

# MANATEE COUNTY GOVERNMENT INTENT TO AWARD

<b>SUBJECT</b>	Landscape maintenance of county roadways	<b>DATE POSTED</b>	<div style="display: flex; justify-content: space-between;"> <span>MO <u>X SE</u> 1/26/17</span> </div> <div style="display: flex; justify-content: space-between;"> <span>DS <u>N/A</u></span> </div> <div style="display: flex; justify-content: space-between;"> <span>CC <u>N/A</u></span> </div>
<b>PURCHASING REPRESENTATIVE</b>	George Earnest CPPB, Buyer PH (941) 749-3044	<b>DATE CONTRACT SHALL BE AWARDED</b>	Seven days after the date Posted
<b>DEPARTMENT</b>	Public Works	<b>CONSEQUENCES IF DEFERRED</b>	Failure to maintain vegetation along roadways
<b>SOLICITATION</b>	IFB 16-2978GE	<b>AUTHORIZED BY DATE</b>	Melissa M. Wendel CPPO January 26, 2017

### NOTICE OF INTENT TO AWARD

Notice of Intent to Award Invitation for Bid 16-2978GE: Landscape Maintenance of Roadways, to the lowest responsive and responsible bidder per zone, to multiple bidders for an estimated two-year contract amount of \$680,000.00.

Anderson's Cleaning & Janitorial Services, Inc. – North Zone

Central Florida Landscaping, Inc. – East Zone

Ruffio Services, Inc. – West Zone.

### ENABLING/REGULATING AUTHORITY

Manatee County Procurement Code

### BACKGROUND/DISCUSSION

- The Work included in this Invitation for Bids (IFB) consists of furnishing all labor, materials, and equipment to maintain 312 acres of 71 county roadways in three zones: East, West and North.
- Provided that there are no changes in price, terms or conditions, this contract may be renewed past the initial two-year (2) period for three (3) additional twelve (12) month periods not to exceed a total duration of sixty (60) months.
- As a result of formal competitive sealed bid procedures, a total of nine (9) bidders submitted a sealed bid for consideration. The attached Bid Tabulation provides the breakdown of the bids received.
- Additional locations and sites may be added or deleted during the term of the contract at a per cut price.
- Continued on next page.

<b>ATTACHMENTS</b> (List in order of attached)	<ul style="list-style-type: none"> <li>• Tabulation</li> </ul>		Public Works Operational Fund
			<input checked="" type="checkbox"/> Funds Verified <input type="checkbox"/> Insufficient Funds
<b>ANNUAL COST SUMMARY</b>	Anderson's \$21,000.00 Central Florida \$214,507.50 Ruffio Services \$105,600.30	<b>AMT/FREQ OF RECURRING COSTS</b> (Attach Fiscal Impact Statement)	Not Applicable

- The Basis of Award for this IFB, as stated in Article D.01 of the bid documents, will be made on an All-or-None Total Offer Per Zone Basis to the responsive, responsible bidder having the lowest total offer per zone listed on the Bid Form. Bidders are required to bid all items within a zone to be responsive. Bidders may bid more than one zone. In order for any single Contractor to be considered responsive for more than one zone, they shall be required to demonstrate that they have separate crews, complete with equipment and a separate crew leader, for each zone.
- In reviewing the bids, Natural Design Landscaping has determined that their bids for all zones were in error because of the use of a "per acre" price as opposed to the "per cut" price required with the IFB. They have formally requested to have their bids withdrawn.
- In reviewing the bids, Anderson's Cleaning & Janitorial Services has determined that their bids for zones East and West are in error because of the use of a "per acre" price as opposed to the "per cut" price required with the IFB. They have formally requested to have their bids for the East and West zones be withdrawn. Anderson's is willing to accept the award for the North Zone at the unit price as bid.
- Furthermore, in reviewing the bids, Ruffio Services, Inc. did not demonstrate the ability to perform in more than one zone. As a result, Ruffio Services are deemed capable of performing in the West Zone only.
- Therefore, Central Florida Landscaping, Inc. was determined to be the responsive and responsible lowest bidder for the East Zone.
- On January 9, 2017 a recommendation was received from the Public Works Department recommending award to Anderson's Cleaning & Janitorial Services, Inc. for North Zone, Central Florida Landscaping, Inc. for East Zone and Ruffio Services, Inc. for West Zone.

**BID TABULATION**

**IFB #16-2978GE Landscape Maintenance for Roadways**

Prices listed are unit prices per cut at 20 cuts per year.										
West Zone	Location:	Amerson Landscape	Anderson's Cleaning	Central Florida Landscape	Cropland Services	Fruitville Landscape	Lawns Today	Mega Mowers	Natural Design Landscape	Ruffio Services
W-1	1 <sup>st</sup> Ave W	\$84.00	\$75.00	\$51.75	\$189.00	-	\$180.00	\$57.50	\$89.40	\$15.18
W-2	15 <sup>th</sup> St E	\$42.00	\$75.00	\$8.50	\$10.50	-	\$10.00	\$3.75	\$89.40	\$0.99
W-3	17 <sup>th</sup> Ave W	\$84.00	\$75.00	\$60.25	\$320.78	-	\$60.00	\$73.75	\$89.40	\$19.47
W-4	19 <sup>th</sup> Ave W	\$42.00	\$75.00	\$16.25	\$42.00	-	\$20.00	\$46.25	\$89.40	\$12.21
W-5	26 <sup>th</sup> St W	\$42.00	\$75.00	\$16.00	\$36.75	-	\$10.00	\$6.25	\$89.40	\$1.65
W-6	29 <sup>th</sup> Ave W	\$42.00	\$75.00	\$16.00	\$15.75	-	\$20.00	\$15.00	\$89.40	\$3.96
W-7	30 <sup>th</sup> Ave W	\$324.00	\$75.00	\$285.25	\$332.33	-	\$310.00	\$901.25	\$89.40	\$237.93
W-8	30 <sup>th</sup> St W	\$90.00	\$75.00	\$47.25	\$115.50	-	\$100.00	\$196.25	\$89.40	\$51.81
W-9	34 <sup>th</sup> St W	\$252.00	\$75.00	\$136.25	\$697.83	-	\$300.00	\$605.00	\$89.40	\$159.72
W-10	39 <sup>th</sup> St W	\$84.00	\$75.00	\$23.50	\$105.00	-	\$40.00	\$68.75	\$89.40	\$18.15
W-11	53 <sup>rd</sup> Ave W	\$168.00	\$75.00	\$118.50	\$582.75	-	\$300.00	\$158.70	\$89.40	\$174.57
W-12	53 <sup>rd</sup> Ave E	\$42.00	\$75.00	\$16.25	\$52.50	-	\$40.00	\$12.50	\$89.40	\$3.30
W-13	53 <sup>rd</sup> Ave E	\$42.00	\$75.00	\$16.75	\$283.50	-	\$100.00	\$32.50	\$89.40	\$8.58
W-14	57 <sup>th</sup> Ave W	\$462.00	\$75.00	\$166.25	\$933.35	-	\$330.00	\$576.25	\$89.40	\$152.13
W-15	60 <sup>th</sup> Ave W	\$42.00	\$75.00	\$17.25	\$15.75	-	\$10.00	\$2.50	\$89.40	\$0.66
W-16	61 <sup>st</sup> St W	\$84.00	\$75.00	\$40.75	\$130.41	-	\$40.00	\$60.00	\$89.40	\$15.84
W-17	63 <sup>rd</sup> Ave E	\$168.00	\$75.00	\$98.50	\$945.00	-	\$80.00	\$130.00	\$89.40	\$34.32
W-18	63 <sup>rd</sup> Ave E	\$252.00	\$75.00	\$101.75	\$546.00	-	\$250.00	\$448.75	\$89.40	\$118.47
W-19	66 <sup>th</sup> St W	\$42.00	\$75.00	\$9.25	\$10.50	-	\$20.00	\$13.75	\$89.40	\$3.63
W-20	75 <sup>th</sup> St W	\$672.00	\$75.00	\$389.75	\$609.00	-	\$480.00	\$1,167.50	\$89.40	\$308.22
W-21	75 <sup>th</sup> St W	\$672.00	\$75.00	\$319.75	\$1,270.71	-	\$400.00	\$981.25	\$89.40	\$259.05
W-22	118 <sup>th</sup> St W	\$42.00	\$75.00	\$35.00	\$100.80	-	\$50.00	\$38.75	\$89.40	\$10.23
W-23	301 Blvd W	\$84.00	\$75.00	\$33.50	\$355.45	-	\$50.00	\$85.00	\$89.40	\$22.44

**BID TABULATION**

**IFB #16-2978GE Landscape Maintenance for Roadways**

West Zone	Location:	Amerson Landscape	Anderson's Cleaning	Central Florida Landscape	Cropland Services	Fruitville Landscape	Lawns Today	Mega Mowers	Natural Design Landscape	Ruffio Services
W-24	14 <sup>th</sup> St W	\$42.00	\$75.00	\$25.50	\$26.25	-	\$20.00	\$25.00	\$89.40	\$6.60
W-25	Bayshore Pkwy	\$252.00	\$75.00	\$69.00	\$651.00	-	\$200.00	\$142.50	\$89.40	\$37.62
W-26	Cape Vista	\$84.00	\$75.00	\$28.75	\$99.75	-	\$40.00	\$38.75	\$89.40	\$10.23
W-27	Cortez Rd	\$42.00	\$75.00	\$26.50	\$63.00	-	\$40.00	\$12.50	\$89.40	\$3.30
W-28	Cortez Rd.	\$168.00	\$75.00	\$49.75	\$203.49	-	\$150.00	\$52.50	\$89.40	\$12.60
W-29	Cortez Rd.	\$336.00	\$75.00	\$119.50	\$1,548.86	-	\$80.00	\$230.00	\$89.40	\$60.72
W-30	El Conquistador	\$336.00	\$75.00	\$113.00	\$415.59	-	\$100.00	\$186.25	\$89.40	\$49.17
W-31	El Conquistador	\$504.00	\$75.00	\$555.75	\$824.78	-	\$650.00	\$1,688.75	\$89.40	\$445.83
W-32	Harbor Hills	\$126.00	\$75.00	\$34.25	\$73.50	-	\$50.00	\$41.25	\$89.40	\$10.89
W-33	Maintenance Facility	\$252.00	\$75.00	\$170.00	\$105.00	-	\$175.00	\$316.25	\$89.40	\$83.49
W-34	MCPWD	\$336.00	\$75.00	\$281.00	\$105.00	-	\$280.00	\$337.50	\$89.40	\$89.10
W-35	N Tamiami Trail	\$42.00	\$75.00	\$37.75	\$26.25	-	\$20.00	\$26.25	\$89.40	\$6.93
W-36	Palma Sola	\$504.00	\$75.00	\$205.75	\$210.00	-	\$200.00	\$636.25	\$89.40	\$167.97
W-37	Whitfield Estates	\$5.00	\$75.00	\$35.25	\$84.00	-	\$70.00	\$29.40	\$89.40	\$32.34
W-38	9 <sup>th</sup> St E	\$420.00	\$75.00	\$746.00	\$1,061.55	-	\$850.00	\$2,122.50	\$89.40	\$560.34
W-39	44 <sup>th</sup> Ave E	\$384.00	\$75.00	\$461.75	\$702.03	-	\$540.00	\$1,173.75	\$89.40	\$309.87
<b>TOTALS</b>		\$230,670.00	\$87,750.00	\$149,512.50	\$414,051.15	No Bid	\$199,950.00	\$382,218.00	\$104,598.00	\$105,600.30

**BID TABULATION**

**IFB #16-2978GE Landscape Maintenance for Roadways**

Prices listed are unit prices per cut at 30 cuts per year.										
North Zone	Location:	Amerson Landscape	Anderson's Cleaning	Central Florida Landscape	Cropland Services	Fruitville Landscape	Lawns Today	Mega Mowers	Natural Design Landscape	Ruffio Services
N-1	11 <sup>TH</sup> St W	\$42.00	\$50.00	\$8.75	\$10.00	-	\$15.00	\$36.00	\$89.40	\$4.20
N-2	16 <sup>th</sup> Ave E	\$252.00	\$50.00	\$108.50	\$1,090.20	-	\$80.00	\$200.00	\$89.40	\$59.85
N-3	17 <sup>th</sup> Ave E	\$420.00	\$50.00	\$299.75	\$795.20	-	\$500.00	\$250.00	\$89.40	\$90.65
N-4	17 <sup>th</sup> St E	\$84.00	\$50.00	\$49.75	\$302.60	-	\$60.00	\$100.00	\$89.40	\$36.75
N-5	29 <sup>th</sup> St E	\$42.00	\$50.00	\$99.00	\$312.00	-	\$40.00	\$130.00	\$89.40	\$32.90
N-6	51 <sup>st</sup> Ave E	\$42.00	\$50.00	\$16.75	\$152.80	-	\$40.00	\$50.00	\$89.40	\$9.10
N-7	60 <sup>th</sup> Ave E	\$168.00	\$50.00	\$124.75	\$460.40	-	\$130.00	\$250.00	\$89.40	\$81.55
N-8	69 <sup>th</sup> St E	\$28.00	\$50.00	\$52.50	\$582.00	-	\$40.00	\$80.00	\$89.40	\$12.25
N-9	Buffalo Rd	\$168.00	\$50.00	\$165.75	\$370.60	-	\$150.00	\$200.00	\$89.40	\$105.70
N-10	Ft Hammer	\$168.00	\$50.00	\$173.00	\$276.00	-	\$400.00	\$400.00	\$89.40	\$125.65
N-11	US 19	\$56.00	\$50.00	\$63.50	\$140.00	-	\$80.00	\$100.00	\$89.40	\$52.15
N-12	US 41 N	\$63.00	\$50.00	\$70.75	\$1,239.20	-	\$120.00	\$160.00	\$89.40	\$37.80
N-13	US 41 N	\$42.00	\$50.00	\$37.00	\$140.00	-	\$50.00	\$80.00	\$89.40	\$18.90
N-14	MCAAT	\$63.00	\$50.00	\$68.75	\$112.00	-	\$50.00	\$125.00	\$89.40	\$30.45
<b>TOTALS</b>		\$49,140.00	\$21,000.00	\$40,155.00	\$179,491.00	No Bid	\$52,650.00	\$64,830.00	\$37,548.00	\$20,937.00

**BID TABULATION**

**IFB #16-2978GE Landscape Maintenance for Roadways**

Prices listed are unit prices per cut at 30 cuts per year.										
East Zone	Location:	Amerson Landscape	Anderson's Cleaning	Central Florida Landscape	Cropland Services	Fruitville Landscape	Lawns Today	Mega Mowers	Natural Design Landscape	Ruffio Services
E-1	27 <sup>TH</sup> St E	\$108.00	\$85.00	\$73.75	\$85.58	\$72.64	\$80.00	\$175.00	\$68.03	\$49.17
E-2	37 <sup>th</sup> St E	\$125.00	\$85.00	\$78.00	\$226.49	\$83.85	\$90.00	\$280.00	\$68.03	\$56.76
E-3	39 <sup>th</sup> St E	\$473.00	\$85.00	\$269.25	\$157.50	\$315.41	\$310.00	\$500.00	\$68.03	\$213.51
E-4	45 <sup>th</sup> St E	\$846.00	\$85.00	\$528.00	\$2,205.00	\$565.50	\$565.00	\$1,500.00	\$68.03	\$382.80
E-5	Broadway	\$252.00	\$85.00	\$67.25	\$301.98	\$63.86	\$120.00	\$120.00	\$68.03	\$43.23
E-6	Caruso Rd	\$198.00	\$85.00	\$132.25	\$330.12	\$132.60	\$150.00	\$200.00	\$68.03	\$89.76
E-7	Caruso Rd	\$292.00	\$85.00	\$169.50	\$1,028.37	\$195.49	\$180.00	\$500.00	\$68.03	\$132.33
E-8	Creekwood	\$205.00	\$85.00	\$124.25	\$438.59	\$137.48	\$115.00	\$260.00	\$68.03	\$93.06
E-9	Cypress Ck	\$1,022.00	\$85.00	\$664.75	\$548.73	\$682.99	\$700.00	\$1,500.00	\$68.03	\$462.33
E-10	Honore Av	\$2,100.00	\$85.00	\$1,032.50	\$2,576.91	\$2,198.63	\$2,200.00	\$4,500.00	\$68.03	\$1,488.30
E-11	Rye Rd	\$336.00	\$85.00	\$378.75	\$1,382.01	\$387.08	\$320.00	\$2,500.00	\$68.03	\$262.02
E-12	SR 64 E	\$2,000.00	\$85.00	\$560.75	\$1,753.50	\$546.98	\$670.00	\$1,500.00	\$68.03	\$370.26
E-13	Tallevast	\$462.00	\$85.00	\$243.00	\$925.37	\$254.48	\$480.00	\$1,250.00	\$68.03	\$172.26
E-14	Tuttle	\$84.00	\$85.00	\$99.75	\$359.00	\$124.80	\$140.00	\$280.00	\$68.03	\$84.48
E-15	Tuttle	\$42.00	\$85.00	\$99.00	\$363.30	\$153.08	\$160.00	\$300.00	\$68.03	\$103.62
E-16	Univ. Pkwy	\$2,520.00	\$85.00	\$2,456.00	\$2,803.50	\$2,950.84	\$2,550.00	\$4,400.00	\$68.03	\$1,997.49
E-17	Upper Manatee	\$336.00	\$85.00	\$73.75	\$509.57	\$83.36	\$100.00	\$150.00	\$68.03	\$56.43
E-18	Whitfield	\$126.00	\$85.00	\$99.75	\$286.44	\$108.23	\$100.00	\$180.00	\$68.03	\$73.26
<b>TOTALS</b>		\$345,810.00	\$45,900.00	\$214,507.50	\$488,459.11	\$271,717.90	\$270,900.00	\$602,850.00	\$36,736.20	\$183,932.10