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## Solicitation Addendum

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Addendum No.: 1  
Solicitation No.: 21-R077058BB  
Solicitation Title: Unmanned Aircraft Systems (UAS) Drone Services  
Addendum Date: August 9, 2021  
Procurement Contact: Brooke Baker, CPPB, Procurement Team Leader

**RFO No. 21-R077058BB is amended as set forth herein. Responses to questions posed by prospective Offerors are provided below. This Addendum is hereby incorporated in and made a part of RFO No. 21-R077058BB.**

**The deadline to submit all inquiries concerning interpretation, clarification, or additional information pertaining to the RFO was August 3, 2021.**

### QUESTIONS AND RESPONSES:

- Q1. Our company is interested in responding to the bid listed in the subject line, but I took note of this component of the SOW: Offeror must be local to the Tampa Bay region with the ability to be onsite and ready to perform the services within two (2) hours of being contacted by a County Representative; and Offeror shall provide a statement on company letterhead, signed by an authorized official of Offeror, attesting that Offeror's company is local to the Tampa Bay region. The Offeror's statement shall include its local company address. Our company is a nationwide services provider headquartered in Virginia Beach, Virginia. We have a significant number of drone operators (150+) in and around Manatee County, and we would be capable of leveraging this network to fulfill the requirements of this RFO. Would that be sufficient to respond to this RFO?**
- R1. Refer to the RFO; Exhibit 2, Offer Response Requirements; Section C, Tab 2 – Minimum Qualification Requirements; No. 2.
- Q2. I had a question regarding section 1.03 (A) #20 (at the bottom of page 31). Where it states "Be onsite and ready to perform the services within two (2) hours of being contacted by a County Representative. The onsite response time for all services described in this Scope shall not be greater than two (2) hours from the time the Supplier receives a Release Order or is contacted by a County Representative, unless stated otherwise by the County Representative." Generally, we see a 24**

**hour window of mobilization for storm response activities at minimum. If we can meet all other requirements but the two (2) hour mobilization requirement, will that disqualify us from being listed as a potential vendor of services for the County? I can understand the urgency, but this seems like a steep request. Just wanted to get some clarification before we moved forward with submitting an RFO.**

R2. Refer to the RFO; Exhibit 2, Offer Response Requirements; Section C, Tab 2 – Minimum Qualification Requirements; No. 2. The intent of the two (2) hour response time requirement is to ensure that the successful Offeror (Supplier) is local to the Tampa Bay region with the ability to be onsite within two (2) hours from the time the Supplier receives a Release Order or is contacted by a County Representative for emergency and urgent service requests. Not all service requests will require a two (2) hour response time.

**Q3. Would the County accept a list of drone services on two (2) hour notice and a separate list of drone services requiring more than two (2) hour notice?**

R3. Yes.

**Q4. If the business does not own vehicles, is commercial auto insurance required?**

R4. Refer to the RFO; Attachment D, Insurance Requirements.

**Q5. What specific type of coverage do you require to meet the request for \$1,000,000 Third Party Property Damage?**

R5. Refer to the RFO; Attachment D, Insurance Requirements.

**Q6. Is the County requesting General Liability Aggregate Coverage?**

R6. Refer to the RFO; Attachment D, Insurance Requirements.

**NOTE:**

Items that are ~~struck through~~ are deleted. Items that are underlined have been added or changed. All other terms and conditions remain as stated in the RFO.

**INSTRUCTIONS:**

Receipt of this Addendum must be acknowledged as instructed in the solicitation document. Failure to acknowledge receipt of this Addendum may result in the response being deemed non-responsive.

**END OF ADDENDUM**

AUTHORIZED FOR RELEASE