# MANATEE COUNTY GOVERNMENT <br> INTENT TO AWARD 

| IFB NO. / TITLE |
| ---: |
| PROCUREMENT |
| REPRESENTATIVE |
| DEPARTMENT/DIVISION |


| 22-TA004176SB Temporary Employment Services for Federally Funded Projects | DATE POSTED | MC $\qquad$ <br> DS $\qquad$ | CC $\qquad$ BIDSYNC |
| :---: | :---: | :---: | :---: |
| Stacia Branco, Senior Procurement Agent | PROJECTED AWARD DATE | September 27, 2022 |  |
| Community and Veterans Services Department | AUTHORIZED BY DATE |  |  |

## NOTICE OF INTENT TO AWARD

The Manatee County Procurement Division provides notice of its intent to award blanket purchase order agreements with 4 Best Business Corporation, Adams Enterprise USA, Inc., Ad-Vance Personnel Services, Inc. DBA Ad-Vance Talent Solutions, Inc., AUE Staffing, Inc., Blue Arbor, Inc., Cambay Consulting, LLC, Cochhbha Enterprises, Inc., Cogent Infotech Corporation, Compunnel Software Group, Inc., Corporate Temps, Inc., Diskriter, Inc., IOS Acquisition, LLC, JMI Staffing Solutions, Inc., LanceSoft, Inc., Legacy Professional Solutions, LLC, Management Recruiters of Greater Chicago, Inc. DBA Bileddo Associates, Manatee HR Services, Inc. DBA Express Employment Professionals, Midtown Personnel, Inc. DBA The Midtown Group, Noor Staffing Group, LLC, Precision Staffing, Inc. DBA AP Recruiters \& Associates, RAD Gov, Inc., Technostaff, LLC DBA HonorVet Technologies, Tryfacta, Inc., and Zentech Consulting, LLC for the provision of Temporary Employment Services for Federally Funded Projects.

## ENABLING/REGULATING AUTHORITY

Manatee County Procurement Ordinance, Sec 2-26.

## BACKGROUND/EVALUATION

The County requested bids from qualified firms for the provision of Temporary Employment Services for Federally Funded Projects to supplement all departments needs to provide temporary labor as both short-term and long-term solutions. The County anticipates increased demand for temporary employment services due to the County's response to State of Emergency and future growth needs. The expectations are that the County not only provides their normal services to citizens, but also, provide the coordination of manpower to help in dispersing assistance for Emergency Rental Assistance (ERA) under the Consolidated Appropriations Act, 2021 "ERA1"; ERA under the American Rescue Plan Act of 2021 as "ERA2"; and all other Federal and State Grants and Awards.

The solicitation was advertised on June 28, 2022 on the Manatee County website and Periscope S2G. It was also provided to the Manatee County Chamber of Commerce, the Manasota Black Chamber of Commerce, Gulf Coast Builders Exchange and Gulf Coast Latin Chamber of Commerce for release to their members . Responses were received from the following firms:

1. 4 Best Business Corporation, Miramar, FL
2. Adams Enterprise USA, Inc., Miami, FL
3. Ad-Vance Personnel Services, Inc. DBA Ad-Vance Talent Solutions, Inc., Bradenton, FL
4. AUE Staffing, Inc., Altamonte Springs, FL
5. Blue Arbor, Inc., Gulf Breeze, FL
6. Cambay Consulting, LLC, Katy, TX
7. Cochhbha Enterprises, Inc., Sunrise, FL
8. Cogent Infotech Corporation, Pittsburgh, PA
9. Management Recruiters of Greater Chicago, Inc. DBA Bileddo Associates, Port St. Lucie, FL
10. Manatee HR Services, Inc. DBA Express Employment Professionals, Bradenton, FL
11. Midtown Personnel, Inc. DBA The Midtown Group, Washington, DC
12. Noor Staffing Group, LLC, New York, NY
13. Precision Staffing, Inc. DBA AP Recruiters \& Associates, Miami, FL
14. Compunnel Software Group, Inc., Plantation, FL
15. Corporate Temps, Inc., Norcross, GA
16. Diskriter, Inc., Pittsburgh, PA
17. IOS Acquisition, LLC., New York, NY
18. JMI Staffing Solutions, Inc., Lutz, FL
19. LanceSoft, Inc., Hemdon, VA
20. Legacy Professional Solutions, LLC, North Miami

Beach, FL
21. RAD Gov, Inc., Fort Lauderdale, FL
22. Technostaff, LLC DBA HonorVet Technologies, Fairfield, NJ
23. Tryfacta, Inc., Naples, FL
24. Zentech Consulting, LLC, Tampa, FL

The following firms were deemed non-responsive:

1. Career Match Solutions, LLC
2. Howroyd-Wright Employment Agency, Inc. DBA AppleOne Employment Services

## EVALUATION SUMMARY:

4 Best Business Corporation, Adams Enterprise USA, Inc., Ad-Vance Personnel Services, Inc. DBA Ad-Vance Talent Solutions, Inc., AUE Staffing, Inc., Blue Arbor, Inc., Cambay Consulting, LLC, Cochhbha Enterprises, Inc., Cogent Infotech Corporation, Compunnel Software Group, Inc., Corporate Temps, Inc., Diskriter, Inc., IOS Acquisition, LLC, JMI Staffing Solutions, Inc., LanceSoft, Inc., Legacy Professional Solutions, LLC, Management Recruiters of Greater Chicago, Inc. DBA Bileddo Associates, Manatee HR Services, Inc. DBA Express Employment Professionals, Midtown Personnel, Inc. DBA The Midtown Group, Noor Staffing Group, LLC, Precision Staffing, Inc. DBA AP Recruiters \& Associates, RAD Gov, Inc., Technostaff, LLC DBA HonorVet Technologies, Tryfacta, Inc., and Zentech Consulting, LLC are the lowest responsible, responsive bidder(s). A bid tabulation of the results is attached to this Notice of Intent to Award.

## RECOMMENDATION

The Procurement Division and the Community and Veterans Services Department recommend award to 4 Best Business Corporation, Adams Enterprise USA, Inc., Ad-Vance Personnel Services, Inc. DBA Ad-Vance Talent Solutions, Inc., AUE Staffing, Inc., Blue Arbor, Inc., Cambay Consulting, LLC, Cochhbha Enterprises, Inc., Cogent Infotech Corporation, Compunnel Software Group, Inc., Corporate Temps, Inc., Diskriter, Inc., IOS Acquisition, LLC, JMI Staffing Solutions, Inc., LanceSoft, Inc., Legacy Professional Solutions, LLC, Management Recruiters of Greater Chicago, Inc. DBA Bileddo Associates, Manatee HR Services, Inc. DBA Express Employment Professionals, Midtown Personnel, Inc. DBA The Midtown Group, Noor Staffing Group, LLC, Precision Staffing, Inc. DBA AP Recruiters \& Associates, RAD Gov, Inc., Technostaff, LLC DBA HonorVet Technologies, Tryfacta, Inc., and Zentech Consulting, LLC.
$\begin{array}{|r|l|l|l|}\hline \text { ATTACHMENTS } \\ \text { (List in order of attached) }\end{array} \quad$ Bid Tabulation $\left.\quad \begin{array}{r}\text { NAME AND NUMBER OF } \\ \text { FUNDING SOURCE }\end{array} \begin{array}{l}\text { Various Accounts } \\ \text { Per Requesting } \\ \text { Department }\end{array}\right]$

| bid tabulation <br> IFB No. 22-TA004176SB <br> TEMPORARY EMPLOYMENT SERVICES FOR FEDERALLY FUNDED PROJECTS |  | 4 Best Business Corporation |  | $\begin{aligned} & \text { Adams Enterprise } \\ & \text { USA, Inc. } \end{aligned}$ |  | Ad-Vance PersonnelServices, Inc. DBA Ad-VanceTalent Solutions, Inc. |  | AUE Staffing, Inc. |  | Blue Arbor, Inc. |  | Cambay Consulting, LLC |  | Cochhbha Enterprises, Inc. |  | Cogent Infotech Corporation |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Position Type | $\begin{gathered} \text { Estimated } \\ \text { Weckly Hours } \end{gathered}$ | $\begin{gathered} \text { Hourly } \\ \text { Rate } \end{gathered}$ | $\begin{array}{\|c} \hline \begin{array}{c} \text { Extended } \\ \text { Total } \end{array} \\ \hline \end{array}$ | $\begin{array}{\|c\|} \hline \text { Hourly } \\ \text { Rate } \end{array}$ | $\begin{array}{\|c\|} \hline \text { Extended } \\ \text { Total } \\ \hline \end{array}$ | $\begin{array}{\|c} \hline \begin{array}{c} \text { Hourly } \\ \text { Rate } \end{array} \\ \hline \end{array}$ | Extended Total | $\begin{array}{\|c} \hline \text { Hourly } \\ \text { Rate } \end{array}$ | Extended Total | $\begin{array}{\|l} \text { Hourly } \\ \text { Rate } \end{array}$ | $\begin{array}{\|c\|} \hline \text { Extended } \\ \text { Total } \\ \hline \end{array}$ | $\begin{gathered} \hline \text { Hourly } \\ \text { Rate } \end{gathered}$ | Extended Total | $\begin{gathered} \hline \text { Hourly } \\ \text { Rate } \end{gathered}$ | Extended Total | $\begin{array}{\|c} \hline \text { Hourly } \\ \text { Rate } \end{array}$ | $\begin{array}{\|c} \hline \begin{array}{c} \text { Extended } \\ \text { Total } \end{array} \\ \hline \end{array}$ |
| Administrative Assistant | 40 | $\$ 18.70$ | \$748.00 | \$25.00 | \$1,000.00 | \$25.62 | \$1,024.80 | \$21.00 | \$840.00 | \$22.50 | \$900.00 | \$21.21 | \$848.40 | \$23.19 | \$927.60 | \$36.00 | \$1,440.00 |
| Program Ambassador | 40 | \$21.00 | \$840.00 | \$30.00 | \$1,200.00 | \$28.06 | \$1,122.40 | \$39.00 | \$1,560.00 | \$22.50 | \$900.00 | \$25.65 | \$1,026.00 | \$17.33 | \$693.20 | \$44.00 | \$1,760.00 |
| Housing Technician | 40 | \$22.30 | \$892.00 | \$29.00 | \$1,160.00 | \$25.62 | \$1,024.80 | \$21.00 | \$840.00 | \$20.00 | \$800.00 | NO BID | NO BD | \$23.99 | \$959.60 | \$33.00 | \$1,320.00 |
| Fiscal Analyst | 40 | \$44.45 | \$1,778.00 | \$34.00 | \$1,360.00 | \$32.94 | \$1,317.60 | \$31.00 | \$1,240.00 | \$28.75 | \$1,150.00 | \$39.76 | \$1,590.40 | \$40.06 | \$1,602.40 | \$47.00 | \$1,880.00 |
| Lead Fiscal Analyst | 40 | \$62.00 | \$2,480.00 | \$42.00 | \$1,680.00 | \$36.60 | \$1,464.00 | \$33.00 | \$1,320.00 | \$31.25 | \$1,250.00 | \$45.25 | \$1,810.00 | \$52.06 | \$2,082.40 | \$58.00 | \$2,320.00 |
| Program Coordinator | 40 | \$48.00 | \$1,920.00 | \$38.00 | \$1,520.00 | \$39.04 | \$1,561.60 | \$25.00 | \$1,000.00 | \$23.10 | \$924.00 | \$26.80 | \$1,072.00 | \$28.16 | \$1,126.40 | \$49.00 | \$1,960.00 |
| Construction Project Manager | 40 | \$46.50 | \$1,860.00 | \$65.00 | \$2,600.00 | \$42.70 | \$1,708.00 | \$49.00 | \$1,960.00 | \$34.32 | \$1,372.80 | NO BID | No BD | \$47.01 | \$1,880.40 | \$89.00 | \$3,560.00 |
| Senior Program Coordinator | 40 | \$55.00 | \$2,200.00 | \$25.00 | \$1,000.00 | \$42.70 | \$1,708.00 | \$36.00 | \$1,440.00 | \$23.76 | \$950.40 | \$32.78 | \$1,311.20 | \$36.08 | \$1,443.20 | \$62.00 | \$2,480.00 |
| Program Manager | 40 | \$62.00 | \$2,480.00 | \$45.00 | \$1,800.00 | \$51.24 | \$2,049.60 | \$40.00 | \$1,600.00 | \$46.20 | \$1,848.00 | \$65.70 | \$2,628.00 | \$48.40 | \$1,936.00 | \$103.00 | \$4,120.00 |
|  |  |  | \$15,198.00 |  | \$13,320.00 |  | \$12,980.80 |  | \$11,800.00 |  | \$10,095.20 |  | \$10,286.00 |  | \$12,651.20 |  | \$20,840.00 |

## Non-Responsive:

Howroyd-Wright Employment Agency OBA AppleOne Employment Services

|  |  | Compunnel SoftwareGroup, Inc. |  | Corporate Temps, Inc. |  | Diskriter, Inc. |  | IOS Acquisition, LLC |  | JMI Staffing Solutions, Inc. |  | LanceSoft, Inc. |  | Legacy ProfessionalSolutions, LLC |  | Management Recruiters of Greater Chicago, Inc. DBA Bileddo Associates |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Position Type | $\begin{gathered} \text { Estimated } \\ \text { Weekly Hours } \\ \hline \end{gathered}$ | $\begin{array}{\|l\|} \hline \text { Hourly } \\ \text { Rate } \end{array}$ | $\begin{gathered} \hline \text { Extended } \\ \text { Total } \\ \hline \end{gathered}$ | $\begin{array}{\|c\|} \hline \begin{array}{c} \text { Hourly } \\ \text { Rate } \end{array} \\ \hline \end{array}$ | $\begin{gathered} \hline \text { Extended } \\ \text { Total } \\ \hline \end{gathered}$ | $\begin{gathered} \text { Hourly } \\ \text { Rate } \\ \hline \end{gathered}$ | $\begin{array}{\|c} \hline \begin{array}{c} \text { Extended } \\ \text { Total } \end{array} \\ \hline \end{array}$ | $\begin{array}{\|c\|} \hline \text { Hourly } \\ \text { Rate } \\ \hline \end{array}$ | $\begin{array}{\|c\|} \hline \text { Extended } \\ \text { Total } \\ \hline \end{array}$ | $\begin{array}{\|c\|} \hline \begin{array}{c} \text { Hourly } \\ \text { Rate } \end{array} \\ \hline \end{array}$ | $\begin{array}{\|c\|} \hline \text { Extended } \\ \text { Total } \\ \hline \end{array}$ | $\begin{array}{\|c\|} \hline \begin{array}{c} \text { Hourly } \\ \text { Rate } \end{array} \\ \hline \end{array}$ | $\begin{array}{\|c\|} \hline \text { Extended } \\ \text { Total } \\ \hline \end{array}$ | $\begin{array}{\|c} \hline \text { Hourly } \\ \text { Rate } \end{array}$ | $\begin{array}{\|c\|} \hline \text { Extended } \\ \text { Total } \\ \hline \end{array}$ | $\begin{array}{\|c\|} \hline \begin{array}{c} \text { Hourly } \\ \text { Rate } \end{array} \\ \hline \end{array}$ | Extended Total |
| Administrative Assistant | 40 | \$36.00 | \$1,440.00 | \$21.94 | \$877.60 | \$38.58 | \$1,543.20 | \$25.00 | \$1,000.00 | \$32.56 | \$1,302.40 | \$35.95 | \$1,438.00 | \$27.20 | \$1,088.00 | \$39.60 | \$1,584.00 |
| Program Ambassador | 40 | \$57.00 | \$2,280.00 | \$24.93 | \$997.20 | \$38.58 | \$1,543.20 | \$22.00 | \$880.00 | \$22.20 | \$888.00 | \$39.19 | \$1,567.60 | \$25.97 | \$1,038.80 | \$46.80 | \$1,872.00 |
| Housing Technician | 40 | \$26.00 | \$1,040.00 | \$22.94 | \$917.60 | \$34.00 | \$1,360.00 | \$24.00 | \$960.00 | \$26.64 | \$1,065.60 | \$34.00 | \$1,360.00 | \$25.97 | \$1,038.80 | \$45.00 | \$1,800.00 |
| Fiscal Analyst | 40 | \$36.00 | \$1,440.00 | \$26.50 | \$1,060.00 | 839.57 | \$1,582.80 | \$25.00 | \$1,000.00 | \$41.98 | \$1,679.20 | \$53.47 | \$2,138.80 | \$45.78 | \$1,831.20 | \$86.40 | \$3,456.00 |
| Lead Fiscal Analyst | 40 | \$42.00 | \$1,680.00 | \$60.24 | \$2,409.60 | \$73.88 | \$2,955.20 | \$30.00 | \$1,200.00 | \$54.76 | \$2,190.40 | \$65.15 | \$2,606.00 | \$54.19 | \$2,167.60 | \$102.60 | \$4,104.00 |
| Program Coordinator | 40 | \$45.00 | \$1,800.00 | \$24.87 | \$994.80 | \$40.27 | \$1,610.80 | \$18.00 | \$720.00 | \$30.15 | \$1,206.00 | \$33.35 | \$1,334.00 | \$30.40 | \$1,216.00 | \$63.00 | \$2,520.00 |
| Construction Project Manager | 40 | \$56.00 | \$2,240.00 | \$47.54 | \$1,901.60 | \$73.16 | \$2,926.40 | \$38.00 | \$1,520.00 | \$60.49 | \$2,419.60 | \$59.96 | \$2,398.40 | \$53.18 | \$2,127.20 | \$102.60 | \$4,104.00 |
| Senior Program Coordinator | 40 | \$57.00 | \$2,280.00 | \$27.93 | \$1,117.20 | \$60.99 | \$2,439.60 | 528.00 | \$1,120.00 | \$41.44 | \$1,657.60 | \$38.54 | \$1,541.60 | \$40.00 | \$1,600.00 | 886.40 | \$3,456.00 |
| Program Manager | 40 | \$84.00 | \$3,360.00 | \$67.83 | \$2,713.20 | \$91.12 | \$3,644.80 | 835.00 | \$1,400.00 | \$60.49 | \$2,419.60 | 597.60 | \$3,904.00 | \$44.00 | \$1,760.00 | \$133.20 | \$5,328.00 |
|  |  |  | \$17,560.00 |  | \$12,988.80 |  | \$19,606.00 |  | \$9,800.00 |  | \$14,828.40 |  | \$18,288.40 |  | \$13,867.60 |  | \$28,224.00 |


| bid tabui.ation IFB No. 22-TA004176SB <br> TEMPORARY EMPLOYMENT SERVICES FOR FEDERALLY FUNDED PROJECTS |  | Manatee HR Services, Inc. DBA Express Employment Professionals |  | Midtown Personnel, Inc. DBA The Midtown Group |  | Noor Staffing <br> Group, LLC |  | Precision Staffing, Inc. DBA AP Recruiters \& Associates |  | RAD Gov, Inc. |  | Technostaff, LLC DBA HonorVet Technologies |  | Tryfacta, Inc. |  | Zentech Consulting, LLC |  |
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| Position Type | $\begin{gathered} \hline \text { Estimated } \\ \text { Weckly Hours } \end{gathered}$ | $\begin{array}{\|c} \hline \begin{array}{c} \text { Hourly } \\ \text { Rate } \end{array} \\ \hline \end{array}$ | Extended Total | $\begin{array}{\|c\|} \hline \text { Hourly } \\ \text { Rate } \\ \hline \end{array}$ | $\begin{array}{\|c\|} \hline \text { Extended } \\ \text { Total } \\ \hline \end{array}$ | $\begin{array}{\|c\|} \hline \text { Hourly } \\ \text { Rate } \end{array}$ | $\begin{array}{\|c\|} \hline \text { Extended } \\ \text { Total } \\ \hline \end{array}$ | $\begin{array}{\|c} \text { Hourly } \\ \text { Rate } \end{array}$ | Extended Total | $\begin{array}{\|c\|} \hline \begin{array}{c} \text { Hourly } \\ \text { Rate } \end{array} \\ \hline \end{array}$ | $\begin{array}{\|c\|} \hline \text { Extended } \\ \text { Total } \\ \hline \end{array}$ | $\begin{array}{\|c} \hline \text { Hourly } \\ \text { Rate } \end{array}$ | Extended Total | $\begin{array}{\|c} \hline \text { Hourly } \\ \text { Rate } \end{array}$ | $\begin{array}{\|c\|} \hline \text { Extended } \\ \text { Total } \\ \hline \end{array}$ | Hourly Rate | $\begin{array}{\|c\|} \hline \text { Extended } \\ \text { Total } \\ \hline \end{array}$ |
| Administrative Assistant | 40 | \$28.50 | \$1,140.00 | \$46.42 | \$1,856.80 | \$22.10 | \$884.00 | \$19.98 | \$799.20 | \$34.19 | \$1,367.60 | \$23.46 | \$938.40 | \$29.70 | \$1,188.00 | \$24.24 | \$969.60 |
| Program Ambassador | 40 | \$33.60 | \$1,344.00 | \$40.25 | \$1,610.00 | \$20.80 | \$832.00 | \$19.98 | \$799.20 | \$24.72 | \$988.80 | \$22.08 | \$883.20 | \$40.50 | \$1,620.00 | \$22.59 | \$903.60 |
| Housing Technician | 40 | 533.60 | \$1,344.00 | \$43.03 | \$1,721.20 | \$22.10 | \$884.00 | \$19.98 | \$799.20 | \$23.32 | \$932.80 | \$24.84 | \$993.60 | \$39.15 | \$1,566.00 | \$25.26 | \$1,010.40 |
| Fiscal Analyst | 40 | \$40.60 | \$1,624.00 | \$50.17 | \$2,006.80 | \$26.00 | \$1,040.00 | \$27.50 | \$1,100.00 | \$27.28 | \$1,091.20 | \$22.08 | \$883.20 | \$40.50 | \$1,620.00 | \$30.37 | \$1,214.80 |
| Lead Fiscal Analyst | 40 | \$51.80 | \$2,072.00 | \$55.56 | \$2,222.40 | \$31.20 | \$1,248.00 | \$32.50 | \$1,300.00 | \$30.13 | \$1,205.20 | \$41.40 | \$1,656.00 | \$54.00 | \$2,160.00 | \$34.15 | \$1,366.00 |
| Program Coordinator | 40 | \$33.60 | \$1,344.00 | \$39.03 | \$1,561.20 | \$16.90 | \$676.00 | \$30.00 | \$1,200.00 | \$25.08 | \$1,003.20 | \$24.84 | \$993.60 | \$47.25 | \$1,890.00 | \$25.92 | \$1,036.80 |
| Construction Project Manager | 40 | \$84.00 | \$3,360.00 | \$75.50 | \$3,020.00 | No BID | No BID | \$40.30 | \$1,612.00 | \$58.53 | \$2,341.20 | \$55.20 | \$2,208.00 | \$81.00 | \$3,240.00 | \$97.60 | \$3,904.00 |
| Senior Program Coordinator | 40 | \$43.40 | \$1,736.00 | \$48.85 | \$1,954.00 | \$24.70 | 5988.00 | \$35.00 | \$1,400.00 | \$29.91 | \$1,196.40 | \$52.44 | \$2,097.60 | \$60.75 | \$2,430.00 | \$30.71 | \$1,288.40 |
| Program Manager | 40 | \$50.40 | \$2,016.00 | \$102.12 | \$4,084.80 | \$28.60 | \$1,144.00 | \$33.13 | \$1,325.20 | \$68.50 | \$2,740.00 | \$40.02 | \$1,600.80 | \$87.75 | \$3,510.00 | \$32.08 | \$1,283.20 |
|  |  |  | \$15,980.00 |  | \$20,037.20 |  | \$7,696.00 |  | \$10,334.80 |  | \$12,866.40 |  | \$12,254.40 |  | \$19,224.00 |  | \$12,916.80 |

