

MANATEE COUNTY GOVERNMENT

INTENT TO AWARD

IFB NO. / TITLE	25-R086424DJ, Generator and Pump Preventative Maintenance and Repair	DATE POSTED	MC _____	DS _____
PROCUREMENT REPRESENTATIVE	Dave Janney, Procurement Agent III	PROJECTED AWARD DATE	June 17, 2025	
DEPARTMENT/DIVISION	Utilities Department	AUTHORIZED BY DATE	Jacob Erickson, Purchasing Official	

NOTICE OF INTENT TO AWARD

The Manatee County Procurement Division provides notice of its intent to award a contract with CJ's Sales and Service of Ocala, Inc. for the provision of Generator and Pump Preventative Maintenance and Repair.

ENABLING/REGULATING AUTHORITY

Manatee County Procurement Ordinance, Sec 2-26.

BACKGROUND/EVALUATION

Perform preventative maintenance and repair to generators and pumps throughout Manatee County.

The solicitation was advertised on March 4, 2025, on the Manatee County website and DemandStar. It was also provided to the Manatee County Chamber of Commerce, the Manasota Black Chamber of Commerce, Gulf Coast Builders Exchange and Gulf Coast Latin Chamber of Commerce for release to their members and in. Responses were received from the following firms:

- | | |
|---|--|
| 1. Accurate Power and Technology, Inc., Eustis, FL | 4. Ring Power Corporation, St. Augustine, FL |
| 2. CJ's Sales and Service of Ocala, Inc., Ocala, FL | 5. TAW Power Systems, Inc. Greenville, SC |
| 3. Nixon Power Service, LLC, Brentwood, TN | |

The following firms were deemed non-responsive/non-responsible: None

EVALUATION SUMMARY:

CJ's Sales and Service of Ocala, Inc. was the lowest responsible, responsive bidder(s). A bid tabulation of the results is attached to this Notice of Intent to Award.

RECOMMENDATION

The Procurement Division and the Utilities Department recommend award to CJ's Sales and Service of Ocala, Inc.

ATTACHMENTS (List in order of attached)	Bid Tabulation	COST	Estimated Annual Expenditure \$250,000
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TAB SHEET 25-R086424DJ GENERATOR AND PUMP PREVENTATIVE MAINTENANCE AND				Accurate Power					CJ's					Itegrated Power Service					Nixon Power					Ring Power				
Bidders must provide prices for each available line item on each tab for their bid to be considered responsive.																												
Note: Quantities listed are estimates only and in no way a guarantee of actual quantities.																												
ITEM #	DESCRIPTION	ESTIMATED QUANTITIES FOR BID PURPOSES ONLY	U/M	COST PER YEAR *Quarterly Inspections Performed 3 Times Annually	Extended Price for Quarterly Inspections	ANNUAL SERVICE	Extended Price for Annual Service	4 HOUR LOAD BANK *Pricing not used as part of the award.	COST PER YEAR *Quarterly Inspections Performed 3 Times Annually	Extended Price for Quarterly Inspections	ANNUAL SERVICE	Extended Price for Annual Service	4 HOUR LOAD BANK *Pricing not used as part of the award.	COST PER YEAR *Quarterly Inspections Performed 3 Times Annually	Extended Price for Quarterly Inspections	ANNUAL SERVICE	Extended Price for Annual Service	4 HOUR LOAD BANK *Pricing not used as part of the award.	COST PER YEAR *Quarterly Inspections Performed 3 Times Annually	Extended Price for Quarterly Inspections	ANNUAL SERVICE	Extended Price for Annual Service	4 HOUR LOAD BANK *Pricing not used as part of the award.	COST PER YEAR *Quarterly Inspections Performed 3 Times Annually	Extended Price for Quarterly Inspections	ANNUAL SERVICE	Extended Price for Annual Service	4 HOUR LOAD BANK *Pricing not used as part of the award.
SUBTOTAL					\$85,401.00		\$135,049.25	\$20,690.00		\$57,750.00		\$67,436.00	\$30,663.00		\$157,500.00		\$167,800.00	\$109,200.00		\$115,425.00		\$150,050.00	\$46,150.00		\$264,600.00		\$213,505.76	\$63,579.69
L PRICE FOR QUARTERLY INSPECTIONS AND ANNUAL SE					\$220,450.25					\$125,186.00					\$325,300.00					\$265,475.00					\$478,105.76			

Item #	Description	Price
*Pricing not used as part of the award.		
37	Labor (Hourly Rate)	\$120.00
38	After Hours (Hourly Rate)	\$160.00
39	Travel Reimbursement (Per Mile)	\$3.00
40	Parts (Markup %)	18%

Item #	Description	Price
*Pricing not used as part of the award.		
37	Labor (Hourly Rate)	\$125.00
38	After Hours (Hourly Rate)	\$175.00
39	Travel Reimbursement (Per Mile)	\$2.75
40	Parts (Markup %)	20%

Item #	Description	Price
*Pricing not used as part of the award.		
37	Labor (Hourly Rate)	\$160.00
38	After Hours (Hourly Rate)	\$240 \$320
39	Travel Reimbursement (Per Mile)	\$0.00
40	Parts (Markup %)	10%

Item #	Description	Price
*Pricing not used as part of the award.		
37	Labor (Hourly Rate)	\$150.00
38	After Hours (Hourly Rate)	\$225.00
39	Travel Reimbursement (Per Mile)	\$2.50
40	Parts (Markup %)	20%

Item #	Description	Price
*Pricing not used as part of the award.		
37	Labor (Hourly Rate)	\$163.00
38	After Hours (Hourly Rate)	\$245.00
39	Travel Reimbursement (Per Mile)	\$3.50
40	Parts (Markup %)	10%

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1	15 KW	1	EA	\$447.00	\$447.00	\$526.05	\$526.05	\$475.00	\$330.00	\$330.00	\$215.00	\$215.00	\$465.00	\$900.00	\$900.00	\$840.00	\$840.00	\$2,500.00	\$600.00	\$600.00	\$500.00	\$500.00	\$600.00	\$1,512.00	\$1,512.00	\$765.18	\$765.18	\$994.88											
2	20 KW	3	EA	\$447.00	\$1,341.00	\$526.05	\$1,578.15	\$475.00	\$330.00	\$990.00	\$215.00	\$645.00	\$470.00	\$900.00	\$2,700.00	\$840.00	\$2,520.00	\$2,500.00	\$600.00	\$1,800.00	\$500.00	\$1,500.00	\$600.00	\$1,512.00	\$4,536.00	\$765.18	\$2,295.54	\$994.88											
3	25 KW	12	EA	\$447.00	\$5,364.00	\$526.05	\$6,312.60	\$475.00	\$330.00	\$3,960.00	\$215.00	\$2,580.00	\$475.00	\$900.00	\$10,800.00	\$840.00	\$10,080.00	\$2,500.00	\$600.00	\$7,200.00	\$500.00	\$6,000.00	\$600.00	\$1,512.00	\$18,144.00	\$765.18	\$9,182.16	\$994.88											
4	27 KW	1	EA	\$447.00	\$447.00	\$526.05	\$526.05	\$475.00	\$330.00	\$330.00	\$230.00	\$230.00	\$477.00	\$900.00	\$900.00	\$840.00	\$840.00	\$2,500.00	\$600.00	\$600.00	\$500.00	\$500.00	\$600.00	\$1,512.00	\$1,512.00	\$765.27	\$765.27	\$1,035.23											
5	30 KW	7	EA	\$447.00	\$3,129.00	\$526.05	\$3,682.35	\$475.00	\$330.00	\$2,310.00	\$230.00	\$1,610.00	\$480.00	\$900.00	\$6,300.00	\$840.00	\$5,880.00	\$2,500.00	\$600.00	\$4,200.00	\$500.00	\$3,500.00	\$600.00	\$1,512.00	\$10,584.00	\$765.27	\$5,356.89	\$1,035.23											
6	35 KW	3	EA	\$447.00	\$1,341.00	\$526.05	\$1,578.15	\$475.00	\$330.00	\$990.00	\$230.00	\$690.00	\$485.00	\$900.00	\$2,700.00	\$840.00	\$2,520.00	\$2,500.00	\$600.00	\$1,800.00	\$500.00	\$1,500.00	\$600.00	\$1,512.00	\$4,536.00	\$765.27	\$2,295.81	\$1,035.23											
7	40 KW	6	EA	\$447.00	\$2,682.00	\$526.05	\$3,156.30	\$475.00	\$330.00	\$1,980.00	\$230.00	\$1,380.00	\$490.00	\$900.00	\$5,400.00	\$840.00	\$5,040.00	\$2,500.00	\$600.00	\$3,600.00	\$500.00	\$3,000.00	\$600.00	\$1,512.00	\$9,072.00	\$765.27	\$4,591.62	\$1,035.23											
8	50 KW	5	EA	\$447.00	\$2,235.00	\$526.05	\$2,630.25	\$475.00	\$330.00	\$1,650.00	\$230.00	\$1,150.00	\$500.00	\$900.00	\$4,500.00	\$840.00	\$4,200.00	\$2,500.00	\$600.00	\$3,000.00	\$600.00	\$3,000.00	\$600.00	\$1,512.00	\$7,560.00	\$765.27	\$3,826.35	\$1,035.23											
9	60 KW	20	EA	\$447.00	\$8,940.00	\$546.40	\$10,928.00	\$475.00	\$330.00	\$6,600.00	\$280.00	\$5,600.00	\$510.00	\$900.00	\$18,000.00	\$840.00	\$16,800.00	\$2,500.00	\$600.00	\$12,000.00	\$650.00	\$13,000.00	\$700.00	\$1,512.00	\$30,240.00	\$839.12	\$16,782.40	\$1,115.94											
10	65 KW	3	EA	\$447.00	\$1,341.00	\$546.40	\$1,639.20	\$475.00	\$330.00	\$990.00	\$280.00	\$840.00	\$515.00	\$900.00	\$2,700.00	\$840.00	\$2,520.00	\$2,500.00	\$600.00	\$1,800.00	\$650.00	\$1,950.00	\$700.00	\$1,512.00	\$4,536.00	\$839.12	\$2,517.36	\$1,115.94											
11	70 KW	2	EA	\$447.00	\$894.00	\$546.40	\$1,092.80	\$475.00	\$330.00	\$660.00	\$280.00	\$560.00	\$520.00	\$900.00	\$1,800.00	\$840.00	\$1,680.00	\$2,500.00	\$600.00	\$1,200.00	\$650.00	\$1,300.00	\$700.00	\$1,512.00	\$3,024.00	\$839.12	\$1,678.24	\$1,115.94											
12	78 KW	2	EA	\$447.00	\$894.00	\$546.40	\$1,092.80	\$475.00	\$330.00	\$660.00	\$280.00	\$560.00	\$528.00	\$900.00	\$1,800.00	\$840.00	\$1,680.00	\$2,500.00	\$600.00	\$1,200.00	\$650.00	\$1,300.00	\$700.00	\$1,512.00	\$3,024.00	\$839.12	\$1,678.24	\$1,115.94											
13	80 KW	23	EA	\$447.00	\$10,281.00	\$546.40	\$12,567.20	\$475.00	\$330.00	\$7,590.00	\$280.00	\$6,440.00	\$530.00	\$900.00	\$20,700.00	\$840.00	\$19,320.00	\$2,500.00	\$600.00	\$13,800.00	\$650.00	\$14,950.00	\$700.00	\$1,512.00	\$34,776.00	\$839.12	\$19,299.76	\$1,115.94											
14	100 KW	11	EA	\$447.00	\$4,917.00	\$607.45	\$6,681.95	\$475.00	\$330.00	\$3,630.00	\$280.00	\$3,080.00	\$550.00	\$900.00	\$9,900.00	\$840.00	\$9,240.00	\$2,500.00	\$600.00	\$6,600.00	\$650.00	\$7,150.00	\$700.00	\$1,512.00	\$16,632.00	\$839.12	\$9,230.32	\$1,115.94											
15	125 KW	17	EA	\$447.00	\$7,599.00	\$607.45	\$10,326.65	\$595.00	\$330.00	\$5,610.00	\$360.00	\$6,120.00	\$575.00	\$900.00	\$15,300.00	\$840.00	\$14,280.00	\$2,500.00	\$675.00	\$11,475.00	\$700.00	\$11,900.00	\$800.00	\$1,512.00	\$25,704.00	\$906.63	\$15,412.71	\$1,319.87											
16	128 KW	1	EA	\$447.00	\$447.00	\$607.45	\$607.45	\$595.00	\$330.00	\$330.00	\$360.00	\$360.00	\$578.00	\$900.00	\$900.00	\$840.00	\$840.00	\$2,500.00	\$675.00	\$675.00	\$700.00	\$700.00	\$800.00	\$1,512.00	\$1,512.00	\$906.63	\$906.63	\$1,319.87											
17	130 KW	2	EA	\$447.00	\$894.00	\$607.45	\$1,214.90	\$595.00	\$330.00	\$660.00	\$360.00	\$720.00	\$580.00	\$900.00	\$1,800.00	\$840.00	\$1,680.00	\$2,500.00	\$675.00	\$1,350.00	\$700.00	\$1,400.00	\$800.00	\$1,512.00	\$3,024.00	\$906.63	\$1,813.26	\$1,319.87											
18	150 KW	8	EA	\$447.00	\$3,576.00	\$709.20	\$5,673.60	\$595.00	\$330.00	\$2,640.00	\$360.00	\$2,880.00	\$600.00	\$900.00	\$7,200.00	\$840.00	\$6,720.00	\$2,500.00	\$675.00	\$5,400.00	\$800.00	\$6,400.00	\$800.00	\$1,512.00	\$12,096.00	\$906.63	\$7,253.04	\$1,319.87											
19	155 KW	1	EA	\$447.00	\$447.00	\$709.20	\$709.20	\$595.00	\$330.00	\$330.00	\$360.00	\$360.00	\$605.00	\$900.00	\$900.00	\$840.00	\$840.00	\$3,200.00	\$675.00	\$675.00	\$800.00	\$800.00	\$800.00	\$1,512.00	\$1,512.00	\$1,185.43	\$1,185.43	\$1,449.35											
20	180 KW	4	EA	\$447.00	\$1,788.00	\$709.20	\$2,836.80	\$595.00	\$330.00	\$1,320.00	\$360.00	\$1,440.00	\$630.00	\$900.00	\$3,600.00	\$840.00	\$3,360.00	\$3,200.00	\$675.00	\$2,700.00	\$800.00	\$3,200.00	\$800.00	\$1,512.00	\$6,048.00	\$1,185.43	\$4,741.72	\$1,449.35											
21	200 KW	5	EA	\$447.00	\$2,235.00	\$709.20	\$3,546.00	\$595.00	\$330.00	\$1,650.00	\$360.00	\$1,800.00	\$650.00	\$900.00	\$4,500.00	\$840.00	\$4,200.00	\$3,200.00	\$675.00	\$3,375.00	\$1,000.00	\$5,000.00	\$950.00	\$1,512.00	\$7,560.00	\$1,185.43	\$5,927.15	\$1,449.35											
22	250 KW	1	EA	\$447.00	\$447.00	\$977.75	\$977.75	\$595.00	\$330.00	\$330.00	\$415.00	\$415.00	\$700.00	\$900.00	\$900.00	\$900.00	\$900.00	\$3,200.00	\$675.00	\$675.00	\$1,000.00	\$1,000.00	\$1,400.00	\$1,512.00	\$1,512.00	\$1,550.71	\$1,550.71	\$1,875.18											
23	300 KW	6	EA	\$447.00	\$2,682.00	\$977.75	\$5,866.50	\$595.00	\$330.00	\$1,980.00	\$435.00	\$2,610.00	\$750.00	\$900.00	\$5,400.00	\$900.00	\$5,400.00	\$3,200.00	\$750.00	\$4,500.00	\$1,000.00	\$6,000.00	\$1,400.00	\$1,512.00	\$9,072.00	\$1,550.71	\$9,304.26	\$1,875.18											
24	350 KW	4	EA	\$447.00	\$1,788.00	\$977.75	\$3,911.00	\$595.00	\$330.00	\$1,320.00	\$435.00	\$1,740.00	\$800.00	\$900.00	\$3,600.00	\$900.00	\$3,600.00	\$3,200.00	\$750.00	\$3,000.00	\$1,100.00	\$4,400.00	\$1,400.00	\$1,512.00	\$6,048.00	\$1,682.94	\$6,731.76	\$2,037.88											
25	380 KW	2	EA	\$447.00	\$894.00	\$977.75	\$1,955.50	\$595.00	\$330.00	\$660.00	\$435.00	\$870.00	\$830.00	\$900.00	\$1,800.00	\$900.00	\$1,800.00	\$3,200.00	\$750.00	\$1,500.00	\$1,100.00	\$2,200.00	\$1,400.00	\$1,512.00	\$3,024.00	\$1,682.94	\$3,365.88	\$2,037.88											
26	400 KW	5	EA	\$447.00	\$2,235.00	\$977.75	\$4,888.75	\$595.00	\$330.00	\$1,650.00	\$435.00	\$2,175.00	\$850.00	\$900.00	\$4,500.00	\$900.00	\$4,500.00	\$3,200.00	\$750.00	\$3,750.00	\$1,100.00	\$5,500.00	\$1,600.00	\$1,512.00	\$7,560.00	\$1,682.94	\$8,414.70	\$2,037.88											
27	420 KW	1	EA	\$447.00	\$447.00	\$977.75	\$977.75	\$595.00	\$330.00	\$330.00	\$540.00	\$540.00	\$870.00	\$900.00	\$900.00	\$900.00	\$900.00	\$4,000.00	\$750.00	\$750.00	\$1,100.00	\$1,100.00	\$1,600.00	\$1,512.00	\$1,512.00	\$2,026.11	\$2,026.11	\$2,463.71											
28	450 KW	1	EA	\$447.00	\$447.00	\$977.75	\$977.75	\$595.00	\$330.00	\$330.00	\$540.00	\$540.00	\$900.00	\$900.00	\$900.00	\$900.00	\$900.00	\$4,000.00	\$750.00	\$750.00	\$1,100.00	\$1,100.00	\$1,600.00	\$1,512.00	\$1,512.00	\$2,026.11	\$2,026.11	\$2,463.71											