

**MANATEE COUNTY GOVERNMENT  
NOTICE OF INTENT TO AWARD  
A SINGLE SOURCE CONTRACT**

|                                   |  |                                       |                  |
|-----------------------------------|--|---------------------------------------|------------------|
| <b>SUBJECT/TITLE</b>              | Selectron Technologies, Inc./ Selectron Relay Solution and Software Services | <b>DATE POSTED</b>                    | MC Website _____ |
| <b>PROCUREMENT REPRESENTATIVE</b> | Brooke Baker, CPPB, Procurement Team Leader                                  | <b>DATE CONTRACT SHALL BE AWARDED</b> | June 23, 2021    |
| <b>DEPARTMENT/DIVISION</b>        | Building & Development Services Department                                   | <b>REQUISITION NO.</b>                | R077002          |
| <b>AUTHORIZED BY</b>              | Jacob Erickson, Procurement Official   | <b>SIGNATURE DATE</b>                 |                  |

**NOTICE OF INTENT TO NEGOTIATE FOR AWARD**

The Manatee County Procurement Division provides notice of its intent to award a single source contract to Selectron Technologies, Inc., in the amount of \$80,985.00, for the provision of Selectron Relay Solution and Software Services.

**ENABLING/REGULATING AUTHORITY**

**Federal/State Laws, Administrative Rulings, Manatee County Comp Plan/Land Development Code, Ordinances, Resolutions, Policy**

Manatee County Code of Laws

**BACKGROUND/DISCUSSION**

The Manatee County Procurement Division has completed a due diligence review and intends to procure Selectron Relay Solution and Software Services from Selectron Technologies, Inc. without conducting a competitive solicitation process for the following reasons:

- The County has been utilizing Selectron Technologies, Inc. to provide the Selectron Software and Services for the County's IVR Phone System since 1996, giving the company institutional knowledge of the required services and County practices.
- Procuring Selectron Relay Solution and Software Services from Selectron Technologies, Inc. will ensure compatibility with the County's existing IVR Phone System and will ensure that the requirements and needs of the County are met.
- Selectron Technologies, Inc. has proprietary rights to the Selectron Software that makes up the County's existing IVR Phone System, making them the sole company that can provide the Selectron Software and Services.
- A competitive solicitation process cannot reasonably be used, or, if used, will result in significantly higher administrative costs with an unknown outcome.

Any company that believes it can provide these services, must submit detailed information about its services to the Manatee County Procurement Division at [purchasing@mymanatee.org](mailto:purchasing@mymanatee.org) no later than 6/22/2021 for evaluation and consideration.