

# MANATEE COUNTY GOVERNMENT

## SOLE SOURCE or NONCOMPETITIVE INTENT TO AWARD

<b>SUBJECT</b>	PLC Upgrade for (10) Master Lift Station Control Systems	<b>DATE POSTED</b>	MC <u>3/19/15</u> ✓SE
<b>PURCHASING REPRESENTATIVE</b>	Bonnie Sietman, Sr. Buyer 941-749-3046 x3046	<b>DATE CONTRACT SHALL BE AWARDED</b>	March 30, 2015 (following posting for seven business days)
<b>DEPARTMENT</b>	Utilities – Lift Station Division	<b>CONSEQUENCES IF DEFERRED</b>	N/A
<b>AUTHORIZED BY</b>	SS# 201500193 Task 20151302 R060289	<b>AUTHORIZED BY DATE</b>	March 18, 2015 (approved MW 3/18/2015 - attached) Post March 20-30, 2015 Award March 31, 2015

### NOTICE OF INTENT TO AWARD

Sole Source notice of Intent to Award #201500193 for the replacement of control systems at ten (10) Master Lift Stations to Data Flow Systems located in Melbourne, FL 32934.

### ENABLING/REGULATING AUTHORITY

Federal/State law(s), administrative ruling(s), Manatee County Comp Plan/Land Development Code, ordinances, resolutions, policy.

Manatee County Code of Laws, Sections 2-26-40 & 2-26-45

### BACKGROUND/DISCUSSION

- This procurement is for the replacement of ten (10) control systems at ten (10) different Master Lift Station locations throughout Manatee County. The systems will be replaced by VFD TCU RTU, to be mounted on backplane and installed in existing enclosures, with the exception of Lakewood Ranch which will be mounted in a separate enclosure.
- Data Flow Systems (DFS) is the sole source for the TAC II SCADA System, which includes but is not limited to: Hyper SCADA Server, HT3 SCADA Software, 200 Series Remote Terminal Unit (RTU); TAC Pack TCU; TCU Panel Repair Unit; LAA217, RTA209 and RTA209A antennas and OCS RIO utilized by Manatee County. DFS designs, manufactures, installs, and services the entire TAC II SCADA System TAC II.
- The combined purchase price for ten units is \$319,359.00.

If a vendor believes this item is not a sole source procurement, Manatee County Purchasing Division requires prospective vendors provide information regarding their ability to supply the commodity or contractual services described prior to the date indicated for "date contract shall be awarded".

<b>ATTACHMENTS</b> (List in order of attached) •	<b>FUNDING SOURCE</b> (Acct Number & Name) <input checked="" type="checkbox"/> Funds Verified <input type="checkbox"/> Insufficient Funds
<b>COST</b> \$319,359.00	<b>AMT/FREQ OF RECURRING COSTS</b> (Attach Fiscal Impact Statement) 4020021305 / 534000



SS# 201500193

Valid 3/18/15 - 3/17/16

**Sole Source/Noncompetitive Purchasing Request**

Department: Utilities / Lift Stations Contact: Nick Wagner Ext: 5377

**Purchase Request (PR)**

Number: R060289 Date: 03/16/2015

**Description:**

(Explain request in detail) Replacement of Control Systems in 10 Master Lift Stations

Vendor: Data Flow Systems Phone: 321-259-5009 Cost: 319,359

**PART I – SOLE SOURCE PURCHASING** (*Sole source purchasing* is defined as the acquisition of commodities or services where there is only one available source for the required commodity or service. Ex: proprietary software or equipment, copyright)

1. Are these commodities or services only available from one single source?  Yes  No

2. Explain why the commodity/service being requested is the only commodity/service that can meet your needs and why alternatives are unacceptable. Be specific regarding specifications, features, capability, compatibility, etc.

In 1985 our consulting engineer Camp, Dresser and McGee evaluated available options for installing telemetry on the county's sewage lift stations. Following the evaluation process, they chose the TACII system manufactured by Data Flow Systems, Inc. In 1986 Manatee County began installing these radio telemetry systems to monitor 197 sewage lift stations located throughout the county. Since 1986 Manatee County has required installation of the Data Flow Systems, Inc. radio telemetry units on all new lift stations turned over to the county by new developments. Currently all 602 of the lift stations maintained by the Manatee County Utilities Department are equipped with the Data Flow Systems, Inc. telemetry system. In order to maintain a single source of responsibility, and insure compatibility of the lift station radio telemetry system hardware and software, since 1986 Manatee County has specified that only Data Flow Systems, Inc. units be used for lift station telemetry.

3. Why is this vendor the only source from which to make this purchase? Describe efforts made to verify this information. (Attach sole source letter from vendor as documentation)

Data Flow Systems, Inc. is the manufacturer and sole source for their products. See attached "sole source" letter.

4. Explain the consequence to the County or its taxpayers, including a dollar amount of the financial impact, if the sole source purchase is not approved.

We are replacing the existing Allen-Bradley type controllers because they are becoming obsolete in 2016 and are no longer going to have available replacement parts or components. The DFS VFD TCU is being used for the replacement project because it is already being used in all of our newly constructed master lift stations. Once the upgrade is completed, the VFD TCU will be a plug and play module similar to all of the other 300+ TCU's we have within our utility system.


**NOTE:** In any case where the County seeks to purchase from a sole source materials for the construction, modification, alteration or repair of any county-owned facility, the Board of County Commission must first make the written findings required by Florida Statutes, Section 255.04.

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**PART II – NONCOMPETITIVE PURCHASING** (*Noncompetitive purchasing* is defined as the acquisition of commodities or services from a unique source or provider based upon particular skills and expertise (Ex: standardization, warranty, compatibility) where other competitive sources may be available; or upon a determination that the likely, non-speculative cost of obtaining competitive quotes would exceed any potential savings and benefit to the County.)

1. ***Explain why the commodity/service being requested is the only commodity/service that can meet your needs and why alternatives are unacceptable. Be specific regarding specifications, features, capability, compatibility, etc.***
  
2. ***Explain the advantages of this noncompetitive purchase on the basis that only one practical source exists. Describe the efforts made to verify this information. (Attach manufacturers or distributorships letter as documentation)***
  
3. ***Will this purchase obligate us to a particular vendor for future purchases, either in terms of maintenance or compatibility should the need arise to purchase a 'like' item in the future?***
  
4. ***Describe your efforts to obtain the best price from the vendor and provide any documentation to substantiate your findings. Give the result of the initial offer versus the final offer.***
  
5. ***Would you prefer Purchasing to contact vendor for the best price?  Yes  No***
  
6. ***Explain the consequence to the County or its taxpayers, including a dollar amount of the financial impact, if the noncompetitive purchase is not approved.***

I hereby request that a sole source/noncompetitive request be approved for the purchase of the above statement of work, material, equipment, commodity, or service.

  
Division Manager's Signature  
(up to \$25,000)

Jeff Goodwin  
Print Name

3/16/15  
Date

  
Department Director's Signature  
(Greater than \$25,000)

C. Mike Gore  
Print Name

3/16/15  
Date

**FOR PURCHASING DIVISION USE:**




         Sole Source:


**Posting:** Categories Three and Four require an electronic posting for a minimum of five (5) business days. Category Five requires BCC approval and will be posted via board agenda for a minimum of seven (7) calendar days prior to board meeting.  
**Reports:** Categories One through Three reported quarterly to FMD and County Administrator.

         Noncompetitive:

**Posting:** Category Three requires an electronic posting for a minimum of five (5) business days prior to award. Categories Four and Five require BCC approval and will be posted via board agenda for a minimum of seven (7) calendar days prior to board meeting  
**Reports:** All categories reported quarterly to Board of County Commissioners, County Administrator, County Attorney's Office and FMD.

Reviewed and Approved by:

 3/18/2014  
Buyer Name / Date  
(up to \$100,000)

Contracts/Buyer Manager / Date  
(up to \$250,000)  
 3/18/2015