

MANATEE COUNTY GOVERNMENT INTENT TO AWARD

SUBJECT	Uninterruptible Power Supplies (UPS) & Network Cards	DATE POSTED	MC <u>✓SE</u> DS <u>N/A</u> CC <u>N/A</u>
PURCHASING REPRESENTATIVE	Charles Bentley 941-749-3036	DATE CONTRACT SHALL BE AWARDED	March 20, 2015
DEPARTMENT	Information Technology	CONSEQUENCES IF DEFERRED	
SOLICITATION	RFQ #14-3323CB	AUTHORIZED BY DATE	Dennis Wallace <i>Charles Bentley</i> March 20, 2015 <i>3/23/15</i>

NOTICE OF INTENT TO AWARD

Authorization to award RFQ 14-3323CB to OM Office Supply (1 part), Vology (1 part), Dell Marketing LP (7 parts), Southern Computer Warehouse (8 parts), TTM Solutions Inc. (1 part), and Silmar Electronics (8 Minuteman parts) for uninterruptible power supplies (UPS) and network cards for the Information Technology Department.

ENABLING/REGULATING AUTHORITY

Federal/State law(s), administrative ruling(s), Manatee County Comp Plan/Land Development Code, ordinances, resolutions, policy.

Manatee County Code of Laws

BACKGROUND/DISCUSSION

- The County solicited a Request for Quotation (RFQ) #14-3323CB for uninterruptible power supplies (UPS) and network cards for 18 different parts. All appropriate quotation procedures were followed.
- Notice of RFQ #14-3323CB was successfully emailed to nine vendors on February 2, 2015; and uploaded to mymanatee.org and emailed to the Chamber of Commerce on February 12, 2015.
- 12 quotes were received from 11 different vendors:
 - Business Services, Longboat Key, FL
 - OM Office Supply, Mechanicsburg, PA
 - Vology, Oldsmar, FL
 - Dell Marketing LP, Round Rock, TX
 - Graybar Electric Company, Tampa, FL (2 separate quotes)
 - Southern Computer Warehouse, Marietta, GA
 - Silmar Electronics, Sarasota, FL
 - Diversified Power Solutions LLC, St. Petersburg, FL
 - Power 4 U Inc., Palm Springs, FL
 - Nextworks Inc., Palm Harbor, FL
 - TTM Solutions Inc., Norcross, GA

ATTACHMENTS (List in order of attached)	<ul style="list-style-type: none"> • Tabulation • Product Comparison
COST	\$83,178.64 annual est.
FUNDING SOURCE (Acct Number & Name)	various <input type="checkbox"/> Funds Verified <input type="checkbox"/> Insufficient Funds
AMT/FREQ OF RECURRING COSTS (Attach Fiscal Impact Statement)	N/A

Tabulation for RFQ 14-3323CB - Uninterruptible Power Supplies (UPS) and Network Cards

Company Name:	Business Services		OM Office Supply		Volagey		Defi Marketing, L.P.		Graybar Electric Company, Inc.		Graybar Electric Company, Inc.			
City/State:	Longboat Key, FL		Mechanicsburg, PA		Oldimar, FL		Round Rock, TX		Tampa, FL		Tampa, FL			
UPS P/N	Est. Annual Quantity	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	UPS P/N (Minuteman)	Unit Price	Extended Price
APCRBC123	5	\$ 69.98	\$ 349.90	\$ 50.25	\$ 251.25	\$ 50.00	\$ 250.00	\$ 50.39	\$ 251.95	\$ 58.44	\$ 292.20		\$ 58.44	\$ 292.20
APCRBC124	5	\$ 79.98	\$ 399.90	\$ 55.85	\$ 279.25	\$ 56.00	\$ 280.00	\$ 52.22	\$ 261.10	\$ 64.99	\$ 324.65		\$ 64.99	\$ 324.65
APCRBC132	10	\$ 229.98	\$ 2,299.80	\$ 212.10	\$ 2,121.00	\$ 211.00	\$ 2,110.00	\$ 206.63	\$ 2,066.30	\$ 246.73	\$ 2,467.30		\$ 246.73	\$ 2,467.30
APCRBC133	5	\$ 209.98	\$ 1,049.90	\$ 186.45	\$ 932.25	\$ 184.00	\$ 920.00	\$ 182.27	\$ 911.35	\$ 216.86	\$ 1,084.30		\$ 216.86	\$ 1,084.30
AP9630 *	75	\$ 229.98	\$ 17,248.50	\$ 231.10	\$ 17,332.50	\$ 228.00	\$ 17,100.00	\$ 221.75	\$ 16,631.25	\$ 268.80	\$ 20,160.00	SNMP-NET	\$ 168.49	\$ 12,636.75
BE750G	150	\$ 99.98	\$ 14,997.00	\$ 93.10	\$ 13,965.00	\$ 92.00	\$ 13,800.00	\$ 88.19	\$ 13,228.50	\$ 108.30	\$ 16,245.00	EN750	\$ 80.29	\$ 12,043.50
BR1500G	16	\$ 194.98	\$ 3,119.68	\$ 184.75	\$ 2,956.00	\$ 183.00	\$ 2,928.00	\$ 184.79	\$ 2,956.64	\$ 214.91	\$ 3,438.56	ETR1500	\$ 179.02	\$ 2,768.92
RBC17	200	\$ 49.98	\$ 9,996.00	\$ 38.00	\$ 7,600.00	\$ 40.50	\$ 8,100.00	\$ 36.95	\$ 7,390.00	\$ 44.15	\$ 8,830.00		\$ 44.15	\$ 8,830.00
RBC48	25	\$ 99.98	\$ 2,499.50	\$ 84.85	\$ 2,121.25	\$ 84.00	\$ 2,100.00	\$ 92.99	\$ 2,324.75	\$ 98.70	\$ 2,467.50		\$ 98.70	\$ 2,467.50
RBC6	10	\$ 164.98	\$ 1,649.80	\$ 157.35	\$ 1,573.50	\$ 156.00	\$ 1,560.00	\$ 154.39	\$ 1,543.90	\$ 159.73	\$ 1,597.30		\$ 159.73	\$ 1,597.30
RBC7	5	\$ 159.98	\$ 799.90	\$ 148.50	\$ 742.50	\$ 147.00	\$ 735.00	\$ 151.19	\$ 755.95	\$ 172.71	\$ 863.55		\$ 172.71	\$ 863.55
SMT1000	10	\$ 399.98	\$ 3,999.80	\$ 389.60	\$ 3,896.00	\$ 384.00	\$ 3,840.00	\$ 368.75	\$ 3,687.50	\$ 453.20	\$ 4,532.00	E1000RT2U	\$ 384.48	\$ 3,844.80
SMT1000RM2U	20	\$ 489.98	\$ 9,799.60	\$ 489.40	\$ 9,688.00	\$ 477.00	\$ 9,540.00	\$ 477.96	\$ 9,559.20	\$ 562.28	\$ 11,245.60	E1000RT2U	\$ 384.48	\$ 7,689.60
SMT1500	10	\$ 479.98	\$ 4,799.80	\$ 478.90	\$ 4,789.00	\$ 472.00	\$ 4,720.00	\$ 459.59	\$ 4,595.90	\$ 557.08	\$ 5,570.80	E1500RT2U	\$ 503.21	\$ 5,032.10
SMT1500RM2U	10	\$ 649.98	\$ 6,499.80	\$ 643.00	\$ 6,430.00	\$ 634.00	\$ 6,340.00	\$ 608.99	\$ 6,089.90	\$ 747.98	\$ 7,479.80	E1500RT2U	\$ 503.21	\$ 5,032.10
SMT2200	1	\$ 829.98	\$ 829.98	\$ 762.10	\$ 762.10	\$ 750.00	\$ 750.00	\$ 719.87	\$ 719.87	\$ 894.33	\$ 894.33	E2000RT2U	\$ 740.69	\$ 740.69
SMT750	50	\$ 279.98	\$ 13,999.00	\$ 257.80	\$ 12,890.00	\$ 279.00	\$ 13,950.00	\$ 267.11	\$ 13,355.50	\$ 328.54	\$ 16,427.00	E750RT2U	\$ 327.94	\$ 16,397.00
SMT750RM2U	10	\$ 879.98	\$ 8,799.80	\$ 851.70	\$ 8,517.00	\$ 845.00	\$ 8,450.00	\$ 817.16	\$ 8,171.60	\$ 498.92	\$ 4,989.20	E750RT2U	\$ 927.94	\$ 9,279.40
Total Offer:			\$ 98,137.66		\$ 91,626.60		\$ 92,273.00		\$ 89,826.16		\$ 108,299.09			\$ 87,391.05

Company Name:	Southern Computer Warehouse		Silmar Electronics		Diversified Power Solutions, LLC		Power 4 U Inc.		Networks Inc.		TTM Solutions, Inc.				
City/State:	Marietta, GA		Sarasota, FL		St. Petersburg, FL		Palm Springs, FL		Palm Harbor, FL		Norcross, GA				
UPS P/N	Unit Price	Extended Price	UPS P/N (Minuteman)	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	UPS P/N	Unit Price	Extended Price	
APCRBC123	5	\$ 49.55	\$ 247.75			\$ 60.00	\$ 300.00	\$ 60.00	\$ 300.00	\$ 57.73	\$ 288.65	PWR-0105	\$ 75.79	\$ 378.95	
APCRBC124	5	\$ 55.06	\$ 275.30			\$ 66.25	\$ 331.25	\$ 60.00	\$ 300.00	\$ 65.40	\$ 327.00	PWR-0124	\$ 84.28	\$ 421.40	
APCRBC132	10	\$ 144.50	\$ 1,445.00			\$ 250.00	\$ 2,500.00	\$ 224.99	\$ 2,249.90	\$ 240.72	\$ 2,407.20	SLA 1079 **	\$ 17.52	\$ 175.20	
APCRBC133	5	\$ 166.57	\$ 832.85			\$ 220.00	\$ 1,100.00	\$ 200.40	\$ 1,002.00	\$ 211.16	\$ 1,055.80	PWR 1133	\$ 271.34	\$ 1,356.70	
AP9630 *	75	\$ 222.13	\$ 16,659.75	SNMP-NVS	\$ 192.00	\$ 14,400.00	\$ 258.75	\$ 19,406.25	\$ 268.80	\$ 20,160.00	\$ 270.84	\$ 20,313.00	RMCARD203	\$ 255.94	\$ 19,195.50
BE750G	150	\$ 89.28	\$ 13,392.00	EN750	\$ 81.00	\$ 12,150.00	\$ 110.00	\$ 16,500.00	\$ 109.20	\$ 16,380.00	\$ 95.25	\$ 14,287.50	PWR0047	\$ 137.23	\$ 20,584.50
BR1500G	16	\$ 177.17	\$ 2,834.72	ETR1500	\$ 174.00	\$ 2,784.00	\$ 217.50	\$ 3,480.00	\$ 202.80	\$ 3,244.80	\$ 208.78	\$ 3,355.68	PWR-0060	\$ 271.94	\$ 4,341.44
RBC17	200	\$ 31.41	\$ 6,282.00			\$ -	\$ 45.00	\$ 9,000.00	\$ 44.40	\$ 8,880.00	\$ 35.04	\$ 7,008.00	SLA 1088	\$ 21.23	\$ 4,246.00
RBC48	25	\$ 65.10	\$ 1,627.50			\$ -	\$ 300.00	\$ 2,500.00	\$ 93.11	\$ 2,327.75	\$ 77.85	\$ 1,946.25	PWR0104	\$ 138.37	\$ 3,459.25
RBC6	10	\$ 78.24	\$ 782.40			\$ -	\$ 162.50	\$ 1,625.00	\$ 254.40	\$ 2,544.00	\$ 87.58	\$ 875.80	SLA 3075	\$ 87.90	\$ 879.00
RBC7	5	\$ 95.18	\$ 477.40			\$ -	\$ 175.00	\$ 875.00	\$ 154.80	\$ 774.00	\$ 114.18	\$ 570.90	SLA-3080	\$ 129.74	\$ 648.70
SMT1000	10	\$ 373.63	\$ 3,736.30	PRO1000RT	\$ 214.00	\$ 2,140.00	\$ 440.40	\$ 4,404.00	\$ 438.00	\$ 4,380.00	\$ 442.15	\$ 4,421.50	C4-PR1000LCD	\$ 326.74	\$ 3,267.40
SMT1000RM2U	20	\$ 463.55	\$ 9,271.00	E1000RTXL2U	\$ 449.00	\$ 8,980.00	\$ 546.00	\$ 10,920.00	\$ 546.00	\$ 10,920.00	\$ 466.16	\$ 9,323.20	C4-PR1000LCDRT2U	\$ 396.83	\$ 7,936.60
SMT1500	10	\$ 459.27	\$ 4,592.70	PRO1500RT	\$ 274.00	\$ 2,740.00	\$ 541.20	\$ 5,412.00	\$ 454.40	\$ 4,544.00	\$ 488.16	\$ 4,881.60	C4-PR1500LCD	\$ 397.54	\$ 3,975.40
SMT1500RM2U	10	\$ 616.63	\$ 6,166.30	E1500RTXL2U	\$ 559.00	\$ 5,590.00	\$ 726.00	\$ 7,260.00	\$ 741.60	\$ 7,416.00	\$ 671.94	\$ 6,719.40	C4-PR1500LCDRT2U	\$ 508.11	\$ 5,081.10
SMT2200	1	\$ 947.72	\$ 947.72	E2000RTXL2U	\$ 745.00	\$ 745.00	\$ 859.20	\$ 859.20	\$ 814.80	\$ 814.80	\$ 753.62	\$ 753.62	C4-PR-2200LCD	\$ 723.22	\$ 723.22
SMT750	50	\$ 270.84	\$ 13,542.00	ETR1000	\$ 139.00	\$ 6,950.00	\$ 319.20	\$ 15,960.00	\$ 320.40	\$ 16,020.00	\$ 320.54	\$ 16,027.00	C4-PR-750LCD	\$ 248.63	\$ 12,431.50
SMT750RM2U	10	\$ 361.84	\$ 3,618.40	E750RTXL2U	\$ 358.00	\$ 3,580.00	\$ 428.00	\$ 4,280.00	\$ 410.40	\$ 4,104.00	\$ 384.26	\$ 3,842.60	C4-PR750LCDRTXL2U	\$ 409.70	\$ 4,097.00
Total Offer:			\$ 86,881.09				\$ 59,759.00		\$ 106,692.70		\$ 106,361.25			\$ 98,184.70	

To be awarded

Note: Minuteman products do not meet the runtime specifications of the APC products

* Substitutions for this network card are not allowed

** wrong size (5.95" x 2.56" x 3.7" vs. 13.5" x 8.5" x 3.2"

Product Comparison for RFQ 14-3323CB - Uninterruptible Power Supplies (UPS) and Network Cards

Product Comparison for RFQ 14-3323CB - Uninterruptible Power Supplies (UPS) and Network Cards											
		Company Name:	Graybar Electric Company, Inc.			Silmar Electronics			TTM Solutions, Inc.		
											Unit
SCW Quote	Specs	P/N	Specs	Minuteman P/N	Unit Price	Specs	Minuteman P/N	Unit Price	Specs	P/N	Price
\$ 144.50	13.5" x 8.5" x 3.27"	APCRBC132 battery cartridge							5.95" x 2.56" x 3.7"	SLA 1079 (wrong size)	\$ 17.52
\$ 222.13		AP9630 (network card) *		SNMP-NET	\$ 168.49		SNMP-NV6	\$ 192.00			
\$ 89.28	about 38 minutes	BE750G-battery	4.7 to 11.5	EN750	\$ 80.29		EN750	\$ 81.00			
\$ 177.17	69.2 minutes	BR1500G-battery	4.2 to 10.3	ETR1500	\$ 173.02		ETR1500	\$ 174.00			
\$ 31.41	5.95" x 2.56" x 3.7"	RBC17-battery cartridge							5.95" x 2.56" x 3.7"	SLA 1088	\$ 21.23
\$ 373.63	1 hour, 40 minutes	SMT1000				7.5 to 17.0	PRO1000RT	\$ 214.00	7 to 24.5 minutes	C4-PR1000LCD	\$ 326.74
\$ 463.55	2 hours, 35 minutes	SMT1000RM2U	6.2 to 14.2	E1000RT2U	\$ 384.48		E1000RTXL2U	\$ 449.00	11 to 32 minutes	C4-PR1000LCDRT2U	\$ 396.83
\$ 459.27	2 hours, 52 minutes	SMT1500					PRO1500RT	\$ 274.00	8 to 24 minutes	C4-PR1500LCD	\$ 397.54
\$ 616.63	3 hours, 10 minutes	SMT1500RM2U	5.0 to 10.6	E1500RT2U	\$ 503.21		E1500RTXL2U	\$ 559.00	6 to 18 minutes	C4-PR1500LCDRT2U	\$ 508.11
\$ 947.72	4 hours, 16 minutes	SMT2200	6.0 to 13.0	E2000RT2U	\$ 740.69	6.0 to 13.0	E2000RTXL2U	\$ 745.00	8 to 26 minutes	C4-PR-2200LCD	\$ 723.22
\$ 270.84	50 minutes	SMT750				4.0 to 10.4	ETR1000	\$ 133.00	3 minutes	C4-PR-750LCD	\$ 248.63
\$ 361.84	1 hour 5 minutes	SMT750RM2U	9.7 to 21.5	E750RT2U	\$ 327.94	9.7 to 21.5	E750RTXL2U	\$ 358.00			
			<i>Minuteman specs are runtime in minutes, full to half load</i>								
	APC specs are runtime based on 100W power draw										
	* No substitution allowed										