

MANATEE COUNTY GOVERNMENT SOURCE SELECTION

SUBJECT	Security Access Annual Maintenance Services for the Judicial Center	DATE POSTED	April 7, 2010
PURCHASING REPRESENTATIVE	Frank Lambertson, 749-3042	DATE CONTRACT SHALL BE AWARDED	N/A
DEPARTMENT	Financial Management Dept./Purchasing Div.	CONSEQUENCES IF DEFERRED	N/A
SOURCE RECOMMENDATION	Qualified Systems Contracting Inc.	AUTHORIZED BY DATE	Rob Cuthbert April 7, 2010

Rams

ACTION DESIRED

Authorization to enter into negotiations with Qualified Systems Contracting, Inc., Tampa, FL for the purpose of providing Security Access Annual Maintenance Services for the Judicial Center.

ENABLING/REGULATING AUTHORITY

Federal/State law(s), administrative ruling(s), Manatee County Comp Plan/Land Development Code, ordinances, resolutions, policy.)

Manatee County Code of Laws, Chapter 2-26 Manatee County Purchasing Ordinance, Section 2-26-40 and the Standards and Procedures approved by the County Administrator.

BACKGROUND/DISCUSSION

- Manatee Estimated expenditure of future fund on a yearly basis is \$40,000
- Funding Source: 0010006902 534000
- **MANATEE COUNTY** firms that were directly contacted and made aware of this Request for Proposal were, and took the following actions in response to the RFP:

Bradenton Lock & Security Inc., Bradenton, FL (submitted a proposal)
Integrated Services Corporation, Ellenton, FL (submitted a proposal)

There were no other Manatee County firms found that would provide the products and services required by the RFP.

- Proposals were received from the following firms:

Manatee County firms:

Bradenton Lock & Security Inc., Bradenton, FL
Integrated Services Corporation, Ellenton, FL

Local firms:

Integrated Systems of Florida, Inc., Oldsmar, FL
Qualified Systems Contracting Inc., Tampa, FL

SUMMARY	Recommend negotiations with Qualified Systems Contracting Inc., Tampa, FL		
ATTACHMENTS: (List in order as attached)	INSTRUCTIONS TO BOARD RECORDS:		
1. Approval Email Ed Hunzeker	N/A		
COST	To be negotiated	SOURCE (ACCT# & NAME)	Department to advise
COMMENTS	N/A	AMT./FREQ. OF RECURRING COSTS (ATTACH FISCAL IMPACT STATEMENT)	N/A

The **Other** firms:

None

- Approval to enter into negotiations with the top ranked firm, Qualified Systems Contracting Inc., Tampa, FL.
- Manatee County's Public Safety Department has the need to acquire Security Access Annual Maintenance Services for the Judicial Center by a Certified "GE Strategic Partner" for Diamond II & Facilities Commander contractor.
- 12/11/09 – 3/8/10 the appropriate proposal procedures were followed. The Request for Proposal (RFP) was broadcast via DemandStar to one hundred forty seven (147) firms who provide this type of service; nine (9) firms downloaded the RFP and four (4) firms' submitted proposals.
- The Selection Committee consisted of:

Bill Hutchison, Public Safety Department
Frank Lambertson, Financial Management Department
David Thompson, Property Management Department
- The Selection Committee convened 3/8/10 and ranked the firms as follows for the purpose of negotiating a contract with the top ranked firm:
- Ranked #1, Qualified Systems Contracting Inc., Tampa, FL – The top ranked firm, demonstrated exceptional qualifications in their proposal. Of particular importance its understanding of the County's requirements, successful past performance and familiarity with the County's Judicial Center Facility in which they have resolved all open issued and satisfied the Clerk of the Court Office is with their performance; has an extensive inventory of required parts; and a willingness to work with the County.
- Ranked #2, Integrated Systems of Florida, Inc., Oldsmar, FL – The firm presented its professional capabilities in a clear and concise manner via their proposal response. It has successfully provided similar services as required in the Scope of Service of the Request for Proposal and its list of references were impressive throughout the Tampa Bay area. However, was not ranked as highly as the top ranked by the Selection Committee.
- Ranked #3, Bradenton Lock & Security Inc., Bradenton, FL – The firm's proposal was a satisfactory submission to the RFP, however the proposal lacked the detail provided by the higher ranked firms, and it appeared that the firm did not have similar secure access project experience as the higher ranked firms, and therefore was ranked third.
- Ranked #4, Integrated Services Corporation, Ellenton, FL – The firm submitted an adequate proposal for the Selection Committee's review. However, the Selection Committee ranked the firm 4th as the perceived the firm as to lacking the necessary certifications, had not visited the site, and did not address software support with corresponding costs.



Re: Selection for Negotiations - Security Access Annual Maintenance Services for the Judicial Center

Ed Hunzeker to: Rob Cuthbert

04/01/2010 07:38 AM

Cc: Bonnie Sietman, Frank Lambertson

Please proceed.

Ed Hunzeker
County Administrator
Manatee County Government
(941) 745-3798

Rob Cuthbert

Mr. Hunzeker, We are communicating the recom...

03/31/2010 02:53:27 PM

From: Rob Cuthbert/MCG
To: Ed Hunzeker/MCG@MCG
Cc: Frank Lambertson/MCG@MCG, Bonnie Sietman/MCG@MCG
Date: 03/31/2010 02:53 PM
Subject: Selection for Negotiations - Security Access Annual Maintenance Services for the Judicial Center

Mr. Hunzeker,

We are communicating the recommended selection of Qualified Systems Contracting Inc., Tampa, FL. (Hillsborough County) for the Security Access Annual Maintenance Services at the Judicial Center. This firm has been performing these services for the County's Judicial Center Facility in which they have resolved all open issues from the prior "GE Strategic Partner" service providers.

Staff will proceed with the posting of the selection and begin negotiations upon your confirmation.

Thank you. Rob Cuthbert

Manatee County's Public Safety Department has the need to acquire Security Access Annual Maintenance Services for the Judicial Center by a Certified "GE Strategic Partner" for Diamond II & Facilities Commander contractor.

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Funding Source: 0010006902 534000

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Qualified Systems Contracting Inc., Tampa, FL

Other firms:

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Frank G. Lambertson, Contracts Negotiator
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