

MANATEE COUNTY GOVERNMENT

SOLE SOURCE or NONCOMPETITIVE INTENT TO AWARD

SUBJECT	RuggedCom RSG920P Ethernet Switches and Power Cables	DATE POSTED	MC 8/17/17-59
PURCHASING REPRESENTATIVE	Charles Bentley, 749-3036	DATE CONTRACT SHALL BE AWARDED	Five business days after posting
DEPARTMENT	Public Works	CONSEQUENCES IF DEFERRED	TMC will not be able to communicate with traffic signals or Intelligent Transportation System devices.
SOLICITATION	R067191	R067215	Chris Daley 8/17/17

NOTICE OF INTENT TO AWARD

Sole Source award to Siemens Industry Inc. for thirty (30) each of RuggedCom RSG920P switches and RuggedCom power cables totaling \$101,245.50.

ENABLING/REGULATING AUTHORITY

Manatee County Procurement Ordinance

Manatee County Code of Laws, Sections 2-26-40 & 2-26-45

BACKGROUND/DISCUSSION

- The RS920P Rugged Communications Switches are our standard for our Intelligent Transportation System (ITS) network.
- Siemens Industry Inc. is the sole manufacturer and provider of all RuggedCom products including Ethernet routers, switches, device servers, servers, network management software, and any other products with the Ruggedcom name.

If a vendor believes this item is not a sole source or non-competitive procurement, Manatee County Purchasing Division requires prospective vendors provide information regarding their ability to supply the commodity or contractual services described prior to the date indicated for "date contract shall be awarded".

ATTACHMENTS (List in order of attached)	• Sole Source Letter	FUNDING SOURCE (Acct Number & Name)	G/L 1010020701-552000 \$25K G/L 1010020707-552000 J/L 0255001-0004 <input type="checkbox"/> Funds Verified <input type="checkbox"/> Insufficient Funds
COST	\$101,245.50	AMT/FREQ OF RECURRING COSTS (Attach Fiscal Impact Statement)	



August 7, 2017

TO: Manatee County
RE: Siemens/RuggedCom Sole Source

To Whom It May Concern,

This letter is to verify that Siemens Industry Inc., located 333 Old Milford Parkway, Alpharetta, Georgia 30005 is the sole provider and manufacturer of any and all RuggedCom products. This would include Ethernet routers, switches, device servers, servers, network management software, and any other products with the RuggedCom name. This also includes products or licensing that would be associated with RuggedCom proprietary products.

RuggedCom is the manufacturer and sole distributor of RuggedCom RS900 series, (RS900, RS900G, RS900GP, RSG920P, RS940G, RS950G), Layer 2 Ethernet switches and RX15XX series Layer 3 routers.

If you have any questions or need any additional information, please contact me.

Sincerely,

John McCourt
Regional Sales Manager, RuggedCom, Inc.
3333 Old Milford Parkway
Alpharetta, Georgia 30005
Office: (813) 909-5420