


# MANATEE COUNTY GOVERNMENT

## SOLE SOURCE or NONCOMPETITIVE INTENT TO AWARD

<b>SUBJECT</b>	ArcGIS Annual Maintenance	<b>DATE POSTED</b>	MC 9/7/17 G.D.
<b>PURCHASING REPRESENTATIVE</b>	Charles Bentley, 749-3036	<b>DATE CONTRACT SHALL BE AWARDED</b>	Five business days after posting
<b>DEPARTMENT</b>	Information Technology	<b>CONSEQUENCES IF DEFERRED</b>	No software upgrades nor technical phone support.
<b>SOLICITATION</b>	N004154	<b>AUTHORIZED BY DATE</b>	Charles Bentley 

**NOTICE OF INTENT TO AWARD**

Sole Source Award to Environmental Systems Research Institute Inc. for ArcGIS annual renewal for \$115,020.55

**ENABLING/REGULATING AUTHORITY**

Manatee County Procurement Ordinance

Manatee County Code of Laws, Sections 2-26-40 & 2-26-45

**BACKGROUND/DISCUSSION**

- Environmental Systems Research Institute (ESRI) is the sole source provider for ArcGIS software maintenance per their sole source letter dated 7/17/2015.
- Only ESRI ArcGIS Server licensing will work in this infrastructure as these are clustered servers already operating with an ESRI environment.

If a vendor believes this item is not a sole source or non-competitive procurement, Manatee County Purchasing Division requires prospective vendors provide information regarding their ability to supply the commodity or contractual services described prior to the date indicated for "date contract shall be awarded".

<b>ATTACHMENTS</b> (List in order of attached) <ul style="list-style-type: none"> <li>Sole Source Letter</li> </ul>	<div style="display: flex; justify-content: space-between;"> <div> <b>FUNDING SOURCE</b>            (Acct Number &amp; Name)         </div> <div>           0010004700-546005  <input checked="" type="checkbox"/> Funds Verified  <input type="checkbox"/> Insufficient Funds         </div> </div> <div style="margin-top: 10px;"> <b>AMT/FREQ OF RECURRING COSTS</b> (Attach Fiscal Impact Statement)         </div>
<b>COST</b> \$115,020.55	



## SOLE SOURCE LETTER

Environmental Systems Research Institute, Inc. (Esri)  
380 New York Street  
Redlands, CA 92373  
E-mail: [jricks@esri.com](mailto:jricks@esri.com)

**DATE:** July 17, 2015

**TO:** To Whom It May Concern

**RE:** Esri Sole Source Justification for Geographic Information System Software

This letter confirms that Esri, as owner and manufacturer, is the sole-source provider of software maintenance (technical support plus Esri software updates/upgrades) for Esri products.

Esri is the sole-source provider of the following Esri products in the commercial, state, and local government marketplace:

- ArcGIS for Aviation Bundle
- ArcGIS for Desktop Advanced
- ArcGIS for Desktop Standard
- ArcGIS for Maritime Bundle
- ArcGIS for Server and extensions
- ArcGIS Online (excluding data owned by 3<sup>rd</sup> party providers)
- ArcGIS Runtime and Extensions
- Certain proprietary training courses
- Esri Business Analyst Online
- Esri Community Analyst
- Esri Business Analyst Server
- Esri Defense Mapping Bundle
- Esri Developer Network (EDN) subscriptions
- Esri MapStudio
- Esri Maps Products
- Esri Roads and Highways
- Portal & Hosted Portal for ArcGIS

In an effort to support diversity in federal contracting, Esri has authorized certain small businesses (see GSA Advantage! for details) as resellers of the following Esri products to eligible entities purchasing under a GSA Schedule. Esri GSA resellers cannot sell Esri software to state or local entities:

- ArcGIS for Aviation
- ArcGIS for Desktop Advanced
- ArcGIS for Desktop Standard
- ArcGIS for Maritime: Bathymetry
- ArcGIS for Maritime: Charting
- ArcGIS for Server and extensions
- Esri Business Analyst Server
- Esri Defense Mapping
- Esri Production Mapping

Esri distributes certain software licenses, *excluding those listed above*, through open-market value-added resellers and distributors. If you have further questions, please contact me at 909-793-2853, extension 1-1990.

  
Jackie Ricks