

# MANATEE COUNTY GOVERNMENT SOURCE SELECTION

<b>SUBJECT</b>	Community Care for the Elderly (CCE) Emergency Alert Response Services	<b>DATE POSTED</b>	June 8, 2010 <span style="float: right;">13 6/8/2010</span>
<b>PURCHASING REPRESENTATIVE</b>	Frank Lambertson, 749-3042	<b>DATE CONTRACT SHALL BE AWARDED</b>	N/A
<b>DEPARTMENT</b>	Financial Management Dept./Purchasing Div.	<b>CONSEQUENCES IF DEFERRED</b>	N/A
<b>SOURCE RECOMMENDATION</b>	ADT Security Services, Inc.	<b>AUTHORIZED BY DATE</b>	Rob Cuthbert June 8, 2010 <span style="float: right;"><i>R Cuth</i></span>

### ACTION DESIRED

Authorization to enter into negotiations with ADT Security Services, Inc., Palm Harbor, FL for the purpose of providing Emergency Alert Response (EAR) equipment to monitor frail homebound elderly persons (clients).

### ENABLING/REGULATING AUTHORITY

Federal/State law(s), administrative ruling(s), Manatee County Comp Plan/Land Development Code, ordinances, resolutions, policy.)

Manatee County Code of Laws, Chapter 2-26 Manatee County Purchasing Ordinance, Section 2-26-40 and the Standards and Procedures approved by the County Administrator.

### BACKGROUND/DISCUSSION

- Estimated expenditure of future funding for Community Care for the Elderly (CCE) Emergency Alert Response (EAR) Services is estimated on a yearly basis to be \$14,610.00. Funding is provided by Community Care for the Elderly (CCE) a State of Florida Agency.
- Funding Source: 173 9001016 534000
- **MANATEE COUNTY** firms that were directly contacted and made aware of this Request for Proposal were, and took the following actions in response to the RFP:
  - Bellemare TSI, LLC, Bradenton, FL (did not respond)

There were no other Manatee County firms found that would provide the products and services required by the RFP.
- Proposals were received from the following firms:
  - Manatee County** firms:
    - None
  - Local** firms:
    - ADT Security Services, Inc., Palm Harbor, FL

<b>SUMMARY</b>	Recommend negotiations with ADT Security Services, Inc., Palm Harbor, FL		
<b>ATTACHMENTS: (List in order as attached)</b>	<b>INSTRUCTIONS TO BOARD RECORDS:</b>		
1. Approval Email	N/A		
<b>COST</b>	To be negotiated	<b>SOURCE (ACCT# &amp; NAME)</b>	Department to advise
<b>COMMENTS</b>	N/A	<b>AMT./FREQ. OF RECURRING COSTS (ATTACH FISCAL IMPACT STATEMENT)</b>	N/A

**Other firms:**

Critical Signal Technologies, Inc., Farmington Hills, MI

- Approval to enter into negotiations with the top ranked firm.
- Manatee County has the need to acquire CCE Emergency Alert Response Services as outlined in the RFP. The RFP requires a firm to provide Emergency Alert Response (EAR) equipment to monitor frail homebound elderly persons (client). Services include: twenty four (24) hour, seven (7) days a week surveillance; response to the Client generated emergency signal by the Emergency Response Center via electronic surveillance; and emergency telephone communication from the Emergency Response Center to local emergency agencies such as 911, police or fire departments who are capable of directing emergency services to the Client's home.
- 1/27/10 – 4/30/10 the appropriate proposal procedures were followed. The Request for Proposal (RFP) was broadcast via DemandStar to sixty (60) EAR firms; four (4) firms downloaded the RFP and two (2) firms' submitted proposals.
- The RFP was advertized locally in the Bradenton Herald, posted on the County's website and provided to the Manatee County Chamber of Commerce for release to members.
- The Selection Committee consisted of:  
  
Traci Adams, Community Services Department  
Anne Simpson, Community Services Department  
Frank Lambertson, Financial Management Department
- The Selection Committee convened 4/23/10 and ranked the firms that submitted proposals as follows, negotiations will take place with the top ranked firm.
- Ranked #1, ADT Security Services, Inc., Palm Harbor, FL – The proposer was determined to best meet the needs of the County for Emergency Alert Response service and has been successfully performing these services for the County for the last fifteen years. Of particular importance are: reference verification; a thorough understanding of the services to be provided; and a willingness to work with the County.
- Ranked #2, Critical Signal Technologies, Inc., Farmington Hills, MI - The firm submitted a competitive proposal demonstrating their ability to provide the required services and detailed experience at a competitive price. However, was not ranked as highly as the top ranked firm by the Selection Committee.

Re: Selection for Negotiations - Community Care for the Elderly (CCE)  
Emergency Alert Response (EAR) Services

Rob Cuthbert o Frank Lambertson

06/04/2010 11:34 AM

Proceed with a source selection posting as the projected cost is less than \$1M. Thanks, Rob

Frank Lambertson Estimated expenditure of future funding for Com...

05/24/2010 11:37:04 AM

From: Frank Lambertson/MCG  
To: Rob Cuthbert/MCG@MCG  
Date: 05/24/2010 11:37 AM  
Subject: Selection for Negotiations - Community Care for the Elderly (CCE) Emergency Alert Response (EAR) Services

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None

**Local** firms:

ADT Security Services, Inc., Palm Harbor, FL

**Other** firms:

Critical Signal Technologies, Inc., Farmington Hills, MI

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Frank G. Lambertson, Contracts Negotiator  
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