for} Charles A. Froman III
Division Manager's Signature (up to \$25,000) Jeff Goodwin Print Name 1/12/2016 Date

C. Mike Gore
Department Director's Signature (Greater than \$25,000) C. Mike Gore Print Name 1/12/16 Date

FOR PURCHASING DIVISION USE:

J **Sole Source:**
Posting: Categories Three and Four require an electronic posting for a minimum of five (5) business days. Category Five requires BCC approval and will be posted via board agenda for a minimum of seven (7) calendar days prior to board meeting.
Reports: Categories One through Three reported quarterly to FMD and County Administrator.

Posting: Category Three requires an electronic posting for a minimum of five (5) business days prior to award. Categories Four and Five require BCC approval and will be posted via board agenda for a minimum of seven (7) calendar days prior to board meeting
Reports: All categories reported quarterly to Board of County Commissioners, County Administrator, County Attorney's Office and FMD.

 Noncompetitive:

Reviewed and Approved by: George Earnest 1-12-16
Buyer Name / Date (up to \$100,000)
Kevin H. Walker 1/14/2016
Contracts Buyer Manager / Date (up to \$250,000)



Data Flow Systems

January 11, 2016

Mr. Mr. Nick Wagner

CC: Daniel Bumford

Manatee County Government

Email: nick.wagner@mymanatee.org, Daniel.bumford@mymanatee.org

Dear Mr. Wagner & Mr. Bumford:

This letter is to advise that Data Flow Systems, Inc. (DFS) of Melbourne, Florida, is the sole source for the TAC II SCADA System, which includes but is not limited to the: Hyper SCADA Server; HT3 SCADA Software; 200 Series Remote Terminal Unit (RTU); TAC Pack TCU; TCU Panel Repair Unit; LAA217, RTA209 and RTA209A antennas and OCS RIO utilized by Manatee County Government. DFS designs, manufactures, installs and services the entire TAC II SCADA System TAC II.

DFS extends preferred pricing to Manatee County Government for all products and services that we offer. There are no other dealers, distributors, or service organizations authorized to offer our sole source products in the state of Florida.

It is our sincere desire to provide Manatee County Government with the most economical value added SCADA solutions in the industry. Should you have any questions or require additional information, please do not hesitate to contact me.

Sincerely,

Data Flow Systems, Inc.

Debbie Wilkinson

Sales Administrator

Email: debbie@dataflowsys.com