

MANATEE COUNTY GOVERNMENT INTENT TO AWARD

ITQ No.	18-R068970CB	DATE POSTED	BCC <u>AT 6/14</u> DS <u>N/A</u>	MCC <u>N/A</u> MBC <u>N/A</u>
PROCUREMENT REPRESENTATIVE	Charles Bentley	PROJECTED AWARD DATE	June 22, 2018	
DEPARTMENT	Information Technology	AUTHORIZED BY DATE	Theresa Webb, CPPO, CPPB, CPSM, C.P.M., Procurement Official <i>Tw Webb</i> 6/14/2018	

NOTICE OF INTENT TO AWARD

The Manatee County Procurement Division provides notice of its intent to award a contract with Lebomar, LLC for the provision of UPS replacements and network management cards.

ENABLING/REGULATING AUTHORITY

Manatee County Procurement Ordinance, Sec 2-26.

BACKGROUND/DISCUSSION

Manatee County has over 100 locations requiring UPS backup power to support network connectivity, cameras, security, and environmental controls. The intention of this ITQ is to acquire a single agreement for procuring UPS replacements and network management cards, including deliveries and recycling, necessary to meet County requirements.

The solicitation was advertised on May 21, 2018 on the Manatee County website. It was also provided to the Manatee Chamber of Commerce and the Manasota Black Chamber of Commerce for release of its members. Responses were received from the following firms:

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| <ol style="list-style-type: none"> 1. Silmar Electronics Inc., Sarasota 2. Power Systems Engineering, Orland Park, IL 3. Southern Computer Warehouse, Marietta, GA 4. Graybar, Sarasota, FL | <ol style="list-style-type: none"> 5. Data Connect Enterprise, Inc., Olney, MD 6. Alpine Power Systems, Redford, MI 7. Lebomar LLC, Pembroke Pines, FL 8. Batteries Plus Bulbs, Bradenton, FL 9. CDW Government, Vernon Hills, IL |
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The following firms were deemed non-responsible/non-responsive for the following reasons: Data Connect Enterprise, Inc. did not meet the minimum qualification requirement to be registered with State of FL. CDW Government did not meet quote submission deadline.

EVALUATION RESULTS SUMMARY:

Lebomar, LLC was the lowest responsible, responsive bidder(s). A bid tabulation of the results is attached to this Notice of Intent to Award. The Procurement Division and the Information Technology Department are recommending award to Lebomar, LLC.

ATTACHMENTS (List in order of attached)	Tabulation	NAME OF FUNDING SOURCE	ITS-ASM Svcs, ITS-Operations
COST	Est. \$26,797 annually	FUNDS VERIFIED	no

TABULATION
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		Silmar Electronics, Inc. Sarasota, FL		Daniel A. Newman d/b/a Power Systems Engineering, Orland Park, IL		Southern Computer Warehouse, Marietta, GA		Graybar, Sarasota, FL		* Data Connect Enterprise, Inc. Olney, MD	
Item No.	Description	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
1	SMT750C (Must be APC) Estimated Annual use: 50	\$310.00	\$15,500.00	\$277.00	\$13,850.00	\$275.36	\$13,768.00	\$293.18	\$14,659.00	\$313.88	\$15,694.00
2	SMT750RM2UC (Must be APC) Estimated Annual use: 15	\$414.00	\$6,210.00	\$371.00	\$5,565.00	\$367.49	\$5,512.35	\$426.55	\$6,398.25	\$428.88	\$6,433.20
3	SMT1500RM2UC (Must be APC) Estimated Annual use: 10	\$705.00	\$7,050.00	\$638.00	\$6,380.00	\$626.29	\$6,262.90	\$730.55	\$7,305.50	\$698.00	\$6,980.00
4	SMT1500C (Must be APC) Estimated Annual use: 5	\$516.00	\$2,580.00	\$460.00	\$2,300.00	\$457.56	\$2,287.80	\$531.05	\$2,655.25	\$415.67	\$2,078.35
5	SMT1000RM2UC (Must be APC) Estimated Annual use: 20	\$531.00	\$10,620.00	\$475.00	\$9,500.00	\$471.01	\$9,420.20	\$550.05	\$11,001.00	\$538.00	\$10,760.00
6	SMT1000C (Must be APC) Estimated Annual use: 5	\$419.00	\$2,095.00	\$376.00	\$1,880.00	\$372.67	\$1,863.35	\$436.05	\$2,180.25	\$425.68	\$2,128.40
7	BR1500G (Must be APC) Estimated Annual use: 25	\$199.00	\$4,975.00	\$178.00	\$4,450.00	\$176.60	\$4,415.00	\$227.99	\$5,699.75	\$198.00	\$4,950.00
8	BE850M2 (Must be APC) Estimated Annual use: 100	\$100.00	\$10,000.00	\$91.00	\$9,100.00	\$89.03	\$8,903.00	\$104.49	\$10,449.00	\$97.88	\$9,788.00
9	AP9630 (Must be APC) (Network Management Card) Estimated Annual use: 125	\$275.00	\$34,375.00	\$215.00	\$26,875.00	\$243.27	\$30,408.75	\$303.99	\$37,998.75	\$265.88	\$33,235.00
10	RBC17 (Equivalents okay) Estimated Annual use: 200	\$42.00	\$8,400.00	\$39.00	\$7,800.00	\$36.23	\$7,246.00	\$42.74	\$8,548.00	\$33.88	\$6,776.00
	Rank / TOTALS:	5	\$101,805.00	2	\$87,700.00	3	\$90,087.35	7	\$106,894.75	4	\$98,822.95

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		Alpine Power Systems, Redford, MI		Lebomar, LLC Pembroke Pines, FL		Batteries Plus Bulbs, Bradenton, FL		** CDW Government, Vernon Hills, IL			
Item No.	Description	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price		
1	SMT750C (Must be APC) Estimated Annual use: 50	\$318.00	\$15,900.00	\$192.93	\$9,646.50	\$325.00	\$16,250.00	\$275.83	\$13,791.50		
2	SMT750RM2UC (Must be APC) Estimated Annual use: 15	\$426.00	\$6,390.00	\$375.00	\$5,625.00	\$449.00	\$6,735.00	\$365.83	\$5,487.45		
3	SMT1500RM2UC (Must be APC) Estimated Annual use: 10	\$733.00	\$7,330.00	\$456.52	\$4,565.20	\$769.00	\$7,690.00	\$597.68	\$5,976.80		
4	SMT1500C (Must be APC) Estimated Annual use: 5	\$529.00	\$2,645.00	\$404.35	\$2,021.75	\$559.00	\$2,795.00	\$454.00	\$2,270.00		
5	SMT1000RM2UC (Must be APC) Estimated Annual use: 20	\$545.00	\$10,900.00	\$378.26	\$7,565.20	\$579.00	\$11,580.00	\$467.39	\$9,347.80		
6	SMT1000C (Must be APC) Estimated Annual use: 5	\$431.00	\$2,155.00	\$303.26	\$1,516.30	\$459.00	\$2,295.00	\$370.65	\$1,853.25		
7	BR1500G (Must be APC) Estimated Annual use: 25	\$204.00	\$5,100.00	\$154.35	\$3,858.75	\$269.00	\$6,725.00	\$177.69	\$4,442.25		
8	BE850M2 (Must be APC) Estimated Annual use: 100	\$105.00	\$10,500.00	\$69.02	\$6,902.00	\$100.00	\$10,000.00	\$88.49	\$8,849.00		
9	AP9630 (Must be APC) (Network Management Card) Estimated Annual use: 125	\$284.00	\$35,500.00	\$210.00	\$26,250.00	\$285.00	\$35,625.00		\$0.00		
10	RBC17 (Equivalents okay) Estimated Annual use: 200	\$74.00	\$14,800.00	\$31.74	\$6,348.00	\$14.99	\$2,998.00	\$27.73	\$5,546.00		
Rank / TOTALS:		8	\$111,220.00	1	\$74,298.70	6	\$102,693.00		\$57,564.05		
* Data Connect Enterprise, Inc. deemed unresponsive as 48-hour notice to cure lack of registration with State of FL not received.											
** CDW Governemnt deemed unresponsive as quote received after 3pm deadline on 6/5/2018 and Item 9 not quoted.											