

MANATEE COUNTY GOVERNMENT  
**SOLE SOURCE INTENT TO AWARD**

<b>SUBJECT</b>	Poly Pig Pipe Cleaning Services for Force Mains	<b>DATE POSTED</b>	MC <u>X SE 10/16/15</u>
<b>PURCHASING REPRESENTATIVE</b>	Chris Daley, CPPO, CPPB 941-749-3048	<b>DATE CONTRACT SHALL BE AWARDED</b>	5 Business Days After Electronic Posting
<b>DEPARTMENT</b>	Utilities/ Sewer Collections	<b>CONSEQUENCES IF DEFERRED</b>	Inability to operate sludge holding tanks
<b>SOLICITATION</b>	Sole Source request for Task #20152907CD	<b>AUTHORIZED BY DATE</b>	 Dennis Wallace October _____, 2015

**NOTICE OF INTENT TO AWARD**

Notice of Intent to Award Sole Source procurement for poly pig pipe cleaning services of sewer force mains, on an as required basis, with Professional Piping Services, Inc. of Wesley Chapel, FL for an estimated three year contract amount of \$225,000.00.

**ENABLING/REGULATING AUTHORITY**

Federal/State law(s), administrative ruling(s), Manatee County Comp Plan/Land Development Code, ordinances, resolutions, policy.

Manatee County Code of Laws, Sections 2-26-40 & 2-26-45

**BACKGROUND/DISCUSSION**

- ▶ The Utilities Department's Sewer Collections section has a need for pipe cleaning services of the County's sewer force mains, on an as needed basis, to clean and restore maximum force main flow capacity.
- ▶ Professional Piping Services, Inc. is the only know company in Florida that possess the poly pig launching and retrieval equipment, with trained and experienced supervision and technicians, and the electronic tracking and tracing instrumentation necessary to provide these services.
- ▶ The establishment of a three year agreement locks in the prices for the service rates of the various size pipes that the Sewer Collections section may require, and saves staff time when services are needed.
- ▶ Funding for these services are provided from monies budgeted in the Utilities Fund, specifically 4010010400- Water/Sewer-WW Collections.

If a vendor believes this item is not a noncompetitive procurement, Manatee County Purchasing Division requires prospective vendors provide information regarding their ability to supply the commodity or contractual services described prior to the date indicated for "date contract shall be awarded".

<b>ATTACHMENTS</b> (List in order of attached)	<ul style="list-style-type: none"> <li>• Sole Source Procurement Request Form</li> </ul>	<b>FUNDING SOURCE</b> (Acct Number & Name)	<input checked="" type="checkbox"/> Funds Verified <input type="checkbox"/> Insufficient Funds
<b>COST</b>	\$225,000.00 (estimated over 3 years)	<b>AMT/FREQ OF RECURRING COSTS</b> (Attach Fiscal Impact Statement)	None



## Sole Source or Noncompetitive Procurement Request

Department: Utilities / Sewer Collections Contact: William H. Elmore Ext: 5010

Purchase Request (PR) Number: R061882 Date: 9/10/2015

Description: (Explain request in detail) Progressive poly pig procedure to clean and restore maximum force main capacity flow.

Vendor: Professional Piping Services, Inc Phone: 813-994-0032 Cost: \$75,000.00 (Based on FY 14/15)  
~~\$100,000.00/Annual~~

**PART I – SOLE SOURCE PROCUREMENT** (*Sole source procurement* is defined as a situation where commodities or services are available only from a single source.)

1. Are these goods or services available only from one single source?  Yes  No

To our knowledge and through the Purchasing quote process, Professional Piping Services is the only company in Florida that has the trained and experienced supervision and technicians to perform these services. They are the only company with the specialized tooling, equipment, vehicles, poly pig launching and retrieval devices, and inline electronic tracking and tracing instrumentation necessary to provide the services.

2. Explain why the product/service being requested is the only product/service that can meet your needs and why are alternatives unacceptable? Be specific regarding specifications, features, capability, compatibility, etc.

This service requires a licensed contractor with unique and specialized equipment, tooling and product usage training for company personnel.

3. Why is this vendor the only source from which to make this purchase? Describe efforts made to verify this information. Attach documentation (sole source letter) from vendor.

Through the Purchasing quote process, several companies in different states were contacted, but they only sell the equipment, they do not perform the services needed.

**4. Explain the consequence to the County or its taxpayers, including a dollar amount of the financial impact, if the sole source procurement is not approved.**

If we are unable to use this company, force mains will fail causing sewers to overflow into the waterways. This would in turn cause a financial burden on our taxpayers to pay for the cleanup. The health hazards to the Manatee County community alone would be astronomical.

**NOTE:** In any case where the County seeks to purchase from a sole source materials for the construction, modification, alteration or repair of any county-owned facility, the Board of County Commission must first make the written findings required by Florida Statutes, Section 255.04.

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**PART II – NONCOMPETITIVE PROCUREMENT** (*Noncompetitive procurement* is defined as the acquisition of goods or services from a unique source or provider based upon particular skills and expertise (Ex. Standardization, warranty, compatibility) though other competitive sources may be available, or upon a determination that the likely, non-speculative cost of competitive purchasing would exceed any potential savings and benefit to the County.)

- 1. Explain why the product/service being requested is the only product/service that can meet your needs and why alternatives are unacceptable? Be specific regarding specifications, features, capability, compatibility, etc.**

Professional Piping Services is the only company of its kind in Florida. They are the only company able to successfully work on our systems.

- 2. Explain the advantages of this non-competitive procurement on the basis that only one practical source exists. Describe the efforts made to verify this information. Attach documentation (manufacturer's or distributorships letter).**

We have contacted other contractors in and around Florida, and they also use Professional Piping Services, since they are the only company that still performs this specialized type of work.

- 3. Will this purchase obligate us to a particular vendor for future purchases, either in terms of maintenance or compatibility should the need arise to purchase a 'like' item in the future?**

At this time, there is no other vendor able to perform this specialized type of work.

- 4. Describe your efforts to obtain the best price from the vendor and provide any documentation to substantiate your findings. Give the result of the initial offer v. the final offer.**

The vendor's price is a set price per linear foot. Depending on the amount of projects, savings can be achieved by reviewing project set up, transportation and the total linear feet.

- 5. Would you prefer Purchasing to contact vendor for best price?  Yes  No**

6. Explain the consequence to the County or its taxpayers, including a dollar amount of the financial impact, if the noncompetitive procurement is not approved.

Due to the delay in contracting Professional Piping Service on a recent project, we had to utilize another company to pump and haul away the overflowing sewage at a cost of \$24,605.01, before we could have Professional Piping Services properly poly pig the force main for an almost equal amount of \$28,128.00. We also had to utilize Manatee County personnel to assist on the project.

It is the intent of the Sewer Collections Section to set up a yearly preventive maintenance schedule with Professional Piping Services to service force mains with a high volume of waste material and solids.

I hereby request that a Sole Source or Noncompetitive request be approved for the procurement of the above statement of work, material, equipment, commodity, or service.

  
Division Manager's Signature  
(up to \$5,000)

Robert Shankle  
Print Name

9/30/15  
Date

  
Department Director's Signature

H.A. NIFONG  
Print Name

10/1/15  
Date

**FOR PURCHASING DIVISION USE:**

Sole Source:

**Posting:** Categories Three through Five require an electronic posting for a minimum of five business days.  
**Reports:** Categories One through Three reported quarterly to FMD and County Administrator.

Noncompetitive:

**Posting:** Categories Four and Five require an electronic posting for a minimum of five business days. BCC approval is required for Categories Four and Five.  
**Reports:** Categories One through Three reported quarterly to Board of County Commissioners, County Administrator, County Attorney's Office and FMD.

Reviewed and Approved by:

Buyer Name / Date



**PROFESSIONAL PIPING SERVICES, INC.**

*The Piping System Cleaning Specialists*

Certified Underground Utility Contractor

License No. CU-C055717

Professional Piping Services has been continuously in the exclusive business of cleaning piping systems using the poly pig procedure since 1985 here in Florida. In these ensuing 29 years we have successfully cleaned millions of feet of malfunctioning piping of all sizes, lengths, types and usage.

To our knowledge we are the only company that has trained and experienced supervision and technicians, (some of our staff has been with the company for 29 years). To safely and properly rehabilitate existing and in-service piping systems. We are the only company with the specialized tooling, equipment, vehicles, poly pig launching and retrieval devices and inline electronic tracking and tracing instrumentation necessary to provide our services.

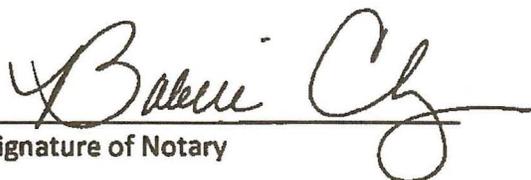
Attested to By:



Roger M Cimborra, Sr.  
General Manager

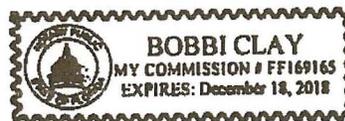
Sworn to and subscribed before me this 10 day of September, 2015

Personally known  or produced identification \_\_\_\_\_



Signature of Notary

My Commission Expires: 12-18-18



Maintenance & Repair, Pipeline (Poly Pig Cleaning)

ATTACHMENT TO BLANKET PURCHASE ORDER # P1500138

VALID FOR THE PERIOD OF 10/16/14 THRU 10/15/2015

Item #	Pipe Descriptions	UOM	500 LF or less	2,500 LF or less	5,000 LF or less	10,000 LF or less	20,000 LF or less	20,001 LF or more
1	1 1/2" or 2" diameter	each	\$ 9.10	\$ 2.67	\$ 2.67	\$ 1.85	\$ 1.85	\$ 1.52
2	3" diameter	each	\$ 10.14	\$ 2.67	\$ 2.67	\$ 1.85	\$ 1.85	\$ 1.52
3	4" diameter	each	\$ 10.26	\$ 3.94	\$ 3.94	\$ 3.63	\$ 3.63	\$ 3.00
4	6" diameter	each	\$ 11.48	\$ 4.01	\$ 4.01	\$ 3.78	\$ 3.78	\$ 3.60
5	8" diameter	each	\$ 12.16	\$ 4.09	\$ 4.09	\$ 3.87	\$ 3.87	\$ 3.60
6	10" diameter	each	\$ 13.41	\$ 4.44	\$ 4.44	\$ 3.99	\$ 3.99	\$ 3.60
7	12" diameter	each	\$ 14.06	\$ 4.78	\$ 4.78	\$ 4.00	\$ 2.31	\$ 2.31
8	18" diameter	each	\$ 15.41	\$ 5.21	\$ 5.21	\$ 4.50	\$ 3.99	\$ 3.99
9	20" diameter	each	\$ 16.66	\$ 5.75	\$ 5.75	\$ 5.00	\$ 4.59	\$ 4.59
10	24" diameter	each	\$ 20.34	\$ 6.50	\$ 6.50	\$ 4.50	\$ 3.99	\$ 3.99
11	30" diameter	each	\$ 26.58	\$ 7.80	\$ 7.80	\$ 5.70	\$ 4.89	\$ 4.89
12	36" diameter	each	\$ 30.46	\$ 9.54	\$ 9.54	\$ 7.64	\$ 5.21	\$ 5.21
13	48" diameter	each	\$ 42.40	\$ 11.16	\$ 11.16	\$ 9.48	\$ 7.64	\$ 7.64
14	60" diameter	each	\$ 50.50	\$ 17.40	\$ 17.40	\$ 15.23	\$ 13.85	\$ 13.85

**TERMS:**

1. Quoted pricing is good for 3 years, provided the County offers the contract for 3 years plus two optional years.

OR

2. Quoted pricing is good for one year.