

MANATEE COUNTY GOVERNMENT
INTENT TO AWARD

ITQ NO. / TITLE	20-R074220GE / Mold and Water Damage Remediation Services	DATE POSTED	BCC _____	MCC _____ MBC _____
PROCUREMENT REPRESENTATIVE	George Earnest, CPPB	PROJECTED AWARD DATE	July 15, 2020	
DEPARTMENT / DIVISION	Property Management	AUTHORIZED BY	Jacob Erickson, MBA, CPPO Interim Procurement Official	

NOTICE OF INTENT TO AWARD

The Manatee County Procurement Division provides notice of its intent to award a contract to the following firms: 1) Hydradry, Inc.; 2) Unlimited Restoration, Inc.; 3) Above & Beyond Property Restoration LLC; and 4) CBNJR, Inc. DBA Expert Water Removal for the provision of mold and water damage remediation services on an “as needed” basis.

ENABLING/REGULATING AUTHORITY

Manatee County Procurement Ordinance, Sec 2-26.

BACKGROUND/DISCUSSION

The Manatee County Property Management Department is responsible for maintaining County facilities. In order to have available at least four contractors to restore buildings damaged by mold and/or water required a competitive solicitation.

The solicitation was advertised on May 12, 2020 on the Manatee County website. It was also provided to the Manatee County Chamber of Commerce and the Manasota Black Chamber of Commerce for release to their members. Responses were received from the following firms:

1. Above & Beyond Property Restoration LLC / Bradenton, FL
2. American Technologies, Inc. / Anaheim, CA
3. Belfor USA Group, Inc. / Birmingham, MI
4. CAT5 Restoration / Bradenton, FL
5. Cross Environmental Services, Inc. / Crystal Springs, FL
6. Environmental Holdings Group, LLC / Tampa, FL
7. CBNJR, Inc. DBA Expert Water Removal / Bradenton, FL
8. Hydradry, Inc. / Tampa, FL
9. Ritson & Associates, LLC DBA Phoenix Services / Valrico, FL
10. Royal Plus, Inc. / Snow Hill, MD
11. Simpson Environmental Services, LLC / Dade City, FL
12. United Restoration of FL, LLC / Pompano Beach, FL
13. Unlimited Restoration, Inc. / Orlando, FL
14. Reynolds Ventures, Inc DBA Wrightway Emergency Services / Nokomis, FL

The following firm was deemed non-responsive: Belfor USA Group, Inc.

EVALUATION RESULTS SUMMARY:

Hydradry, Inc.; Unlimited Restoration, Inc.; Above & Beyond Property Restoration LLC; and CBNJR, Inc. DBA Expert Water Removal have been determined to be the responsive and responsible bidders with the lowest Total Quote Prices. A quote tabulation of the results is attached to this Notice of Intent to Award.

The Procurement Division and the Property Management Department recommend a multiple award to the following firms: 1) Hydradry, Inc.; 2) Unlimited Restoration, Inc.; 3) Above & Beyond Property Restoration LLC; and 4) CBNJR, Inc. DBA Expert Water Removal.

ATTACHMENTS (List in order of attached)	ITQ Quote Tabulation	NAME OF FUNDING SOURCE	Various / Blanket Purchase Orders
ESTIMATED COST	\$2,695.00/Event	FUNDS VERIFIED	Yes

QUOTE TABULATION
ITQ 20-R074220GE, MOLD AND WATER DAMAGE REMEDIATION SERVICES

Rank	QUOTE TABULATION SUMMARY	
3	Above and Beyond Property Restoration – Bradenton, FL	\$ 3,444.60
6	American Technologies, Inc. – Anaheim, CA	\$ 4,178.60
	BELFOR USA Group, Inc. – Birmingham, MI	Non-responsive due to nonconforming quote form and six exceptions to the solicitation’s requirements.
12	CAT 5 Restoration – Bradenton, FL	\$ 4,942.00
9	Cross Environmental Services, Inc. – Crystal Springs, FL	\$ 4,290.00
13	Environmental Holdings Group, LLC – Tampa, FL	\$ 6,991.45
4	Expert Water Removal – Bradenton, FL	\$ 3,607.00
1	Hydradry, Inc. – Tampa, FL	\$ 2,695.00
10	Phoenix Services – Valrico, FL	\$ 4,433.25
7	Royal Plus, Inc. – Snow Hill, MD	\$ 4,188.00
11	Simpson Environmental Services, LLC – Dade City, FL	\$ 4,835.00
8	United Restoration of FL, LLC – Pompano Beach, FL	\$ 4,255.00
2	Unlimited Restoration, Inc. – Orlando, FL	\$ 3,354.00
5	Wrightway Emergency Services – Nokomis, FL	\$ 4,097.80

Responses			Above and Beyond Property Restoration - Bradenton, FL		American Technologies, Inc. – Anaheim, CA		CAT 5 Restoration – Bradenton, FL		Cross Environmental Services, Inc. – Crystal Springs, FL	
ITEM NO.	DESCRIPTION	QUANTITY MULTIPLIER	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE
1	Non-emergency Labor, per man, per hour.	Estimated X 40 =	\$ 35.00	\$ 1,400.00	\$ 32.90	\$ 1,316.00	\$ 50.00	\$ 2,000.00	\$ 42.00	\$ 1,680.00
2	Emergency Labor, per man, per hour.	Estimated X 40 =	\$ 40.00	\$ 1,600.00	\$ 49.89	\$ 1,995.60	\$ 55.00	\$ 2,200.00	\$ 50.00	\$ 2,000.00
3	Water Extraction, Sq Ft.	Estimated X 100 =	\$ 0.30	\$ 30.00	\$ 0.48	\$ 48.00	\$ 0.23	\$ 23.00	\$ 1.00	\$ 100.00
4	Germicide/Mildewcide Application (EPA registered), Sq Ft.	Estimated X 100 =	\$ 0.15	\$ 15.00	\$ 0.24	\$ 24.00	\$ 0.24	\$ 24.00	\$ 1.00	\$ 100.00
5	Dehumidifying Equipment (AHAM rated at 110- 160 pints per day), priced per unit/per day, each.	Estimated X 5 =	\$ 60.00	\$ 300.00	\$ 125.00	\$ 625.00	\$ 125.00	\$ 625.00	\$ 40.00	\$ 200.00
6	Air-Moving Equipment, priced per unit/per day, each.	Estimated X 5 =	\$ 18.50	\$ 92.50	\$ 32.00	\$ 160.00	\$ 32.00	\$ 160.00	\$ 40.00	\$ 200.00
7	Building supplies, debris disposal and miscellaneous materials at cost plus markup (not to exceed 10%).	X \$100 =	7%	\$ 7.00	10%	\$ 10.00	10%	\$ 10.00	10%	\$ 10.00
TOTAL QUOTE PRICE FOR AWARD PURPOSES:			\$3,444.60		\$ 4,178.60		\$ 4,942.00		\$ 4,290.00	

Responses			Environmental Holdings Group, LLC – Tampa, FL		Expert Water Removal – Bradenton, FL		Hydradry, Inc. – Tampa, FL		Phoenix Services – Valrico, FL	
ITEM NO.	DESCRIPTION	QUANTITY MULTIPLIER	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE
1	Non-emergency Labor, per man, per hour.	Estimated X 40 =	\$ 41.75	\$ 1,670.00	\$ 39.00	\$ 1,560.00	\$ 21.00	\$ 840.00	\$ 36.75	\$ 1,470.00
2	Emergency Labor, per man, per hour.	Estimated X 40 =	\$ 50.38	\$ 2,015.20	\$ 39.00	\$ 1,560.00	\$ 35.00	\$ 1,400.00	\$ 55.00	\$ 2,200.00
3	Water Extraction, Sq Ft.	Estimated X 100 =	\$ 12.50	\$ 1,250.00	\$ 0.32	\$ 32.00	\$ 0.40	\$ 40.00	\$ 0.23	\$ 23.00
4	Germicide/Mildewcide Application (EPA registered), Sq Ft.	Estimated X 100 =	\$ 5.00	\$ 500.00	\$ 0.15	\$ 15.00	\$ 0.15	\$ 15.00	\$ 0.24	\$ 24.00
5	Dehumidifying Equipment (AHAM rated at 110-160 pints per day), priced per unit/per day, each.	Estimated X 5 =	\$ 93.75	\$ 468.75	\$ 68.00	\$ 340.00	\$ 60.00	\$ 300.00	\$ 115.00	\$ 575.00
6	Air-Moving Equipment, priced per unit/per day, each.	Estimated X 5 =	\$ 375.00	\$ 187.50	\$ 18.00	\$ 90.00	\$ 18.00	\$ 90.00	\$ 26.75	\$ 133.75
7	Building supplies, debris disposal and miscellaneous materials at cost plus markup (not to exceed 10%).	X \$100 =	10%	\$ 10.00	10%	\$ 10.00	10%	\$ 10.00	7.5%	\$ 7.50
TOTAL QUOTE PRICE FOR AWARD PURPOSES:			\$ 6,991.45		\$ 3,607.00		\$ 2,695.00		\$ 4,433.25	

Responses			Royal Plus, Inc. – Snow Hill, MD		Simpson Environmental Services, LLC – Dade City, FL		United Restoration of FL, LLC- Pompano Beach, FL		Unlimited Restoration, Inc. – Orlando, FL	
ITEM NO.	DESCRIPTION	QUANTITY MULTIPLIER	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE
1	Non-emergency Labor, per man, per hour.	Estimated X 40 =	\$ 40.00	\$ 1,600.00	\$ 45.00	\$ 1,800.00	\$ 39.00	\$ 1,560.00	\$ 35.25	\$ 1,410.00
2	Emergency Labor, per man, per hour.	Estimated X 40 =	\$ 50.00	\$ 2,000.00	\$ 50.00	\$ 2,000.00	\$ 53.00	\$ 2,120.00	\$ 35.25	\$ 1,410.00
3	Water Extraction, Sq Ft.	Estimated X 100 =	\$ 0.23	\$ 23.00	\$ 1.25	\$ 125.00	\$ 0.45	\$ 45.00	\$ 0.24	\$ 24.00
4	Germicide/Mildewcide Application (EPA registered), Sq Ft.	Estimated X 100 =	\$ 0.25	\$ 25.00	\$ 1.25	\$ 125.00	\$ 0.25	\$ 25.00	\$ 0.25	\$ 25.00
5	Dehumidifying Equipment (AHAM rated at 110- 160 pints per day), priced per unit/per day, each.	Estimated X 5 =	\$ 100.00	\$ 500.00	\$ 95.00	\$ 475.00	\$ 79.00	\$ 395.00	\$ 75.00	\$ 375.00
6	Air-Moving Equipment, priced per unit/per day, each.	Estimated X 5 =	\$ 26.00	\$ 130.00	\$ 60.00	\$ 300.00	\$ 20.00	\$ 100.00	\$ 20.00	\$ 100.00
7	Building supplies, debris disposal and miscellaneous materials at cost plus markup (not to exceed 10%).	X \$100 =	10%	\$ 10.00	10%	\$ 10.00	10%	\$ 10.00	10%	\$ 10.00
TOTAL QUOTE PRICE FOR AWARD PURPOSES:			\$ 4,188.00		\$ 4,835.00		\$ 4,255.00		\$ 3,354.00	

Responses			Wrightway Emergency Services – Nokomis, FL	
ITEM NO.	DESCRIPTION	QUANTITY MULTIPLIER	UNIT PRICE	EXTENDED PRICE
1	Non-emergency Labor, per man, per hour.	Estimated X 40 =	\$ 35.75	\$ 1,430.00
2	Emergency Labor, per man, per hour.	Estimated X 40 =	\$ 53.67	\$ 2,146.80
3	Water Extraction, Sq Ft.	Estimated X 100 =	\$ 0.34	\$ 34.00
4	Germicide/Mildewcide Application (EPA registered), Sq Ft.	Estimated X 100 =	\$ 0.00	\$ 0.00
5	Dehumidifying Equipment (AHAM rated at 110-160 pints per day), priced per unit/per day, each.	Estimated X 5 =	\$ 78.40	\$ 392.00
6	Air-Moving Equipment, priced per unit/per day, each.	Estimated X 5 =	\$ 18.00	\$ 90.00
7	Building supplies, debris disposal and miscellaneous materials at cost plus markup (not to exceed 10%).	X \$100 =	5%	\$ 5.00
TOTAL QUOTE PRICE FOR AWARD PURPOSES:			\$ 4,097.80	