MANATEE COUNTY GOVERNMENT SOLE SOURCE or NONCOMPETITIVE INTENT TO AWARD

| SUBJECT | Radio Telemetry Units (SCADA) | DATE POSTED | MC XSE 19/24/16 |
|------------------------------|--|-----------------------------------|---|
| PURCHASING REPRESENTATIVE | Bonnie Sietman Sr. Buyer 941-749-3046 x 3046 | DATE CONTRACT SHALL BE AWARDED | November 2, 2016 |
| DEPARTMENT | Utility Operations, Lift Stations | CONSEQUENCES IF DEFERRED | N/A |
| AUTHORIZED BY | SS #201600118 Task #20162963 R065203 | AUTHORIZED BY DATE | Bonnie Stetman (10/21/2016) Chris Daley (10/21/2016) |

NOTICE OF INTENT TO AWARD

Sole Source notice of Intent to Award #20162963 for the procurement of RTU's (radio telemetry units or remote terminal units), TCU's (transceiver central units) and service/repairs for the SCADA (Supervisory Control and Data Acquisition) System. A blanket order shall be issued on an "as required" basis only for the Lift Stations, Water Treatment Plant, Wastewater Plants and Meter Section of the Utilities Department to Data Flow Systems, Inc. (DFS) located in Melbourne, FL.

ENABLING/REGULATING AUTHORITY

Federal/State law(s), administrative ruling(s), Manatee County Comp Plan/Land Development Code, ordinances, resolutions, policy.

Manatee County Code of Laws, Sections 2-26-40 & 2-26-45

BACKGROUND/DISCUSSION

- In 1985 after extensive evaluation Utilities installed the TACII system; designed, manufactured, installed and serviced by Data Flow Systems. At that time there were 197 lift stations and a staff of 24 employees.
- Currently there are 565 lift stations maintained by Manatee County all equipped with this telemetry system with a staff
 of 36.
- The Data Flow Systems radio telemetry system has been instrumental in allowing Manatee County to increase service area by 187% while only increasing staff by 50% over the last 30 years.
- Data Flow products are used by the Lift Stations, Water Plants, Wastewater Plants and Meter Sections of the Utilities Department.
- To insure compatibility of the radio telemetry system hardware and software since 1986 Manatee County has specified that only Data Flow Systems Inc. units are used. The system also provides us the SCADA (Supervisory Control and Data Acquisition) capabilities. An annual blanket order is issued to DFS on an "as required" basis.
- Data Flow Systems, Inc. (DFS) of Melbourne, FL is the sole source for the TAC II SCADA System.
- Annual estimated amount is \$250,000.00.

If a vendor believes this item is not a sole source or noncompetitive procurement, Manatee County Purchasing Division requires prospective vendors provide information regarding their ability to supply the commodity or contractual services described prior to the date indicated for "date contract shall be awarded".

| ATTACHMENTS (List in order of attached) | • | FUNDING SOURCE (Acct Number & Name) | | Funds Verified Insufficient Funds |
|---|--|--|-------------------|--------------------------------------|
| COST | \$250,000.00 (estimated) (category 3) | AMT/FREQ OF RECURRING COSTS (Attach Fiscal Impact Statement) | 4010010300-546001 | |