

MANATEE COUNTY GOVERNMENT INTENT TO AWARD

IFB NO. / TITLE	23-R080595SB Security Guard Services	DATE POSTED	MC _____ DS _____
PROCUREMENT REPRESENTATIVE	Stacia Branco, Senior Procurement Agent	PROJECTED AWARD DATE	February 14, 2023
DEPARTMENT/DIVISION	Property Management/Sports and Leisure Department	AUTHORIZED BY DATE	Sherri D. Adams-Meier, MSM <small>Digitally signed by Sherri D. Adams-Meier, MSM Date: 2023.01.04 15:21:40 -05'00'</small> Jacob Erickson, Purchasing Official

NOTICE OF INTENT TO AWARD

The Manatee County Procurement Division provides notice of its intent to award agreements with Advanced Nationwide Security Corporation, Excelsior Defense, Inc., and F.I.R.S.T Team Security Agency, LLC for the provision of Security Guard Services.

ENABLING/REGULATING AUTHORITY

Manatee County Procurement Ordinance, Sec 2-26.

BACKGROUND/EVALUATION

The solicitation was advertised to secure qualified contractors to provide security guard services to multiple Manatee County athletic parks on an "as needed" basis.

The solicitation was advertised on November 30, 2022 on the Manatee County website and DemandStar. It was also provided to the Manatee County Chamber of Commerce, the Manasota Black Chamber of Commerce, Gulf Coast Builders Exchange and Gulf Coast Latin Chamber of Commerce for release to their members. Responses were received from the following firms:

1. Advanced Nationwide Security Corporation, Tampa, FL
2. All Terrain Protective Services, Inc., St. Petersburg, FL
3. Dynamic Integrated Security, Inc., Sunrise, FL
4. Excelsior Defense, Inc., St. Petersburg, FL
5. F.I.R.S.T. Team Security Agency, LLC
West Palm Beach, FL
6. Marc Security Services, LLC, Tampa, FL
7. Servexo Inc., Gardena, CA

EVALUATION SUMMARY

Advanced Nationwide Security Corporation, Excelsior Defense, Inc., and F.I.R.S.T Team Security Agency, LLC were the lowest responsible, responsive bidder(s). A bid tabulation of the results is attached to this Notice of Intent to Award.

RECOMMENDATION

The Procurement Division and the Property Management/Sports and Leisure Department recommend award to Advanced Nationwide Security Corporation, Excelsior Defense, Inc., and F.I.R.S.T. Team Security Agency, LLC.

ATTACHMENTS (List in order of attached)	Bid Tabulation	COST	Estimated Annual Expenditure \$500,000.00
---	----------------	-------------	--

**BID TABULATION
IFB No. 23-R080595SB
SECURITY GUARD SERVICES**

				Advanced Nationwide Security Corporation		All Terrain Protective Services, Inc.		Dynamic Integrated Security, Inc.		Excelsior Defense, Inc.		F.I.R.S.T Team Security Agency, LLC		Marc Security Services, LLC		Servexo Inc.	
Item No.	Position Description	Estimated Annual Quantity	Unit of Measure	Unit Rate	Extended Price	Unit Rate	Extended Price	Unit Rate	Extended Price	Unit Rate	Extended Price	Unit Rate	Extended Price	Unit Rate	Extended Price	Unit Rate	Extended Price
1	Unarmed Security Guard Level I	1,500	Per Hour	\$19.00	\$28,500.00	\$40.02	\$60,030.00	\$25.50	\$38,250.00	\$22.13	\$33,195.00	\$23.43	\$35,145.00	\$24.10	\$36,150.00	\$34.31	\$51,465.00
2	Unarmed Security Guard Level II	1,500	Per Hour	\$20.00	\$30,000.00	\$40.02	\$60,030.00	\$26.50	\$39,750.00	\$22.13	\$33,195.00	\$23.97	\$35,955.00	\$24.10	\$36,150.00	\$35.31	\$52,965.00
3	Armed Security Guard Level III	14,000	Per Hour	\$22.00	\$308,000.00	\$56.29	\$788,060.00	\$31.00	\$434,000.00	\$23.46	\$328,440.00	\$27.85	\$389,900.00	\$35.65	\$499,100.00	\$37.31	\$522,340.00
4	Armed Security Guard Level III - Holidays (New Year's Day, Memorial Day, Independence Day, Labor Day, Thanksgiving Day, Christmas Day)	400	Per Hour	\$23.00	\$9,200.00	\$86.00	\$34,400.00	\$46.50	\$18,600.00	\$35.19	\$14,076.00	\$41.78	\$16,712.00	\$53.48	\$21,392.00	\$46.31	\$18,524.00
TOTAL AMOUNT FOR AWARD PURPOSES ONLY (Item No.'s 1 through 5)				\$375,700.00		\$942,520.00		\$530,600.00		\$408,906.00		\$477,712.00		\$592,792.00		\$645,294.00	