

# MANATEE COUNTY GOVERNMENT

## INTENT TO NEGOTIATE

|                                  |   |                                       |  |
|----------------------------------|---|---------------------------------------|--|
| <b>SUBJECT</b>                   | Manatee County Aquatic & Recreation Complex | <b>DATE POSTED</b>                    | MC 7/8/16 X SE<br>DS 7/8/16 X SE<br>CC N/A |
| <b>PURCHASING REPRESENTATIVE</b> | Greg Davis, 749-3037                        | <b>DATE CONTRACT SHALL BE AWARDED</b> | Upon Completion of Successful Negotiations |
| <b>DEPARTMENT</b>                | Parks and Natural Resources                 | <b>CONSEQUENCES IF DEFERRED</b>       | None <i>W. Wendel</i>                      |
| <b>SOLICITATION</b>              | RFP #16-1289MW                              | <b>AUTHORIZED BY DATE</b>             | Melissa M. Wendel, CPPO <i>for</i>         |

### NOTICE OF INTENT TO NEGOTIATE

Notice of Intent to Negotiate with Manatee Lost Lagoon Development, LLC for Manatee County Aquatic & Recreation Complex

### ENABLING/REGULATING AUTHORITY

Federal/State law(s), administrative ruling(s), Manatee County Comp Plan/Land Development Code, ordinances, resolutions, policy.

Manatee County Code of Laws

### BACKGROUND/DISCUSSION

#### PROJECT BACKGROUND:

This Request for Proposal was issued to invite Proposers to submit proposals for the financing, development, design, construction, operation, maintenance and marketing of a high quality Aquatic and Recreation Complex on County owned property within Tom Bennett Park. The objective is to offer a first class recreational amenity to the community and to promote tourism through the provision of a destination which attracts families, teens and youth. In addition, the County desires to establish a venue that will positively and sustainably affect area economic growth and complement other developing programs in the County.

The project is completely funded by Manatee Lost Lagoon Development, LLLP including design, permitting, construction and operations.

#### SOLICITATIONS:

RFP was advertised on the Manatee County website, Bradenton Herald, DemandStar, and was also provided to the Manatee County Chamber of Commerce for release to its members. One (1) proposal was received.

#### Manatee County Firms that were directly solicited:

None

#### Manatee County Firms that submitted proposals:

Manatee Lost Lagoon Development, LLLP Bradenton, FL

#### Local firms that submitted proposals include:

Manatee Lost Lagoon Development, LLLP Bradenton, FL

|   |  |   |
|---|--|---|
| <b>ATTACHMENTS</b><br>(List in order of attached) | <b>FUNDING SOURCE</b><br>(Acct Number & Name)                          | Term Agreement<br><input checked="" type="checkbox"/> Funds Verified<br><input type="checkbox"/> Insufficient Funds |
| <b>COST</b> Zero – Privately Funded               | <b>AMT/FREQ OF RECURRING COSTS</b><br>(Attach Fiscal Impact Statement) | N/A   |

#### EVALUATION COMMITTEE (VOTING) MEMBERS:

Dan Schlandt, Deputy County Administrator, County Administrator's Office  
 Charlie Hunsicker, Director, Parks and Natural Resources Department  
 Melissa Wendel, Purchasing Official, Purchasing Division (Chairperson)

**Non-Voting Staff Attending:**

Greg Davis, Contract Negotiator, Purchasing Division

|                            |
|----------------------------|
| <b>EVALUATION RESULTS:</b> |
|----------------------------|

The Evaluation Committee convened on June 6, 2016. During this meeting evaluation committee procedural guidelines were reviewed.

The Evaluation Committee members began discussions on the one (1) proposal received in response to the formal solicitation announcement. The Committee proceeded to discuss the qualifications presented in the Manatee Lost Lagoon Development, LLLP response against the evaluative criteria defined in the RFP.

Based on the content of the written proposal submitted by Manatee Lost Lagoon Development, LLLP, the Committee felt it had adequate information to proceed to a vote. The Committee voted unanimously that Manatee Lost Lagoon Development, LLLP be recommended for moving to negotiations.

|  |
|--|
| <b>ESTIMATED COST OF SERVICES: Zero – Privately Funded Project</b> |
|--|

|                       |
|-----------------------|
| <b>FUNDING: : N/A</b> |
|-----------------------|

*The above justifications are a generalized summary of major observations intended only to provide a sufficiently detailed overview of the main observations of a majority of Committee Members. Each Committee Member may have considered one or more facts or factors more or less important than the other Committee Members when voting, and this summary of the Evaluation Committee's decision is not an attempt to exhaustively describe each of the relevant factors which motivated each of the Committee Members to select the rankings described.*

The Evaluation Committee voted unanimously 3 to 0 to proceed with the award to **Manatee Lost Lagoon Development, LLLP**

The resulting agreement will be managed by the Parks and Natural Resources