

MANATEE COUNTY GOVERNMENT AGENDA MEMORANDUM

SUBJECT	Authorization to Award IFB# 09-1478-DS Trailer Estates Phase VI-Water System Improvements	TYPE AGENDA ITEM	Consent
DATE REQUESTED	August 11, 2009	DATE SUBMITTED/REVISED	July 28, 2009
BRIEFINGS? Who?	N/A	CONSEQUENCES IF DEFERRED	N/A
DEPARTMENT/DIVISION	Financial Management / Purchasing	AUTHORIZED BY TITLE	Jim Seuffert, Director <i>JS</i>
CONTACT PERSON TELEPHONE/EXTENSION	Donna M. Stevens, Purchasing x 7528 R.C. "Rob" Cuthbert, Purchasing Manager x 3014	PRESENTER/TITLE TELEPHONE/EXTENSION	Tim Hochuli, Deputy Director, Project Management Division x 7348.
ADMINISTRATIVE APPROVAL			
ACTION DESIRED INDICATE WHETHER 1) REPORT; 2) DISCUSSION; 3) FORM OF MOTION; OR 4) OTHER ACTION REQUIRED			
Authorization to Award IFB# 09-1478DS. Trailer Estates Phase VI- Water System Improvements to the lowest responsive, responsible bidder meeting all aspects of the terms and conditions, and specifications to Harris-McBurney Company, Tampa, Florida for a total base bid of \$1,084,355.53 (Option "A" 270 calendar days); and execution of contract, simultaneous dating of performance/payment bonds and acceptance of insurance certificate.			
ENABLING/REGULATING AUTHORITY Federal/State law(s), administrative ruling(s), Manatee County Comp Plan/Land Development Code, ordinances, resolutions, policy			
Ordinance 08-43, Manatee County Purchase Code Section 2-26-45, Contracts Administration			
BACKGROUND/DISCUSSION			
Construction project involves the installation of a new water system. The new water system includes approximately 10,000 linear feet of 6-inch HDPE water main installed by Horizontal Directional Drilling, fire hydrants, 6- inch gate valves, service taps, service lines routed through new side lot easements to the rear lot line easement, water meter boxes, and connections to the existing water service, including all.			
<ul style="list-style-type: none"> • Funding Source: Utility Rates. • See page 2 for further details. 			
Check appropriate box			
<input type="checkbox"/>	REVIEWED Written Comments: <input type="checkbox"/> Attached <input type="checkbox"/> Available from Attorney (Attorney's initials: (____))		
<input type="checkbox"/>	NOT REVIEWED (No apparent legal issues.)		
<input checked="" type="checkbox"/>	NOT REVIEWED (Utilizes exact form or procedure previously approved by CAO.)		
<input type="checkbox"/>	OTHER		
ATTACHMENTS: (List in order as attached)		INSTRUCTIONS TO BOARD RECORDS:	
Department Memorandum dated July 13, 2009 Bid Tabulation Agreements (2 originals) Performance/Payment Bonds (2) Insurance Certificate (2) Construction Schedule (1)		Originals to Board Records, Harris-McBurney Company, 2120 North US Highway 301, Tampa Florida 33619 Copy of Signature page to Donna M. Stevens/ Purchasing Copy of Signature page to Randi Dunsforth/Project Management, Public Works Department	
COST:	\$1,084.355.53	SOURCE (ACCT # & NAME):	4046018070-534000/ 6018070-0004 (Trailer Estates/Water Line Rehab)
COMMENTS:	N/A	AMT./FREQ. OF RECURRING COSTS: (ATTACH FISCAL IMPACT STATEMENT)	N/A

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- The work included in this contract consists of the installation of a new water system. The new water system includes approximately 10,000 linear feet of 6-inch HDPE water main installed by Horizontal Directional Drilling, fire hydrants, 6- inch gate valves, service taps, service lines routed through new side lot easements to the rear lot line easement, water meter boxes, and connections to the existing water service, including all. Necessary appurtenances and testing to make a complete and operating system as shown on the drawings.
- 4/7/2009 to 5/7/2009 appropriate bid procedures were followed. Notice of Bid availability was broadcast to one thousand two hundred eighteen (1218) suppliers via Onvia DemandStar. Availability of bid was also made available on the Manatee County Website, www.mymanatee.org, and to careym@manateechamber.com websites. Eight-five (85) suppliers downloaded this bid. Sixteen (16) suppliers were from Manatee County, fifteen (15) suppliers were from Sarasota County, forty-five (45) suppliers were from within the State of Florida and nine (9) suppliers were from outside the State of Florida.
- Seventeen (17) total bids were received. Two (2) bids were from Manatee County, three (3) bids were from Sarasota County, one (1) from Pinellas County, one (1) from Hillsborough County, one (1) from Charlotte County, one (1) from Pasco County, one (1) from Escambia County, one (1) from Broward County, one (1) from Leon County, one (1) from Brevard County, one (1) from Lee County, three (3) from out of the state of Florida.
- The bids received from the two firms in Manatee County were substantially higher in their bid offering than the awarded contractor from Hillsborough.

Manatee County firms:

Stately Contractors	offering	\$1,366,204.00
Westra Construction	offering	\$1,351,654.50

Hillsborough County firm:

Harris-McBurney	offering	\$1,084,339.27
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This constitutes a 20.63% saving from Stately Contractors offer and a 19.78% savings from Westra Construction.

- Attached find the ascending dollar value bids received.
- Gregory Electric Co., Inc., Columbia, South Carolina was not recommended by the engineer as they were unable to produce adequate project references verifying experience in similar work for similar projects, even after being given a second opportunity to provide additional references beyond those in the bid document.

MEMORANDUM



PUBLIC WORKS DEPARTMENT
Project Management Division
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Bradenton, FL 34208

MANATEE COUNTY
FLORIDA

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To: R.C. "Rob" Cuthbert, C.P.M., Purchasing Manager
From: Timothy A. Hochuli, P.E., Deputy Director *TAH*
Date: July 13, 2009 *7/13/09*
Subject: Trailer Estates Subdivision - Water Phase VI
Harris-McBurney Company
Recommendation for Award - IFB 09-1478-DS

The bids for the above referenced project have been reviewed by staff and the engineer of record, PBS&J. The bid tabulation form is attached for your review. It is recommended that the contract Bid "A" be awarded to the lowest responsive, responsible bidder, Harris-McBurney Company per the engineer's recommendation in the amount of \$1,084,355.53 and in accordance with the terms and conditions of the bid package. The funding source for this contract is Utility Rates.

It should be noted that the apparent low bidder, Gregory Electric Co., Inc., was not recommended by the engineer as they were unable to produce adequate project references verifying experience in similar work for similar projects, even after being given a second opportunity to provide additional references beyond those in the bid document. In contrast, the Harris-McBurney Company offered three favorable references with the initial bid, two of which were of applicable experience however; those jobs were of significantly smaller value than Trailer Estates. Upon solicitation by the engineer for an additional reference, Harris-McBurney offered an additional favorable, applicable reference on a potable water installation significantly larger than Trailer Estates. Additionally, the second apparent low bidder, R.A.W. Construction, LLC, was disqualified by Purchasing as their bid was deemed incomplete for not offering pricing for Item 37, "Bollards".

Gregory Electric offered project references through the normal bidding process and through a second opportunity after bid solicitation by the engineer. In the bid documents Gregory Electric Company provided eight project references:

- Only one of the references had a similar application to Trailer Estates but that project was a reclaimed water installation project. Although that was over three times the size of Trailer Estates, it did not contain some of the important elements of a potable water installation; mainly line disinfection and the necessity of maintaining ongoing service to residents during installation.
- An after bid solicitation produced two additional references on jobs of applicable experience but roughly half the size of Trailer Estates. One of these references disparaged Gregory Electric's open trench installation methods which is a concern at Trailer Estates as it relates to tie-ins of

new main, service installations and open cutting that must be used due to lack of available space for placement of a drilling machine.

Project Management staff is in agreement with the engineer's assessment regarding their recommendation of the Harris-McBurney Company as the lowest responsive, responsible bidder and that they be awarded this project.

The amount currently encumbered is less than the proposed contract amount, and a budget amendment will be prepared to fully fund the project prior to the contract award.

Please contact Chuck Froman if you have any questions regarding the attached documents.

Thank you for your continued assistance.

Cc: Dan Gray, Director, Utilities
Ron Schulhofer, Director, Public Works
Bruce Simington, Project Management Division Manager
Chuck Froman, Project Manager
Stacey Stinton, Administrative Assistant, w/enc
Marlene Marlatt, Sr. Administrative Specialist
Project File: 6018070 9.2