

MANATEE COUNTY GOVERNMENT

NOTICE OF INTENT TO AWARD A SOLE SOURCE CONTRACT

SUBJECT/TITLE	GEO.works Software	DATE POSTED	MC _____
PROCUREMENT REPRESENTATIVE	Thomas Couchois Jr, Procurement Agent II	DATE CONTRACT SHALL BE AWARDED	August 13, 2025
DEPARTMENT	Public Works	CONSEQUENCES IF DEFERRED	Permitting Constraints
TASK NO.	25-R088043TC	AUTHORIZED BY DATE	Jacob Erickson, Purchasing Official

NOTICE OF INTENT TO AWARD A SOLE SOURCE CONTRACT

The Manatee County Procurement Division provides notice of its intent to award a sole source contract with a value of \$65,000.00 with GEO.works International, Inc. for the provision of GEO.works Software.

ENABLING/REGULATING AUTHORITY

Federal/State law(s), administrative ruling(s), Manatee County Comp Plan/Land Development Code, ordinances, resolutions, policy.

Manatee County Code of Laws

BACKGROUND/DISCUSSION

Manatee County Procurement Division has completed a due diligence review and intends to procure GEO.works Software from GEO.works International, Inc. without conducting a competitive solicitation process for the following reason(s).

The Public Works Department is requesting a software platform for utility permit management, and GEO.works International, Inc. emerges as a solution provider. Their web-based Software-as-a-Service (SaaS) offers tailored workflows, business rule configuration, seamless integration with existing County infrastructure, comprehensive user trainings, and ongoing system development support. GEO.works International, Inc. platform is trusted by over 50 agencies nationwide, dedicated to enhancing right-of-way and utility permitting processes through spatial mapping functionalities. Unique in its domain, GEO.works International, Inc. stands out as the sole developer and provider of this GIS-native SaaS solution exclusively designed for public agency utility permitting and right-of-way coordination. By leveraging web-based GIS architecture, the platform enables dynamic mapping, conflict identification, and direct integration with enterprise GIS systems.

Any company that believes they can provide this good or service must provide, in writing, convincing technical data sufficient to support their position to the Manatee County Procurement Division at purchasing@mymanatee.org no later than August 12, 2025 for evaluation and consideration.