



MANATEE COUNTY

April 7, 2011

TO: ALL INTERESTED PROPOSERS

**REFERENCE: REQUEST FOR PROPOSAL #11-1072-DW
Professional Auctioneering Services of Surplus Property**

ADDENDUM No. 2

Proposers are hereby notified that this Addendum shall be acknowledged by them within their proposal and shall be made a part of the above named Proposal and Contract Documents.

The following items are issued to add to, modify, and clarify the Proposal and/or Contract Documents. These items shall have the same force and effect as the original Proposal and /or Contract Documents. Proposals are to be submitted on the specified date and shall conform to the additions and revisions listed herein.

1. Section B.03.11, "Environmental Sustainability," shall be deleted and replaced in its' entirety with the following:

"Detail what services, products, methods, or actions that you propose to use in performing these services will be ecology friendly or "green" impact of your business entity when performing these services."

2. Question: Section B.03.18 refers to a Buyer's Premium that shall be deducted from the gross sale of auction items in a dollar amount that will be paid to the successful Proposer. Would it be safe to assume that this was meant to be a Seller's Commission?

Answer: Please refer to Section B.03.18, "Buyer's Premium."

3. Question: Who currently holds the Manatee County Auction Contract; and what is their commission and transportation rates?

Answer: The incumbent is Tampa Machinery Auction, Inc. The current contract provides a ten percent (10%) commission on any item sold less than \$10,000.00; and on any item sold >\$10,000.00 the commission is ten percent (10%) up to \$10,000.00 and five percent (5%) on any amount above.

4. Question: What were the net proceeds for vehicle auctions conducted in 2010? How many vehicles were auctioned in 2010?

Answer: In 2010 there were approximately 91 vehicles auctioned with net proceeds of \$543,014.00.

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5. Question: What is the number of locations requiring vehicle auction services?

Answer: One.

6. Question: Are the proposals rendered for the last solicitation process available?

Answer: The previous proposals are archived and stored off-site.

7. Question: Will the County consider responses from on-line auction firms?

Answer: The County is soliciting proposals from individuals, corporations, partnerships, and other business entities authorized to do business in the State of Florida for the purpose of providing Professional Auctioneering Services of Surplus Property.

8. Question: Will the County consider piggybacking on similar auction contracts within the State of Florida?

Answer: No.

9. Question: On-line auction firms typically are not required to have an auctioneer license; what credentials may be substituted for this?

Answer: Please refer to Section B.01, "Minimum Qualifications."

10. Question: Section B.03 requires tabs for identification of each item; there are 21 items (B.03.01 through B.03.21). Will the County require 21 tabs specifically, or is numbering / clear delineation permitted?

Answer: Please refer to Section B, "Form of Proposal."

All other terms and conditions of the original Request For Proposal remain unchanged.

If you have submitted a proposal prior to receiving this addendum, you may request in writing that your original, sealed proposal be returned to your firm. All sealed Proposals received will be opened on the date stated.

Sincerely,

MANATEE COUNTY



Dennis W. Wallace
Contract Negotiator