

MANATEE COUNTY PURCHASING

INTENT TO AWARD

SUBJECT	Labor and Material Maintenance Services for ASCO Power Equipment	DATE POSTED	September <u>13</u> , 2017 G.D.
PURCHASING REPRESENTATIVE	Deborah Carey-Reed, 941/749-3074	DATE CONTRACT SHALL BE AWARDED	Five days
DEPARTMENT	Utilities Department Property Management Department	CONSEQUENCES IF DEFERRED	Agreement delayed <i>Dennis H. Wallace</i>
SOLICITATION	Sole Source Agreement <u>2017-ASCO-DCR</u>	AUTHORIZED BY DATE	Dennis Wallace Contracts Manager

NOTICE OF INTENT TO AWARD

Notice of Intent to Award Sole Source Agreement for Labor and Material Maintenance Services for ASCO Power Equipment at various County facilities with ASCO Power Services, Florham Park, New Jersey, for an estimated annual amount of \$50,000 and for a total estimated amount of \$250,000 for the five-year agreement.

ENABLING/REGULATING AUTHORITY

Federal/State law(s), administrative ruling(s), Manatee County Comp Plan/Land Development Code, ordinances, resolutions, policy.

Manatee County Code of Laws

BACKGROUND/DISCUSSION

- This agreement provides for annual manufacturer's essential program preventative maintenance and repair services for ASCO brand emergency power transfer equipment located at approximately sixty County lift stations and at the Public Safety Emergency Communications site. These maintenance and repair services will allow the County to operate the emergency power equipment reliably, safely, and effectively for critical public services relating to the health, safety, and welfare of the County citizens and properties.
- ASCO Power Services is the only factory authorized full service maintenance provider for ASCO Power Technologies' emergency power transfer system products in the state of Florida.

ATTACHMENTS (List in order of attached)	<ol style="list-style-type: none"> 1. Sole Source Request Form 2. Vendor Letter 3. Vendor Price Quote 	FUNDING SOURCE (Acct Number & Name)	Various sources and operating accounts <input checked="" type="checkbox"/> Funds Verified <input type="checkbox"/> Insufficient Funds
COST	Estimated \$50,000 annually (5-year Agreement estimate of \$250,000)	AMT/FREQ OF RECURRING COSTS (Attach Fiscal Impact Statement)	N/A



Sole Source/Noncompetitive Purchasing Request

Department: Utility Department
Property Mgmt Dept Contact: Deborah Carey Ext: 3074

Purchase Request (PR)
Number: Various Date: 09/01/2017

Description:
(Explain request in detail) Labor and Material Maintenance Services for ASCO Power Equipment

Vendor: ASCO Power Services Phone: 727-415-3785 Cost: Est \$50,000 annually x 5

PART I – SOLE SOURCE PURCHASING (*Sole source purchasing* is defined as the acquisition of commodities or services where there is only one available source for the required commodity or service. Ex: proprietary software or equipment, copyright)

1. Are these commodities or services only available from one single source? Yes No

Warranted service and parts available from factory authorized service provider.

2. Explain why the commodity/service being requested is the only commodity/service that can meet your needs and why alternatives are unacceptable. Be specific regarding specifications, features, capability, compatibility, etc.

The services requested is for the repair and maintenance of proprietary equipment which performance and operations cannot be warranted unless serviced by authorized providers.

3. Why is this vendor the only source from which to make this purchase? Describe efforts made to verify this information. (Attach sole source letter from vendor as documentation)

The equipment is proprietary and ASCO Power Services, Inc. is the only factory authorized full service maintenance provider for ASCO Power Technologies' emergency power transfer system products in the state of Florida.

4. Explain the consequence to the County or its taxpayers, including a dollar amount of the financial impact, if the sole source purchase is not approved.

The County has ASCO (emergency power) equipment installed at approximately sixty lift stations and for the equipment at the Public Safety Emergency Communication site. The equipment located at these sites provide power for critical public services relating to the health, safety, and welfare of the County citizens and properties. Any disruption in their operations would cause negative repercussions.

NOTE: In any case where the County seeks to purchase from a sole source materials for the construction, modification, alteration or repair of any county-owned facility, the Board of County Commission must first make the written findings required by Florida Statutes, Section 255.04.

PART II – NONCOMPETITIVE PURCHASING (*Noncompetitive purchasing* is defined as the acquisition of commodities or services from a unique source or provider based upon particular skills and expertise (Ex: standardization, warranty, compatibility) where other competitive sources may be available; or upon a determination that the likely, non-speculative cost of obtaining competitive quotes would exceed any potential savings and benefit to the County.)

1. ***Explain why the commodity/service being requested is the only commodity/service that can meet your needs and why alternatives are unacceptable. Be specific regarding specifications, features, capability, compatibility, etc.***

2. ***Explain the advantages of this noncompetitive purchase on the basis that only one practical source exists. Describe the efforts made to verify this information. (Attach manufacturers or distributorships letter as documentation)***

3. ***Will this purchase obligate us to a particular vendor for future purchases, either in terms of maintenance or compatibility should the need arise to purchase a 'like' item in the future?***

4. ***Describe your efforts to obtain the best price from the vendor and provide any documentation to substantiate your findings. Give the result of the initial offer versus the final offer.***

5. ***Would you prefer Purchasing to contact vendor for the best price? Yes No***

6. ***Explain the consequence to the County or its taxpayers, including a dollar amount of the financial impact, if the noncompetitive purchase is not approved.***

PROCUREMENT NOTE:

Procurement is formatting new agreement for County Attorney's review and for vendor's review and execution. Locations list is being updated and quote requested.

If Sole Source request not approved, an agreement with other than authorized service provider would result in unwarranted equipment, insufficient or inaccessible replacement parts, substandard operations.

I hereby request that a sole source/noncompetitive request be approved for the purchase of the above statement of work, material, equipment, commodity, or service.

Division Manager's Signature
(up to \$25,000)

Print Name

Date

Department Director's Signature
(Greater than \$25,000)

Print Name

Date

FOR PURCHASING DIVISION USE:

Posting: Categories Three and Four require an electronic posting for a minimum of five (5) business days. Category Five requires BCC approval and will be posted via board agenda for a minimum of seven (7) calendar days prior to board meeting.

 **Sole Source:**

Posting: Category Three requires an electronic posting for a minimum of five (5) business days prior to award. Categories Four and Five require BCC approval and will be posted via board agenda for a minimum of seven (7) calendar days prior to board meeting.

_____ **Noncompetitive:**

Reviewed and Approved by:



Buyer Name / Date
(up to \$100,000)

 9/1/2017

Contracts/Buyer Manager / Date
(up to \$250,000)

Purchasing Official / Date
(Greater than \$250,000)



April 17, 2017

Mrs. Deborah Carey-Reed
Manatee County
1112 MANATEE AVENUE WEST, SUITE 803
BRADENTON, FLORIDA 34205

RE: Sole Source Confirmation

Dear Deborah:

This letter is provided as confirmation of ASCO Power Services, Inc. 160 Park Avenue, Florham Park NJ, 07932, as the only factory authorized full service maintenance provider for ASCO Power Technologies, Emergency Power Transfer System products in the State of Florida.

Should you have questions please feel free to contact me.

Sincerely,

Benjamin Wood

Benjamin Wood
Accounts Representative ASCO
Power Services, Inc.
727-415-3785 - Mobile
813-425-6349 - Fax
Benjamin.wood@Vertivco.com

ASCO AUTOMATIC TRANSFER SWITCH SCHEDULED MAINTENANCE CHECKLIST

ASCO 962, 434 AND 7000 SERIES BYPASS MODELS DO NOT NEED TO BE DE-ENERGIZED

Procedure	Transfer Switch Status	
	De-energized	Energized
1. De-energize the switchgear and engine start signals.	Yes	No
2. Secure and lockout normal and emergency disconnects.	Yes	No
3. Remove the arc chutes and pole covers.	Yes	No
4. Verify and record all sensing and time delay functions in the switchgear.	Yes	Yes
5. Vacuum clean the accumulated dust from the switchgear and accessory panels.	Yes	Yes
6. Inspect for moisture or signs of previous wetness or dripping.	Yes	Yes
7. Remove dirt and grime with an approved solvent.	Yes	Yes
8. Clean and lubricate TS coil and operator linkage.	Yes	Yes
9. Inspect all insulating parts for cracks or discoloration due to excessive heat.	Yes	As Allowed
10. Inspect all main arcing contacts for excessive erosion.	Yes	Meter
11. Inspect all main current carrying contacts for pitting and discoloration due to excessive heat.	Yes	No
12. Perform contact resistance test on normal and emergency main contacts.	Yes	Meter
13. Inspect and clean all add-on panels and accessories.	Yes	Yes
14. Re-install arc chutes and pole covers.	Yes	N/A
15. Manually operate the main transfer movement to check proper contact alignment, deflection gap and wiping action and control contact operation.	Yes	No
16. Check all cable and control wire connections to the transfer switch control and sensing panel and other system components and tighten if necessary.	Yes	Controls Only
17. Reconnect Engine Start.	Yes	N/A
18. Re-energize the switchgear and conduct a test by simulating a normal source failure.	Yes	As Allowed
19. Perform millivolt drop readings across normal and emergency main contacts during transfer test.	Yes	Yes
20. Download event log and ATS Settings (Group 5 Controller only)	Yes	No
21. Prepare Computer Generated Report* of inspection for each piece of equipment and submit to customer.	Yes	Yes

*A sample of this report is available upon request.

ASCO POWER CONTROL SYSTEM SCHEDULED MAINTENANCE CHECKLIST**Procedure**

1. Clean switchgear cabinets interior thoroughly.
2. Check all control wiring terminations and repair as necessary.
3. Clean and inspect bus detail.
4. Verify proper torque settings on bus detail and feeder cable terminations. (Generators must be locked out to perform this procedure).
5. Manually parallel each generator.
6. Verify all meters for accuracy.
7. Verify all indications lights and alarms operate properly.
8. Ensure all circuit breakers function properly.
9. Annotate all trip settings of circuit breakers.
10. Perform secondary circuit breaker injection testing (if the additional service option is selected).
11. Verify all fused disconnect switches operate (if applicable).
12. Dynamically check all generator pre-alarms and shutdowns.
13. Verify all backup PLC power supplies are operating correctly (if applicable).
14. Check PLC fault tables and clear if needed (if applicable).
15. Check for CPU battery expiration date (if applicable).
16. Check all station batteries for proper voltage.
17. Ensure system operates in automatic mode by initiating engine start.
18. Ensure generators share load properly and there is no cross current under no load.
19. Check load control, bus optimization and load demand (if applicable).
20. Ensure engines run through cool-down and shut-down accordingly.

August 2, 2017

Proposal # 118968

David Thompson
Clerk of the Circuit Court
Manatee County Finance Department
Po Box 1000
Bradenton, FL 34206-1000

Dear David:

Continuation of your periodic scheduled maintenance is essential to sustain your Emergency Power Equipment. Your current agreement expires on June 10, 2017. ASCO Power Services is pleased to offer the following maintenance package.

Annual equipment maintenance will be performed by factory trained, field engineers, directly employed by ASCO Power Services, Inc., the factory authorized subsidiary of ASCO Power Technologies, in accordance with the attached maintenance checklist(s) and list of covered equipment. When necessary, maintenance can be scheduled for off-hours and weekends. ASCO Power Services Maintenance Programs can be custom tailored to meet your unique requirements.

The maintenance agreement provides more than just an annual maintenance visit. It establishes your partnership with ASCO Power Services. Additional benefits include:

ESSENTIAL MAINTENANCE

- Priority emergency service response.
- Emergency Service Calls at no additional charge.
- Discounts on replacement parts.
- Discounted labor rates for additional services such as standby assistance or additional testing.
- Direct access to OEM repair parts.
- Prompt notification of factory upgrades and new product releases.
- Access to the ASCO Power Services "Emergency Stock" of replacement transfer switches located strategically throughout the U.S.
- Computer generated service reports for all covered equipment.
- Optional Circuit Breaker Preventative Maintenance and/or Infrared Scan.

If you choose to accept our proposal, please complete the Maintenance Selection Form and return.

Pricing established for this agreement has been negotiated for the planned activities to take place 8am-5pm, Monday through Friday.

Circuit breakers, protective devices, and battery replacement and testing are excluded. Replacement circuit breakers, protective devices, and batteries will be supplied at appropriate price discounts. Electrical work required to disconnect, reconnect, jumper, or rework is excluded as is rigging, drayage, storage and handling. Replacement of an ASCO transfer switch is at the option of ASCO Power Services. Other manufacturer's product replacement is expressly excluded, including engine/generator components.

Circuit Breaker testing and Infrared Scan will only be performed if the additional service(s) are selected on the Maintenance Program Selection Form herein.

Thank you for your consideration in making Asco Power Services, Inc. your service partner.

Sincerely,

Manatee County Emergency Ops Center

List of Covered Equipment:

Should you find any discrepancies or errors with this list please notify your local account representative prior to the service date so that we may make the appropriate corrections.

Site Address: Manatee County Emergency Ops Center, 2101 47th Terrace East, Bradenton, FL

Equipment Designation	Catalog Number	Serial Number
ATS 1	G7ACTBB33000N5XC	363576FP
ATS 2	H7ACTB3800N5XC	363577RE
ATS 3	H7ACTB31200N5XC	369766RE
PCS	3469389P	9389P

Essential Pricing Options:

Terms in Years	Year to Year	Multi-Year
Year 1	\$3,157.44	\$3,157.44
Year 2	\$3,315.31	\$3,157.44
Year 3	\$3,481.08	\$3,157.44
Year 4	\$3,655.13	\$3,315.31
Year 5	\$3,837.89	\$3,481.08

Cost Comparison:

5 years of annual maintenance administered and renewed each year:	<u>\$17,446.85</u>
5 year Maintenance Agreement, if accepted up front and invoiced annually:	<u>\$16,268.71</u>
A multi-year agreement can save your organization at least 6.75 % over 5 years:	<u>\$1,178.14</u>

April 4, 2017

Proposal # 118966

Kirk Cameron
Clerk of the Circuit Court
Manatee County Finance Department
PO Box 1000
Bradenton, FL 34206-1000

Dear Kirk:

Continuation of your periodic scheduled maintenance is essential to sustain your Emergency Power Equipment. Your current agreement expires on June 11, 2017. ASCO Power Services is pleased to offer the following maintenance package.

Annual equipment maintenance will be performed by factory trained, field engineers, directly employed by ASCO Power Services, Inc., the factory authorized subsidiary of ASCO Power Technologies, in accordance with the attached maintenance checklist(s) and list of covered equipment. When necessary, maintenance can be scheduled for off-hours and weekends. ASCO Power Services Maintenance Programs can be custom tailored to meet your unique requirements.

The maintenance agreement provides more than just an annual maintenance visit. It establishes your partnership with ASCO Power Services. Additional benefits include:

ESSENTIAL MAINTENANCE

- Priority emergency service response.
- Emergency Service Calls at no additional charge.
- Discounts on replacement parts.
- Discounted labor rates for additional services such as standby assistance or additional testing.
- Direct access to OEM repair parts.
- Prompt notification of factory upgrades and new product releases.
- Access to the ASCO Power Services "Emergency Stock" of replacement transfer switches located strategically throughout the U.S.
- Computer generated service reports for all covered equipment.
- Optional Circuit Breaker Preventative Maintenance and/or Infrared Scan.

If you choose to accept our proposal, please complete the Maintenance Selection Form and return.

Pricing established for this agreement has been negotiated for the planned activities to take place 8am-5pm, Monday through Friday.

Circuit breakers, protective devices, and battery replacement and testing are excluded. Replacement circuit breakers, protective devices, and batteries will be supplied at appropriate price discounts. Electrical work required to disconnect, reconnect, jumper, or rework is excluded as is rigging, drayage, storage and handling. Replacement of an ASCO transfer switch is at the option of ASCO Power Services. Other manufacturer's product replacement is expressly excluded, including engine/generator components.

Circuit Breaker testing and Infrared Scan will only be performed if the additional service(s) are selected on the Maintenance Program Selection Form herein.

Thank you for your consideration in making Asco Power Services, Inc. your service partner.

Sincerely,

Manatee County Elwood Park Booster Station

List of Covered Equipment:

Should you find any discrepancies or errors with this list please notify your local account representative prior to the service date so that we may make the appropriate corrections.

Site Address: Manatee County Elwood Park Booster Station, 4825 44th Ave East, Bradenton, FL

Equipment Designation	Catalog Number	Serial Number
	97410402P	10402P

Site Address: Manatee WTP, 17915 Waterline Road, Bradenton,

FL Equipment Designation	Catalog Number	Serial Number
	ASCO DELTA PCS	201690

Essential Pricing Options:

Terms in Years	Year to Year	Multi-Year
Year 1	\$4,401.96	\$4,401.96
Year 2	\$4,622.06	\$4,401.96
Year 3	\$4,853.16	\$4,401.96
Year 4	\$5,095.82	\$4,622.06
Year 5	\$5,350.61	\$4,853.16

Cost Comparison:

5 years of annual maintenance administered and renewed each year:	<u>\$24,323.61</u>
5 year Maintenance Agreement, if accepted up front and invoiced annually:	<u>\$22,681.10</u>
A multi-year agreement can save your organization at least 6.75 % over 5 years:	<u>\$1,642.51</u>

April 4, 2017

Proposal # 118967

Tom Birk
Clerk Of The Circuit Court
Manatee County Finance Department
Po Box 1000
Bradenton, FL 34206-1000

Dear Tom:

Continuation of your periodic scheduled maintenance is essential to sustain your Emergency Power Equipment. Your current agreement expires on June 10, 2017. ASCO Power Services is pleased to offer the following maintenance package.

Annual equipment maintenance will be performed by factory trained, field engineers, directly employed by ASCO Power Services, Inc., the factory authorized subsidiary of ASCO Power Technologies, in accordance with the attached maintenance checklist(s) and list of covered equipment. When necessary, maintenance can be scheduled for off-hours and weekends. ASCO Power Services Maintenance Programs can be custom tailored to meet your unique requirements.

The maintenance agreement provides more than just an annual maintenance visit. It establishes your partnership with ASCO Power Services. Additional benefits include:

ESSENTIAL MAINTENANCE

- Priority emergency service response.
- Emergency Service Calls at no additional charge.
- Discounts on replacement parts.
- Discounted labor rates for additional services such as standby assistance or additional testing.
- Direct access to OEM repair parts.
- Prompt notification of factory upgrades and new product releases.
- Access to the ASCO Power Services "Emergency Stock" of replacement transfer switches located strategically throughout the U.S.
- Computer generated service reports for all covered equipment.
- Optional Circuit Breaker Preventative Maintenance and/or Infrared Scan.

If you choose to accept our proposal, please complete the Maintenance Selection Form and return.

Pricing established for this agreement has been negotiated for the planned activities to take place 8am-5pm, Monday through Friday.

Circuit breakers, protective devices, and battery replacement and testing are excluded. Replacement circuit breakers, protective devices, and batteries will be supplied at appropriate price discounts. Electrical work required to disconnect, reconnect, jumper, or rework is excluded as is rigging, drayage, storage and handling. Replacement of an ASCO transfer switch is at the option of ASCO Power Services. Other manufacturer's product replacement is expressly excluded, including engine/generator components.

Circuit Breaker testing and Infrared Scan will only be performed if the additional service(s) are selected on the Maintenance Program Selection Form herein.

Thank you for your consideration in making Asco Power Services, Inc. your service partner.

Sincerely,

Manatee Southwest Wwtp

List of Covered Equipment:

Should you find any discrepancies or errors with this list please notify your local account representative prior to the service date so that we may make the appropriate corrections.

Site Address: Manatee Southwest Wwtp, 5160 65Th Street Southwest, Bradenton, FL

Equipment Designation	Catalog Number	Serial Number
	9778582P	8582P

Site Address: County Of Manatee, Board Of County Commissioners, Bradenton, FL

Equipment Designation	Catalog Number	Serial Number
LENA RD WRF	581A20C	5802P
LENA RD WRF	PCS	830776

Site Address: Manatee North, 8500 69Th Street East, Palmetto, FL

Equipment Designation	Catalog Number	Serial Number
PCS	PCS	273247 JK-2
PCS	PCS	JKFL002

Essential Pricing Options:

Terms in Years	Year to Year	Multi-Year
Year 1	\$7,811.94	\$7,811.94
Year 2	\$8,202.54	\$7,811.94
Year 3	\$8,612.66	\$7,811.94
Year 4	\$9,043.30	\$8,202.54
Year 5	\$9,495.46	\$8,612.66

Cost Comparison:

5 years of annual maintenance administered and renewed each year:	<u>\$43,165.90</u>
5 year Maintenance Agreement, if accepted up front and invoiced annually:	<u>\$40,251.02</u>
A multi-year agreement can save your organization at least 6.75 % over 5 years:	<u>\$2,914.88</u>

August 2, 2017

Proposal # 118969
Rev. 1

Nick Wagner
Clerk of The Circuit Court
Manatee County Finance Department
PO Box 1000
Bradenton, FL 34206-1000

Dear Nick:

Continuation of your periodic scheduled maintenance is essential to sustain your Emergency Power Equipment. Your current agreement expired on July 28, 2017. ASCO Power Services is pleased to offer the following maintenance package.

Annual equipment maintenance will be performed by factory trained, field engineers, directly employed by ASCO Power Services, Inc., the factory authorized subsidiary of ASCO Power Technologies, in accordance with the attached maintenance checklist(s) and list of covered equipment. When necessary, maintenance can be scheduled for off-hours and weekends. ASCO Power Services Maintenance Programs can be custom tailored to meet your unique requirements.

The maintenance agreement provides more than just an annual maintenance visit. It establishes your partnership with ASCO Power Services. Additional benefits include:

ESSENTIAL MAINTENANCE

- Priority emergency service response.
- Emergency Service Calls at no additional charge.
- Discounts on replacement parts.
- Discounted labor rates for additional services such as standby assistance or additional testing.
- Direct access to OEM repair parts.
- Prompt notification of factory upgrades and new product releases.
- Access to the ASCO Power Services "Emergency Stock" of replacement transfer switches located strategically throughout the U.S.
- Computer generated service reports for all covered equipment.
- Optional Circuit Breaker Preventative Maintenance and/or Infrared Scan.

If you choose to accept our proposal, please complete the Maintenance Selection Form and return.

Pricing established for this agreement has been negotiated for the planned activities to take place 8am-5pm, Monday through Friday.

Circuit breakers, protective devices, and battery replacement and testing are excluded. Replacement circuit breakers, protective devices, and batteries will be supplied at appropriate price discounts. Electrical work required to disconnect, reconnect, jumper, or rework is excluded as is rigging, drayage, storage and handling. Replacement of an ASCO transfer switch is at the option of ASCO Power Services. Other manufacturer's product replacement is expressly excluded, including engine/generator components.

Circuit Breaker testing and Infrared Scan will only be performed if the additional service(s) are selected on the Maintenance Program Selection Form herein.

Thank you for your consideration in making Asco Power Services, Inc. your service partner.

Sincerely,

Manatee County Lift Station

List of Covered Equipment:

Should you find any discrepancies or errors with this list please notify your local account representative prior to the service date so that we may make the appropriate corrections.

Site Address: Manatee County Lift Station, 2484 53rd Avenue, Bradenton, FL

Equipment Designation	Catalog Number	Serial Number
27-A Master RTU 138	J7ATSA3400N5XC	1431262 RE

Site Address: Manatee County Lift Station, 5005 47th Street West, Bradenton, FL

Equipment Designation	Catalog Number	Serial Number
RTU 119	D7ATSA3150F5XH	654666

Site Address: Manatee LSRTU126, 1710 47th Ave Dr W, Bradenton,

FL Equipment Designation	Catalog Number	Serial Number
RTU 126	J7ATBA3200F5XP	558893

Site Address: Manatee County Lift Station 29A, 1801 55th Avenue West, Bradenton, FL

Equipment Designation	Catalog Number	Serial Number
RTU 129	D7ATSA3150F5XH	629614-001

Site Address: Manatee County RTU147, 9400 17th Avenue Nw, Bradenton, FL

Equipment Designation	Catalog Number	Serial Number
RTU 147	D3ATSA3104FGXP	1194279 RE

Site Address: Manatee County Lift Station, 3534 53rd Avenue West - Winn-Dixie Plaza, Bradenton, FL

Equipment Designation	Catalog Number	Serial Number
RTU 159	D3ATSA3104FGXP	1160162 RE

Site Address: Manatee County Lift Station, 8720 44th Ave West, Bradenton, FL

Equipment Designation	Catalog Number	Serial Number
RTU 203	H7ATSA31200N5	474671RE
RTU 203	H7ATSA31200N5	474671RE

Site Address: Manatee County Lift Station 211, 4629 26th Avenue West, Bradenton, FL

Equipment Designation	Catalog Number	Serial Number
RTU 211	D7ATSA3100F5XP	640927-001

Site Address: Manatee County Lift Station, 9 D, Bradenton, FL

Equipment Designation	Catalog Number	Serial Number
RTU 226	J7ATBA3200N5XM	469290

Site Address: Manatee County Lift Station, 1806 51st Street West, Bradenton, FL

Equipment Designation	Catalog Number	Serial Number
RTU 237	H7ATSB31200N5XC	511872

Site Address: Manatee County Lift Station, 30 AA, Bradenton,

FL Equipment Designation	Catalog Number	Serial Number
RTU 248	J7ATBA3400N5XM	469291

Site Address: Manatee County Lift Station, Prospect & Tallevast - Kinnan School, Bradenton, FL

Equipment Designation	Catalog Number	Serial Number
RTU 299	D3ATSA3104FGXP	1158504 RE

Site Address: Manatee County Lift Station, Samoset, Bradenton, FL

Equipment Designation	Catalog Number	Serial Number
RTU 308	J7ATB3400N5XM	469294

Site Address: Manatee County Lift Station Lodge #14, 7030 85th Street East, Bradenton, FL

Equipment Designation	Catalog Number	Serial Number
RTU 325	D7ATSA3200F5XH	629616

Site Address: Manatee County Lift Station RTU #331, 6729 65th Avenue East, Bradenton, FL

Equipment Designation	Catalog Number	Serial Number
RTU 331	J7ATBA3200F5XP	545415

Site Address: Manatee County Lift Station, 412 43rd Street Blvd. East - Riverdale 1, Bradenton, FL

Equipment Designation	Catalog Number	Serial Number
RTU 332	D7ATSA3200N5XH	823958

Site Address: Manatee County Lift Station, 3831 11th Street East - 30-EE, Bradenton, FL

Equipment Designation	Catalog Number	Serial Number
RTU 333	D3ATSA3200FGXP	1158506 RE

Site Address: Manatee County Lift Station, 509 28th Avenue West, Bradenton, FL

Equipment Designation	Catalog Number	Serial Number
RTU 334	D7ATSA3200F5XH	654664-002 RE

Site Address: Manatee County LSRTU341, 2206 26th Avenue East, Bradenton, FL

Equipment Designation	Catalog Number	Serial Number
RTU 341	D7ATSA3100F5XP	840962 RE

Site Address: Manatee County, 2800 27th Street East, Bradenton, FL

Equipment Designation	Catalog Number	Serial Number
RTU 342	D7ATSA370F5XH	654665

Site Address: Manatee County Lift Station RTU 348, 6718 Pleasant Hill Road, Bradenton, FL

Equipment Designation	Catalog Number	Serial Number
RTU 348	D7ATSA370F5XP	640928

Site Address: Manatee County Lift Station, 7206 52nd Drive East, Bradenton, FL

Equipment Designation	Catalog Number	Serial Number
RTU 349	J7ATBA3200N5XP	558887

Site Address: Manatee County Lift Station RTU350, 711 Mill Run East, Bradenton, FL

Equipment Designation	Catalog Number	Serial Number
RTU 350	J7ATBA3150F5XP	551394

Site Address: Manatee Plantation Rye Road, 206 Rye Road East, Bradenton, FL

Equipment Designation	Catalog Number	Serial Number
RTU 355	J7ATBA3200F5XP	552067

Site Address: Manatee County RTU 356 Tumbleweed, 6735 Tumbleweed Trail, Bradenton, FL TU

Equipment Designation	Catalog Number	Serial Number
RTU 356	J7ATBA3150N5XP	585817

Site Address: Manatee County LSRTU386, 4503 Sabal Key Drive, Bradenton, FL

Equipment Designation	Catalog Number	Serial Number
RTU 386	D7ATSA3150F5XP	840963 RE

Site Address: Manatee County Lift Station, 10035 Waterlefe Avenue, Bradenton, FL

Equipment Designation	Catalog Number	Serial Number
RTU 394	J7ATSA3400N5XH	657192

Site Address: Manatee County Lift Station, 112 63rd Ave East, Bradenton, FL

Equipment Designation	Catalog Number	Serial Number
RTU 408	H7ATSA31200C5	482848RE

Site Address: Manatee County Lift Station 23A, 1313 53rd Avenue West, Bradenton, FL

Equipment Designation	Catalog Number	Serial Number
RTU 410	D7ATSA3100F5XC	629615

Site Address: Manatee County Lift Station RTU #429, 3550 63rd Avenue East, Bradenton, FL

Equipment Designation	Catalog Number	Serial Number
RTU 429	J7ATBA3200F5XP	542243 WE Site

Address: Manatee County Lift Station 21A, 5503 12th Street East, Bradenton, FL

Equipment Designation	Catalog Number	Serial Number
RTU 432	D7ATSA3150F5XH	629614-003

Site Address: Manatee County Lift Station, 902 Whitfield Ave, Bradenton, FL

Equipment Designation	Catalog Number	Serial Number
RTU 434	J7ATBA3200F5XP	542243

Site Address: Manatee County Lift Station, 8341 West Country Club Lane, Bradenton, FL

Equipment Designation	Catalog Number	Serial Number
RTU 454	J4ATSB3260N5XC	551295

Site Address: Manatee LSRTU459, 6200 Country Club Way, Sarasota,

Equipment Designation	FL	Catalog Number	Serial Number
RTU 459		J7ATBA3200F5XP	565060

Site Address: Manatee LS462, 3397 Country Oaks Blvd, Sarasota, FL

Equipment Designation	Catalog Number	Serial Number
RTU 462	J7ATBA3200N5XP	568420

Site Address: Manatee Lift Station Sabal, 5340 33rd Street East, Bradenton, FL

Equipment Designation	Catalog Number	Serial Number
RTU 470	J7ATBA3200N5XP	564091

Site Address: Manatee County Lift Station, 5850 Carriage Drive, Bradenton, FL

Equipment Designation	Catalog Number	Serial Number
RTU 478	J7ATBA3200N5XP	542242

Site Address: Manatee LSRTU482, 8300 Cooper Creek Blvd, Bradenton,

FL Equipment Designation	Catalog Number	Serial Number
RTU 482	J7ATBA3150N5XP	558891

Site Address: Manatee County Lift Station RTU 494, 6310 River Club Road, Bradenton, FL

Equipment Designation	Catalog Number	Serial Number
RTU 494	D7ATSA3100F5XP	640927-002 RE Site

Address: Manatee County Lift Station RTU 495, 6700 Pinehurst Place, Bradenton, FL

Equipment Designation	Catalog Number	Serial Number
RTU 495	D7ATSA3150F5XP	640929 RE

Site Address: Manatee LS 496, 6501 Stone River Road, Bradenton, FL

Equipment Designation	Catalog Number	Serial Number
RTU 496	J7ATBA3150F5XP	585818

Site Address: Plantation Bay, 627 25th Ave Drive East, Ellenton, FL

Equipment Designation	Catalog Number	Serial Number
RTU 514	D7ATSA3150F5XH	571821

Site Address: Manatee County Lift Station, Colony Cove #6, Ellenton, FL

Equipment Designation	Catalog Number	Serial Number
RTU 522	E7ATBA3260N5XC	236100 FP

Site Address: Manatee County Lift Station, River Wilderness #4, Parrish, FL

Equipment Designation	Catalog Number	Serial Number
RTU 532	J7ATBA3400N5XM	469293

Site Address: Manatee County Lift Station, 9218 29th Street East, Ellenton, FL

Equipment Designation	Catalog Number	Serial Number
RTU 542	D7ATSA3200F5XH	654664-2

Site Address: Manatee County Lift Station, 701 39th Street East, Palmetto, FL

Equipment Designation	Catalog Number	Serial Number
RTU 543	D7ATSA3200N5X	657191

Site Address: Manatee County Lift Station RTU#548, 326 47th Street West, Palmetto, FL

Equipment Designation	Catalog Number	Serial Number
RTU 548	J7ATBA3200N5XP	545426

Site Address: Manatee County Lift Station, 2889 16th Avenue - N7A, Bradenton, FL

Equipment Designation	Catalog Number	Serial Number
RTU 554	KCT-AMTF-02005	SGM32B36C

Site Address: Manatee County LSRTU595, 3825 Twin Rivers Trail, Bradenton, FL

Equipment Designation	Catalog Number	Serial Number
RTU 595	D7ATSA3200N5XP	823958-002 RE

Site Address: Manatee County Lift Station, 5628 Lexington Drive - Lexington 1, Bradenton, FL

Equipment Designation	Catalog Number	Serial Number
RTU 597	KCT-AFTF-01505	SGM32B3C2

Site Address: Manatee County Lift Station RTU602, 7035 Honeysuckle Trail, Bradenton,

FL	Equipment Designation	Catalog Number	Serial Number
	RTU 602	J7ATBA3200N5XP	545414

Site Address: Manatee County Lift Station, Lakewood Ranch Re-pump, Bradenton, FL

Equipment Designation	Catalog Number	Serial Number
RTU 603	J7ATBA3200N5XM	469289

Site Address: Manatee LSRTU618, 1004 Brambling Ct, Bradenton,

FL	Equipment Designation	Catalog Number	Serial Number
	RTU 618	J7ATBA3200N5XP	564001

Site Address: Manatee County Lift Station RTU #620, 13324 Adventure Place, Bradenton,

FL	Equipment Designation	Catalog Number	Serial Number
	RTU 620	J7ATBA3200N5XP	542240

Site Address: Manatee County Lift Station University, 8005 Planters Knoll Terrace, Bradenton, FL

Equipment Designation	Catalog Number	Serial Number
RTU 627	D7ATSA3150F5XH	629614-002

Site Address: Manatee Mill Creek, 14310 18th Place East, Bradenton, FL

Equipment Designation	Catalog Number	Serial Number
RTU 642	J7ATBA3150F5XP	564943

Site Address: Manatee LS649, 5265 60th Street E, Bradenton, FL

Equipment Designation	Catalog Number	Serial Number
RTU 649	J7ATBA3230N5XP	568832

Site Address: Manatee County LSRTU660, 7955 Legacy Blvd, Bradenton,

FL	Equipment Designation	Catalog Number	Serial Number
	RTU 660	D7ATSA3200N5XP	823958-003 RE

Site Address: Manatee County LSRTU689, 7699 Arnold Palmer Green, Bradenton,

FL	Equipment Designation	Catalog Number	Serial Number
	RTU 689	D7ATSA3150N5XH	823961

Site Address: Manatee County Lift Station, 4300 Gulf Drive, Holmes Beach, FL

Equipment Designation	Catalog Number	Serial Number
RTU 71	H7ATSB3800N5XC	511871

Site Address: Manatee County Lift Station, 7200 69th Street East - Mills Elementary, Bradenton, FL

Equipment Designation	Catalog Number	Serial Number
RTU 801	KCT-AFTF-01045	SGM32B3XP

Site Address: Manatee County Lift Station, 5323 98th Avenue East , Palmetto, FL

Equipment Designation	Catalog Number	Serial Number
RTU 815	KCT-AMTF-04005	SGM32B3XR

Site Address: Manatee County Lift Station, 11306 78th Street East, Parrish, FL

Equipment Designation	Catalog Number	Serial Number
RTU 824	E7ATBC3260N5XH	367050P

Site Address: Cross Creek Community Development Dist, 12408 Larch Mere Lane, Parrish, FL

Equipment Designation	Catalog Number	Serial Number
RTU 837	E7ATBA3260N5F	416064 FP

Site Address: Manatee County Lift Station, 6365 Bobby Jones Court, Palmetto, FL

Equipment Designation	Catalog Number	Serial Number
RTU-583	KCT-AMTF-150S	SGM32B36D

Essential Pricing Options:

Terms in Years	Year to Year	Multi-Year
Year 1	\$18,782.44	\$18,782.44
Year 2	\$19,721.56	\$18,782.44
Year 3	\$20,707.64	\$18,782.44
Year 4	\$21,743.02	\$19,721.56
Year 5	\$22,830.17	\$20,707.64

Cost Comparison:

5 years of annual maintenance administered and renewed each year:	<u>\$103,784.84</u>
5 year Maintenance Agreement, if accepted up front and invoiced annually:	<u>\$96,776.52</u>
A multi-year agreement can save your organization at least 6.75 % over 5 years:	<u>\$7,008.32</u>